EXTENDING THE UTAUT MODEL TO EXAMINE SECURITY HESITATION OF MOBILE MONEY IN SOMALIA

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ABSTRACT

Mobile money (MM) is an integral part of the financial system in Somalia. MM services are widely accepted and adopted by different segments of the population. Despite the growth and popularity of mobile money services in Somalia, the limited use of mobile money services other than mobile money transfers remains to be examined. The current study attempts to investigate the security hesitation factors that affect the adoption of MM services. Accurate identification of critical factors affecting customer acceptance is an essential requirement for Mobile network operator (MNO) to identify to increase the use of MM. This study extends the original UTAUT model, by integrating the perceived risk of identification, perceived risk of authentication and perceived risk of authorisation as a significant determinant. A total of 330 respondents were received from customers who use MM. The study applied partial least squares-structural equation modeling (PLS-SEM) to test the proposed conceptual model. The path significance levels were estimated using the bootstrapping method (5000 resamples). The findings of this study revealed that performance expectancy (PE), Facilitating Condition(FC), Perceived risk of authentication (PRA), to be significant determinants in explaining customer's behavioural intention and usage of MM. The findings of this research contribute to the literature by validating and supporting our extended UTAUT model's applicability. The study concludes with suggestions for various Security Enhancement/Best practices to improve the current adoption rate of MM services.

ABSTRAK

Wang mudah alih adalah bahagian tidak terpisahkan dari sistem kewangan di Somalia. Perkhidmatan ini diterima secara meluas dan diterima pakai oleh segmen penduduk yang berlainan. Walaupun terdapat pertumbuhan dan populariti perkhidmatan wang mudah alih di Somalia, penggunaan perkhidmatan wang mudah alih yang terhad selain pemindahan wang mudah alih masih perlu dikaji. Kajian semasa cuba menyiasat faktor keraguan keselamatan yang mempengaruhi penggunaan perkhidmatan wang mudah alih. Pengenalpastian tepat mengenai faktor kritikal yang mempengaruhi penerimaan pelanggan adalah syarat penting bagi pengendali rangkaian bergerak untuk mengenal pasti untuk meningkatkan penggunaan wang mudah alih. Kajian ini memperluas model UTAUT yang asli, dengan mengintegrasikan risiko pengenalan yang dirasakan, risiko pengesahan yang dirasakan dan risiko pengesahan yang dirasakan sebagai penentu yang signifikan. Sebanyak 330 responden diterima dari pelanggan yang menggunakan perkhidmatan wang mudah alih. Kajian ini menggunakan pemodelan persamaan struktur-struktur separa terkecil untuk menguji model konsep yang dicadangkan. Tahap kepentingan jalan dianggarkan menggunakan kaedah bootstrapping. Hasil kajian ini menunjukkan bahawa jangkaan prestasi (PE), Fasilitating Condition (FC), Persepsi risiko pengesahan (PRA), menjadi penentu penting dalam menjelaskan niat dan penggunaan MM pelanggan. Penemuan penyelidikan ini menyumbang kepada literatur dengan mengesahkan dan menyokong penerapan model UTAUT kami yang lebih luas. Kajian ini diakhiri dengan cadangan untuk pelbagai Peningkatan Keselamatan / Amalan terbaik untuk meningkatkan kadar penggunaan perkhidmatan MM semasa.

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LIST OF ABBREVIATIONS

BI - Behavioural Intention

EE - Effort Expectancy

FC - Facilitating Conditions

IDT - Innovation Diffusion Theory

MNO - Mobile Network Operators

MHF - Mobile hesitation Factors

MM - Mobile Money

MPCU - Model of PC Utilization

PE - Performance Expectancy

PRI - Perceived Risk Of Identification

PRA - Perceived Risk Of Authentication

PRAU - Perceived Risk Of Authorisation

SI - Social Influence

SCT - Social Cognitive theory

TRA - Theory of Reasoned Action

TPB - Theory of planned behavior

TAM - Technology Acceptance Model

TAC - Technology Acceptance

TAD - Technology Adoption

UTM - Universiti Teknologi Malaysia

UTAUT - Unified theory of acceptance and use of technology

2FA - Two-factor authentication

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CHAPTER 1

INTRODUCTION

The rapid growth and spread of Mobile Money(MM) transfer and its adoption in most sub-Saharan African countries, including Somalia and Kenya, is not surprising as reported in the (GSMA, 2019) study. Most East African conventional banking systems have been plagued by many infrastructure issues with most of its adult population without access to formal financial resources. MM is a story of progress in promoting transparency and financial inclusion in developing and emerging countries. According to (Hamdan, 2019), telecommunications companies provide MM services in more than 90 countries, serving more than 866 million registered financial accounts and managing \$13 billion in transactions every day. The most common services used being instant digital cash transfers.

