BEHAVIOUR-BASED FACILITIES ENERGY MANAGEMENT FRAMEWORK FOR HIGHER EDUCATION STUDENTS' RESIDENCE IN GHANA

ANTHONY ADJEI-TWUM

UNIVERSITI TEKNOLOGI MALAYSIA

BEHAVIOUR-BASED FACILITIES ENERGY MANAGEMENT FRAMEWORK FOR HIGHER EDUCATION STUDENTS' RESIDENCE IN GHANA

ANTHONY ADJEI-TWUM

A thesis submitted in fulfilment of the requirements for the award of the degree of Doctor of Philosophy (Facilities Management)

Faculty of Geoinformation and Real Estate Universiti Teknologi Malaysia

JANUARY 2017

To my wife, Mrs. Naomi Adjei-Twum and our children: Emmanuel Adjei-Twum, Nana Akosua Difie Adjei-Twum, Adwoa Afriyie Adjei-Twum and Yaw Osei Adjei-Twum

ACKNOWLEDGEMENT

I wish to take this opportunity to express my gratitude to all whose contribution, directly or indirectly, have brought this thesis to this far.

Without the protection and guidance of the Almighty God nothing could have been achieved. I, therefore, sincerely thank God for taken me through my entire stay and study in Universiti Teknologi Malaysia.

To my supervisors, Assoc. Prof. Dr Maimunah Binti Sapri and Dr Sheau Ting Low, I owe my deeply heartfelt gratitude. They have proven to be professionals in the field of facilities management, as well as mothers to me during my stay and study in Malaysia; their invaluable guidance, comments and criticisms have seen me through my research.

Other categories of people who need not to be forgotten for their precious contribution to my study, are my study respondents and research assistants. I appreciate your time and opinions provided to make my study a reality.

I also want to extend my appreciation to my employers, Kumasi Polytechnic, who partly funded my study, without whose financial support and permission I would not have been able to pursue my PhD programme. Furthermore, I thank all my friends and my colleagues in Ghana and in Universiti Teknologi Malaysia who extended helping hands in diverse ways during my research work; I thank my church members, both in Ghana and Malaysia for their continual prayers and encouragement towards the achievement of my PhD dream.

Last, but not the least, I would want to express my deepest appreciation to my family, especially, my wife and children for their patience, sacrifice, support and encouragement in diverse ways which have enabled me to successfully complete this thesis.

ABSTRACT

Adopting desirable energy-related behaviours in built facilities have greater potential towards reducing the demand for energy and energy savings. Promoting desirable energy behaviour can be achieved through understanding of users' behaviour and its determinants to develop appropriate energy saving programmes. However, research on facilities users' behaviour and facilities energy management is limited within the domain of facilities management, especially in the higher education environment. The main question addressed in this study is: how can users' behaviour be incorporated into facilities energy management? This study aims to explore the energy use behaviour of students living in higher education residential facilities. The objectives were to determine the factors that influence residential students' energy use behaviour from the students' and managers' perspectives respectively; to identify energy management practices implemented in the residential facilities; and to develop a behaviour-based facilities energy management framework. To achieve these objectives, the study adopted a multi models approach to mixed methods research. The study was situated within pragmatist paradigm with emphasis on qualitative approach. Implementation of energy management practices and energy use behaviour of students from six higher education institutions in Ghana were investigated using survey, semistructured interview and focus group. Descriptive statistics were used to analyse the survey data whilst interview and focus group data were analysed using content analysis with MAXQDA 12 qualitative analysis software. Analysis of both the survey and the interview data revealed that, energy management practices were least implemented in all the institutions. In addition, the results indicate that there is much room for improvement in students' energy saving behaviour. Furthermore, the analysis revealed four key factors that influence students' energy use behaviour from the managers' perspective: institutional, economic, perceived behavioural control and attitude. From the students' perspective, five key factors were found to influence students' energy use behaviour across all the four behaviours studied: attitude, social, habit, physical and economic factors. The study developed and validated behaviour-based facilities energy management framework (BFEM) to manage energy in students' residential facilities. This study contributes to knowledge by integrating individuals' behaviour, energy management and facilities management toward energy savings.

ABSTRAK

Amalan tingkah laku yang baik terhadap penggunaan tenaga bagi sesebuah fasiliti yang disediakan mempunyai potensi yang besar dalam penggunaan dan penjimatan tenaga. Dorongan terhadap tingkah laku yang baik boleh dicapai melalui pemahaman tingkah laku pengguna dan faktor-faktor penentunya bagi membangunkan program penjimatan tenaga yang sesuai. Walau bagaimanapun, penyelidikan dalam bidang pengurusan tenaga fasiliti dan tingkah laku penggunaan fasiliti adalah terhad. terutamanya dalam peringkat pengajian tinggi. Persoalan utama kajian ini ialah: bagaimana tingkah laku pengguna boleh digabungkan dalam pengurusan tenaga fasiliti? Matlamat kajian ini adalah untuk mengkaji secara terperinci tingkah laku penggunaan tenaga oleh pelajar yang tinggal di kolej kediaman institusi pengajian tinggi. Objektif kajian ini adalah untuk menentukan faktor yang mempengaruhi tingkah laku penggunaan tenaga pelajar di kolej kediaman dari perspektif pelajar dan pengurus; untuk mengenalpasti amalan pengurusan tenaga bagi fasiliti di kolej kediaman pelajar; dan untuk membangunkan membangunkan rangka kerja pengurusan tenaga fasiliti yang berasaskan tingkahlaku. Untuk mencapai objektif ini, kajian telah menggunakan pendekatan pelbagai model dalam kaedah kajian campuran. Kajian ini terletak di dalam paradigma pragmatis dengan memberi penekanan kepada pendekatan kualitatif. Perlaksanaan amalan pengurusan tenaga dan tingkah laku pelajar terhadap penggunaan tenaga di enam kolej kediaman institusi pengajian tinggi di Ghana telah dikaji menerusi kaji selidik, temu bual semi struktur dan kumpulan fokus. Statistik deskriptif telah digunakan untuk menganalisis data kaji selidik manakala temu bual dan data kumpulan fokus telah dianalisis menggunakan analisis kandungan melalui MAXQDA 12 yang merupakan satu perisian analisis kualitatif. Analisis kaji selidik dan data temubual telah menunjukkan bahawa amalan pengurusan tenaga kurang dilaksanakan di semua institusi. Dapatan kajian menunjukkan bahawa terdapat banyak ruang untuk meningkatkan tingkah laku pelajar dalam penjimatan tenaga. Selain itu, analisis dari perspektif pengurus mendapati empat faktor utama yang mempengaruhi tingkah laku pelajar terhadap penggunaan tenaga: institusi, ekonomi, tanggapan kawalan gelagat dan tingkahlaku. Dari perspektif pelajar, terdapat lima faktor yang ditemui dapat mempengaruhi tingkah laku pelajar terhadap tenaga: faktor sikap, sosial, tabiat, fizikal dan ekonomi. Kajian ini membangunkan dan mengesahkan rangka kerja tingkah laku berasaskan pengurusan kemudahan tenaga (BFEM) untuk menguruskan tenaga di kemudahan kediaman pelajar. Kajian ini menyumbang kepada ilmu pengetahuan dengan menggabungkan tingkah laku individu, pengurusan tenaga dan pengurusan fasiliti ke arah penjimatan tenaga.

TABLE OF CONTENT

CHAPTER		TITLE	PAGE
	DEC	LARATION	ii
	DED	iii	
	ACK	NOWLEDGEMENT	iv
	ABS	TRACT	V
	ABS	TRAK	vi
	TAB	LE OF CONTENT	vii
	LIST	OF TABLES	xvi
	LIST	OF FIGURES	xviii
	LIST	XX	
	LIST	OF APPENDICES	xxii
1	INTI	RODUCTION	1
	1.1	Background of Study	1
	1.2	Brief Description of Ghana	4
		1.2.1 Climatic Situation in Ghana	4
		1.2.2 Energy Situation in Ghana	7
	1.3	Problem Statement	11
	1.4	Research Questions	14
	1.5	Research Aims and Research Objectives	14
	1.6	Scope of Research	15