Mobile payment systems have reached millions in developing and emerging markets with non-banked individuals and businesses relying heavily on MM, MM system encourages financial inclusion, reduces transaction costs and allows efficient use of money transfers. The platform is used to meet the demand for rapidly accessible and low-cost financial services in developing and emerging markets. However, MM is often linked to various security implications and threats due to their poor authentication system. The (World Bank Group, 2018), identified several challenges mobile money system in Somalia faces, such as lack of CBS monitoring of mobile money services, Lack of proper KYC verification procedures, and Lack of customer protection. Therefore, to address the aforementioned issues, this study aims to examine the effect security hesitation has on the attitude use of MM. This study's outcome would help MNOs understand what may lead to higher customer usage of MM-related services.

1.1 Problem Background

Mobile Network Operators (MNO's) provide similar network technology USSD; GSM mobile phones use the Unstructured Supplementary Service Data (USSD) system to communicate with MNO's application servers. As we discussed earlier, East African conventional banking systems have been plagued by several infrastructure problems with a large part of its adult population without access to formal financial services. Mobile telecommunications companies in Somalia have responded to this demand by providing electronic mobile money that has changed the country's financial services system. The current problem of MM is the lack of use in the services that MNO's offers to its registered users. Previous studies (Echchabi, 2012; Ali and Dhaha, 2014; Ahmed and Ali, 2017), had mainly focused on investigating the factors that influence MM adoption and how people accept and adopt the MM system. Relatively little attention has been paid to the security hesitation that users face after accepting MM.

While reviewing the literature, Academic efforts in technology adoption models have contributed to a number of models. The most prominent model has been TAM, Technology Acceptance Model (TAM) has formed the basis for many IS studies. "TAM is an information systems theory that models how users come to accept and use technology" (Davis, 1989). The model identifies two beliefs that affect users' attitude to use new technology, particularly perceived usefulness(PU) and perceived ease of use (PEOU). TAM and other models such as UTAUT have been established to predict users' initial system acceptance. However, these models cannot fully explain the customer's hesitation to use MM services due to the lack of explanatory power. This study extends the unified theory of acceptance and use of technology (UTAUT) and integrates with Mobile hesitation factors (MHF) to achieve the current research goals and expand on previous theoretical bases. UTAUT constructs positively influence the attitude to use MM while security hesitation negatively influences the use of MM. Research questions for this thesis are can the extended UTAUT model, which includes perceived risk of identification, perceived risk of authentication and perceived risk of authorisation, better predict customer hesitation in using MM on a full-scale?

1.2 Problem Statement

Mobile money contributes to promoting financial inclusion and provides access to financial services for those currently unbanked. In general, there are three types of MM services: MM Transfer, MM Payment, and MM Financial services. In Somalia, several MNOs have implemented and deployed these services. However, they are yet to gain a continuous usage of these services from the customer. as world bank reports in their study (Kelly, 2017), An alarming majority of Somalis have negative views of mobile money as they perceive it as unreliable and unsafe. The purpose of this study is to investigate the effect security hesitation has on the customers' attitude to use MM services in Somalia.

1.3 Aims and Objectives of the Project

The purpose of this study is to investigate the security hesitation of MM services in Somalia. The security hesitation is integrated with the unified theory of acceptance and use of technology (UTAUT) to explain the different factors influencing the adoption and acceptance of MM. With an understanding of the above, this research aims to establish the following.

- i) To examine the effect security hesitation has on the attitude use of MM.
- ii) To assess the effect of UTAUT constructs on attitude to use MM.
- iii) To recommend security enhancement to remove MM security hesitation.

1.4 Research Questions

This research will help provide answers to the following three questions:

- i) What is the possible association between UTAUT constructs in determining the behavioral intention for the adoption of MM in Somalia?
- ii) How MHF affect the behavioral intention for the adoption of MM in Somalia?
- iii) What are the security enhancement/best practices to remove MM security hesitation?

1.5 Scope of the Study

The scope of the study is to analyze mobile hesitancy factors using a unified theory of acceptance and use of technology (UTAUT). In the sense of MM hesitation in Somalia. The scope of this research can be summarised as follows:

- This study would be conducted in Somaliland in the northern part, given that all major companies located in the northern part, such as Telesom, Somtel, and Golis.
- ii) The main goal of this research is to investigate the security hesitation of MM in Somalia. The investigation for the security hesitation is limited to Somalia's geographical area and is therefore considered representative of areas that share only the same cultural characteristics.
- iii) In addition, this study is also limited to assessing only the four key constructs of the direct UTAUT constructs, Leaving the Moderators unassessed. However, the Moderators of the UTAUT Model will be briefly discussed in Chapter 2.

1.6 Significance of the Study

This research attempts to make theoretical and practical contributions to knowledge surrounding Mobile money acceptance, mobile hesitation factors (MHF) in the already established ideas of the unified theory of acceptance and use of technology (UTAUT) and they are as follows:

- i) This study contributes to the empirical studies of unified theories of acceptance and use of technology (UTAUT).
- ii) This study examines and assesses the effect security hesitation, and UTAUT constructs have on attitude use of MM.

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