1.7	Outline of Research Methods					
1.8	Organ	Organisation of the Thesis				
ENE	RGY M	ANAGE	MENT IN FACILITIES			
MAN	IAGEM	ENT		18		
2.1	Introd	uction		18		
2.2	Overv	view of Fa	cilities Management	18		
	2.2.1	Descrip	tive Relationship between Facilities			
		Users, E	Energy and other Components of an			
		Organis	ation	25		
		2.2.1.1	People – Place – Energy			
			Relationship	27		
		2.2.1.2	People – Process – Energy			
			Relationship	28		
		2.2.1.3	People – Technology – Energy			
			Relationship	28		
		2.2.1.4	People – Facilities Management –			
			Energy Relationship	29		
2.3	Energ	Energy Management				
	2.3.1	Approa	ches to Energy Management	33		
		2.3.1.1	Technological Approach to			
			Energy Management	33		
		2.3.1.2	Behavioural Approach to Energy			
			Management	35		
	2.3.2	Energy	Management Practices	37		
	2.3.3	Facilitie	es Energy Management	41		
2.4	Summ	nary		43		

THE	ORETI	CAL BA	CKGROUND OF ENERGY USE	
BEH	AVIOU	R		44
3.1	Introd	uction		44
3.2	Under	standing	Human Behaviour Theory	44
	3.2.1	The The	eory of Planned Behaviour (TPB)	45
	3.2.2	The The	eory of Interpersonal Behaviour	
		(TIB)		48
	3.2.3	Applica	tion of the Theory of Interpersonal	
		Behavio	pur	51
3.3	Under	standing	Facilities Users' Energy Use	
	Behav	viour		54
	3.3.1	Impact of	of Users' Energy Use Behaviour on	
		Facilitie	s Energy Consumption	55
	3.3.2	Energy	Use Behaviour in Higher Education	
		Students	s' Residential Facilities	57
3.4	Under	lying Fac	tors of Facilities Users' Energy Use	
	Behav	viour		62
	3.4.1	External	l Influencing Factors of Energy-	
		related l	Behaviours	62
		3.4.1.1	Institutional Factors	64
		3.4.1.2	Physical Factors	66
		3.4.1.3	Economic Factors	67
	3.4.2	Internal	Influencing Factors of Energy-	
		Related	Behaviours	69
		3.4.2.1	Attitude	69
		3.4.2.2	Social Factors	71
		3.4.2.3	Affect	73
		3.4.2.4	Perceived Behavioural Control	74
		3.4.2.5	Habit	75
3.5	Strate	gies to Inf	fluence Energy Use Behaviour	76
3.6	Resear	rch Gap		84
3.7	Summ	nary		85

Introduction					
Resea	rch Philos	sophy	86		
Resear	rch Appro	pach and Design	90		
4.3.1	Researc	h Approach and Design Adopted for			
	this Stu	dy	93		
Study	Area		95		
Overv	view of Co	ontent Analysis	98		
4.5.1	Descrip	tion of the Analytical Process of this			
	Study		102		
4.5.2	Validity	and Reliability	108		
Resea	rch Proce	dures for Initial Study	109		
4.6.1	Data Co	llection	109		
4.6.2	Data Ar	nalysis	110		
Research Procedures for Main Study					
4.7.1	Researc	h Procedures for Students' Study	111		
	4.7.1.1	Focus Group	111		
	4.7.1.2	Analysis of Focus Group Data	114		
4.7.2	Research Procedures for Managers' Study 1				
	4.7.2.1	Data Collection: Managers'			
		Interview	118		
	4.7.2.2	Recruitment of Participants	120		
	4.7.2.3	Analysis of Data: Managers'			
		Interview	120		
	4.7.2.4	Data Collection: Managers'			
		Survey	122		
	4.7.2.5	Analysis of Survey Data	123		
Ethica	l Conside	erations	123		
Summ	nary		124		
	Resea Resea 4.3.1 Study Overv 4.5.1 4.5.2 Resea 4.6.1 4.6.2 Resea 4.7.1 4.7.2	Research Philos Research Appro 4.3.1 Research this Study Study Area Overview of Co 4.5.1 Descript Study 4.5.2 Validity Research Proce 4.6.1 Data Co 4.6.2 Data Art Research Proce 4.7.1 Research 4.7.1.1 4.7.1.2 4.7.2 Research 4.7.2.1 4.7.2.2 4.7.2.3 4.7.2.4	Research Philosophy Research Approach and Design 4.3.1 Research Approach and Design Adopted for this Study Study Area Overview of Content Analysis 4.5.1 Description of the Analytical Process of this Study 4.5.2 Validity and Reliability Research Procedures for Initial Study 4.6.1 Data Collection 4.6.2 Data Analysis Research Procedures for Main Study 4.7.1 Research Procedures for Students' Study 4.7.1.1 Focus Group 4.7.1.2 Analysis of Focus Group Data 4.7.2 Research Procedures for Managers' Interview 4.7.2.1 Data Collection: Managers' Interview 4.7.2.2 Recruitment of Participants 4.7.2.3 Analysis of Data: Managers' Interview 4.7.2.4 Data Collection: Managers' Survey 4.7.2.5 Analysis of Survey Data		

		' PERSPECTIVE OF RESIDENTIAL ' ENERGY USE BEHAVIOUR AND					
INFI	LUENCI	ING FACTORS	125				
5.1	Introd	luction	125				
5.2	Result	ts of Initial Study	125				
	5.2.1	Findings of Initial Studies	128				
5.3	Stude	nts' Energy Use Behaviour from Student's					
	Perspe	ective	128				
	5.3.1	Focus Group Participants' Energy Use					
		Activities	129				
	5.3.2	Energy Saving Behaviours of Focus Group					
		Participants	132				
	5.3.3	Students' Bulk Ironing Behaviour	134				
	5.3.4	Lighting Use Behaviour (Turning Off Light					
		Not in Use)	136				
	5.3.5	Lighting Use Behaviour (Natural Light					
		Use)	138				
	5.3.6	Natural Ventilation Use	140				
5.4	Deterr	Determinants of Students' Energy Use Behaviour					
	from S	Students' Perspective	142				
	5.4.1	Factors of Bulk Ironing Behaviour	142				
		5.4.1.1 External Factors	143				
		5.4.1.2 Internal Factors	147				
	5.4.2	Factors that Influence the Behaviour of					
		Turning Off Lights Not in Use	154				
		5.4.2.1 External Factors	155				
		5.4.2.2 Internal Factors	160				
	5.4.3	Factors that Influence Students' Natural					
		Light Use	167				
		5.4.3.1 External Factors	167				
		5.4.3.2 Internal Factors	172				
	5.4.4	Factors that Influence Students' Natural					
		Ventilation Use	177				

		5.4.4.1	External Factors	178			
		5.4.4.2	Internal Factors	182			
5.5	Findir	ngs of Stu	dents' Perspective of Students'				
	Energ	y Use Be	haviours	186			
5.6	Summ	nary		189			
MAN	NAGER	S' PERS	PECTIVE OF RESIDENTIAL				
STU	DENTS ²	' ENERC	GY USE BEHAVIOUR AND				
INFI	LUENCI	ING FAC	CTORS	190			
6.1	Introd	uction		190			
6.2	Energ	y Use Ac	tivities in Students' Residence	190			
	6.2.1	Perform	ing Energy Use Activities	193			
6.3	Factor	rs that Inf	luence Students' Energy Use				
	Behav	Behaviour from Managers' Perspective					
	6.3.1	Externa	l Factors	197			
		6.3.1.1	Institutional Factors	197			
		6.3.1.2	Economic Factors	199			
		6.3.1.3	Background	202			
		6.3.1.4	Incentives & Rewards	202			
	6.3.2	Internal	Factors	202			
		6.3.2.1	Perceived Behavioural Control	203			
		6.3.2.2	Attitude	204			
		6.3.2.3	Habit	205			
		6.3.2.4	Social Factors	205			
6.4	Strate	Strategies to Bring Change of Students Behaviour					
	Towa	Towards Energy Saving					
	6.4.1	Educati	on	206			
	6.4.2	Formula	ating and Ensuring Compliance of				
		Regulat	ions	207			
	6.4.3	Charging Students for Energy Use					
	6.4.4	Monitor	ring Energy Use	209			
	6.4.5	Engagir	ng Stakeholders	210			
	6.4.6	Measur	ing Energy Consumption	210			

	6.4.7	Other Behaviour Change Strategies	211
6.5	Findin	gs of Students' Energy Use Behaviour	213
6.6	Summ	ary	214
ENE	RGY MA	ANAGEMENT PRACTICES IN	
STU	DENTS'	RESIDENTIAL FACILITIES	215
7.1	Introdu	uction	215
7.2	Energy	y Management Practices Results from	
	Manag	gers Interview	215
	7.2.1	Monitoring	216
	7.2.2	Metering	219
	7.2.3	Regulations	220
	7.2.4	Communication	222
	7.2.5	Energy Saving Awareness	223
	7.2.6	Energy Saving Initiatives	225
	7.2.7	Findings of Analysis of Interview	227
7.3	Status	of Energy Management Practices in	
	Studen	nts' Residential Facilities	228
	7.3.1	Energy Management Practices	
		Implementation at the Planning Phase	228
	7.3.2	Energy Management Practices	
		Implementation at the Implementation	
		Phase	230
	7.3.3	Energy Management Practices	
		Implementation at the Monitoring and	
		Evaluation Phase	232
	7.3.4	Findings of Managers' Survey of Energy	
		Management Practices	234
7.4	Summ	ary	235

DEV	ELOPN	IENT OF	F BEHAVIOUR-BASED	
FAC	ILITIES	S ENERC	GY MANAGEMENT	
FRA	MEWO	RK		236
8.1	Introd	uction		236
8.2	Integr	ation of F	indings	236
	8.2.1	Integrati	ion of Findings: Students Energy	
		Use Beł	naviour	237
	8.2.2	Integrat	ion of Findings: Factors that	
		Influenc	e Students Energy use behaviour	238
	8.2.3	Integrat	ion of Findings: Linking Energy	
		Manage	ment to Students' Energy Use	
		Behavio	bur	241
8.3	Behav	viour-base	d Facilities Energy Management	
	Frame	ework		243
	8.3.1	Planning	g Phase of Behaviour-based	
		Facilitie	s Energy Management	244
		8.3.1.1	Stage 1: Situational Analysis	244
		8.3.1.2	Stage 2: Analysis of Factors That	
			Influence Energy Use Behaviour	
			of Students	247
		8.3.1.3	Stage 3: Development of Facilities	
			Energy Management Programme	248
	8.3.2	Implem	entation, and Monitoring and	
		Evaluati	ion Phases	249
		8.3.2.1	Stage 4 - Implementation	249
		8.3.2.2	Stage 5 - Monitoring and	
			Evaluation	249
	8.3.3	Propose	d Rating Scores for Students'	
		Energy	Use Behaviour and Contextual	
		Assessn	nent	251
8.4	Valida	ation of F	ramework and Assessment Forms	252
	8.4.1	Results	of Behavioural and Contextual	
		Assessn	nent	253

			8.4.1.1	Assessment Results from		
				Independent Assessor	253	
			8.4.1.2	Assessment Results from Students	6	
				– Facilities Users	256	
		8.4.2	Framew	ork Validation Results from		
			Experts		258	
	8.5	Summ	ary		259	
9	CONCLUSION AND RECOMMENDATION					
	9.1	Introd	uction		261	
	9.2	Discus	sion of F	indings in Relation to Previous		
		Studie	S		261	
	9.3	Summ	ary of Fir	ndings	265	
		9.3.1	Realisin	g Objective One: Students'		
			Perspect	ive of Students' Energy Use		
			Behavio	ur	266	
		9.3.2	Realisin	g Objective Two: Managers'		
			Perspect	ive of Students' Energy use		
			behavior	ır	267	
		9.3.3	Realisin	g Study Objective Three:		
			Identific	ation of Energy Management		
			Practice	8	267	
		9.3.4	Realisin	g Study Objective Four:		
			Develop	ment of Behaviour-based Facilities		
			Energy	Management Framework	268	
	9.4	Contri	bution of	the Study	269	
		9.4.1	Contribu	ition to Knowledge	269	
		9.4.2	Potentia	l Contribution to Industry	270	
	9.5	Limita	tion of St	udy	270	
	9.6	Sugge	stions for	Future Research	271	
REFERENC	ES				273	
Appendices A	. – P				298-346	

LIST OF TABLES

TABLE	NO.
-------	-----

TITLE

PAGE

1.1	Composition of electricity generation sources in	
	percentages	8
1.2	Electricity consumption (GWh) in Ghana by sector	
	(2005-2014)	9
1.3	Electricity demand and supply (GWh) in Ghana from	
	2010-2014	9
1.4	Research methodology outline	16
2.1	Studies examining energy management practices	39
2.2	Energy management key practices (Adapted from Low,	
	2008; Choong <i>et al.</i> , 2012)	40
2.3	Studies examining energy management within the	
	context of FM	42
3.1	Energy use behaviour studies involving higher education	
	residential facilities	59
3.2	Factors that influence facilities users' energy use	
	behaviour	63
4.1	Examples of mixed method research approach	93
4.2	Higher education institutions in Ghana	95
4.3	Characteristics of focus group participants (Mean \pm SD,	
	n = 47)	112
5.1	Comparison of impacts, penetration and probability of	
	energy saving behaviours	127
5.2	Overview of students' energy use activities - students'	
	perspective	130

5.3	Level of engagement in the four behaviours at	
	participants' level	137
5.4	Sample quotation for bulk ironing	145
5.5	Sample quotation for turning off light not in use	158
5.6	Sample quotations for natural light use	170
5.7	Sample quotations for natural ventilation use	180
6.1	Overview of students' energy use activities – manager'	
	perspective	192
6.2	Sample quotation on energy use behavioural factors	
	from managers	201
6.3	Key strategies to influences students' energy use	
	behaviour	214
7.1	Ranking of implementation of energy management	
	practices at the planning phase	230
7.2	Ranking of energy management practice at the	
	implementation phase	232
7.3	Ranking of energy management practices at monitoring	
	and evaluation phase	234
7.4	Fairly implemented energy management practices	235
8.1	Summary of behaviour factors identified by students	
	(N=47)	239
8.2	Summary of energy behaviour factors identified by	
	managers	240
8.3	Overall average of percentages of behavioural factors	241
8.4	Proposed students' energy use behaviour rating system	251
8.5	Proposed context condition rating systems	252
8.6	Contextual assessment scores	255
8.7	Assessment of students' behaviour in Malaysia	257

LIST OF FIGURES

FIGURE NO.

TITLE

PAGE

1.1	Map of Ghana showing Climatic zone (Marihellum,	
	2013)	5
1.2	Climate of Three cities that represent the three climatic	
	zones of Ghana (www.ghana.climatemps.com)	6
2.1	Facilities energy pyramid	26
3.1	Theory of planned behaviour (Ajzen, 1991)	46
3.2	Theory of interpersonal behaviour (Adopted from	
	Egmond and Bruel, 2007)	48
3.3	Theory of interpersonal behaviour in relation to energy	
	use (Adopted from Martiskainen, 2007)	53
3.4	PRECEDE-PROCEED model (Adapted from Green and	
	Kreuter, 2005)	80
3.5	Conceptual framework of the study	83
4.1	Flow of research methodology for present study	94
4.2	Framework used to analyse the qualitative data	105
4.3	Overview of contributions of focus group participants	
	during sessions	114
4.4	Distribution of factors of bulk ironing behaviour at focus	
	group level	116
4.5	Broad-brush coding and annotation during exploration	
	of managers interview data	121
5.1	Distribution of energy use activities across focus groups	129
5.2	Energy saving behaviours of focus group participants	132
5.3	Energy saving behaviour of focus group participants at	
	group level	133

5.4	Number of energy saving behaviours performed by focus	
	group participants	133
5.5	Distribution of engagement in the four behaviours at	
	focus groups level	135
5.6	Factors that influence students to turn off lights not in	
	use	155
5.7	Factors that influence students' use of natural light	167
5.8	Factors that influence students' use of natural ventilation	
		177
5.9	Key determinants of students energy use behaviours	188
6.1	Students' energy use activities	191
6.2	Nature of students' energy use behaviour	193
6.3	External factors of students' energy use behaviour	197
6.4	Analysis of internal factors from managers' perspective	203
6.5	Strategies to influences students' energy use behaviour	206
6.6	Determinants of students' energy use behaviour from	
	managers' perspective	213
7.1	Energy management practice in HESRF	216
7.2	Monitoring practices	217
7.3	Energy saving initiatives	225
7.4	Key energy management practice revealed through	
	managers' interview	228
7.5	Energy management practices at the planning phase	229
7.6	Energy management practices at the implementation	
	phase	231
7.7	Energy management practices at monitoring and	
	evaluation phase	233
8.1	Integrated findings of students energy use behaviour	237
8.2	Behaviour-based facilities energy management	
	framework (BFEM)	245
8.3	Results of experts judgment of framework	258

LIST OF ABBREVIATIONS

Behaviour change programmes

BCP

_

BFEM Behaviour-based facilities energy management framework -BMS Building management systems _ CMB Code matrix browser _ CRB Code relations browser -EMP Energy management practices -EUB Energy use behaviour _ FEM Facilities energy pyramid _ FM Facilities management _ **FMAA** Facilities Management Association of Australia FEMP Facilities energy management programme _ GHG Greenhouse gases -HEI Higher education institution HESRF Higher education students' residential facilities IFMA International Facilities Management Association _ ISO International Organisation for Standardization -M&E Monitoring and evaluation _ OAP Overall average of percentages _ OECD Organisation for Economic Co-operation and Development -PBC Perceived behavioural control _ PRECEDE-PROCEED model P-PM

SG-Summary gridST-Summary tableTIB-Theory of interpersonal behaviourTPB-Theory of planned behaviourTRA-Theory of reasoned action

LIST OF APPENDICES

APPENDIX

TITLE

PAGE

A1	Code definitions of factors that influence ironing behaviour	298
A2	Code definitions of factors that influence turning off lights not in use	299
A3	Code definitions of factors that influence use	300
A4	Code definitions of factors that influence natural ventilation use	301
A5	Code definitions for other focus group data analysis	302
В	Some major statements extracted from managers' interview transcripts	303
C1	Initial study – experts' questionnaire survey	309
C2	Initial study – students' questionnaire survey	311
D	Focus group discussion guide	313
E	Informed consent for focus group participants	315
F1	Identification and distribution factors that influence bulk ironing at individual level (a	216
	section of focus group participants)	316

F2	Identification and distribution factors that influence turning off light not in use at individual level (a section of focus group participants)	317
F3	Identification and distribution factors that influence natural light use at individual level (a section of focus group participants)	318
F4	Identification and distribution factors that influence natural ventilation use at individual level (a section of focus group participants)	319
G	Managers' interview guide questions	320
H1	Summary grid showing summaries creation transcript of Manager 5 on hindrance to energy saving	322
H2	Summary table showing summaries created for hindrance to energy saving	323
I1	Examination of patterns among students' behavioural factors from managers' perspective	324
12	Examination of relationship among students' behavioural factors from managers' perspective (Within a maximum of one paragraph)	325
J	Energy management practices measurement tool	326
K1	Examination of relationship among factors that influence bulk ironing (Proximity analysis in maximum of one paragraph)	332
K2	Examination of relationship among factors that influence turning off light not in use (Proximity Analysis in Maximum of One Paragraph)	333
К3	Examination of relationship among factors that influence natural light use (Proximity analysis in maximum of one paragraph)	334

xxiii

K4	Examination of relationship among factors that influence natural ventilation use (Proximity analysis in maximum of one	
	paragraph)	335
L1	Behaviour assessment rating survey questionnaire	336
L2	Context assessment rating	339
М	Detailed students' behaviour assessment scores	341
Ν	Framework validation survey	342
O1	A typical higher education students' residential facility in HEI C	343
O2	Floor plan of a typical higher education students' residential facility in HEI C	344
P1	A typical higher education students' residential facility in HEI B	345
P2	Floor plan of typical higher education students' residential facility in HEI B	346

CHAPTER 1

INTRODUCTION

1.1 Background of Study

The usefulness of energy to humanity cannot be overstated. Energy is required in almost every aspect of human life, e.g., in commercial activities and educational activities. Energy is described as the "golden thread" that bonds economic growth, social equity, and environmental sustainability (Frei , 2013; Ki-moon, 2012). Thus, the inadequacy or lack of energy would tremendously hamper the growth and development of business organisations, nations and the world economy at large (Sovacool *et al.*, 2014; Birol, 2007).

However, the world is beset with a number of energy-related challenges. These challenges include increasing energy demand (energy security), environmental consequences of energy generation and consumption, energy poverty and energy price volatility all of which are threat to energy sustainability (Low *et al.*, 2012). Energy security involves having access to continuous supply of adequate energy at affordable price (Hoeven, 2013; Asif and Muneer, 2007; OECD/IEA, 2007). The critical role energy plays in human development and economic growth makes energy security a great concern. However, energy is a resource with a limited life span for which excessive consumption would lead to its rapid depletion (Keeffe and Grimshaw, 1994). With the world economy structured around oil and other fossil fuels (Sovacool *et al.*, 2014), and increasing demand for energy (Sovacool *et al.*, 2014; Omer, 2008) which

is associated with economic growth, energy security would continue to be a significant issue.

Also, another energy issue is price volatility which is influenced by oil price because oil is a major source of energy. Energy price appears to be more volatile than other commodities (Ebrahim *et al.*, 2013; Cantore *et al.*, 2012; Regnier, 2007; Plourde and Watkins, 1998). The uncertain nature of energy prices is of great concern to many people (World Energy Council, 2015); has both direct and indirect consequences (Ebrahim *et al.*, 2013; Ven and Fouquet, 2014). Directly, oil price fluctuation affects consumption, investment and production; increasing oil price results in increase expenditure on energy which leads to rise in the prices of goods and services whereas indirect consequences include effects on inflation and unemployment (Ebrahim *et al.*, 2013).

Furthermore, energy poverty is another critical energy challenge which is socially-related and refers to lack of access to modern energy services (Birol, 2007). It is estimated that about 1.3 billion people (18.6%) in the world are without access to electricity (Birol, 2012; World Energy Council, 2013). Access to modern energy services and electricity has been linked to development and reduction of poverty (Sovacool *et al.*, 2014; Birol, 2007). Lack of access to modern energy hampers skills development; prevents people from taking part in the global economy whilst providing access to energy creates a platform for people's development (Sovacool *et al.*, 2014; Birol, 2007) suggests that commitment, political will and investments in energy infrastructure by world leaders and governments are needed to address energy poverty.

Moreover, majority of the sources of energy supply in the world, such as oil, coal, and natural gas are carbon laden, which have high environmental consequences (Lior, 2008; Holdren and Smith, 2000). Therefore, the more energy we consume, the more carbon we are likely to emit into the atmosphere. Previous studies have shown that energy consumption in buildings is associated with emission of high proportion of carbon dioxide and other greenhouse gases (GHG). For example, it has been

highlighted that buildings are responsible for 25-40% GHG emissions in Organisation for Economic Co-operation and Development (OECD) countries (Wilde and Coley, 2012); 38% of the total GHG emissions in 2009 in UK (Coleman *et al.*, 2013); and account for 48% GHG emissions in the USA (Janda, 2011). These emissions are sources of severe weather conditions, depletion of the ozone layer and other environmental degradations (Holdren and Smith, 2000).

Against this backdrop, it becomes utmost important to prioritize the energy issues on the agenda of the international bodies, nations, business organisations as well as individuals as remarked by Ki-moon (2012) that "we can no longer burn our way to prosperity". Lior (2008) suggests that it is important and possible to reduce energy consumption. This is consistent with the call to using energy efficiently which is vital (Hoeven, 2013; Wiggins, 2010) and appears to be the way to go. Using energy efficiently means small amount of energy is used to accomplish the same task without affecting the quality of life of facilities users or an organisation's business (c.f. Patterson, 1996). Efficient use of energy saving ones (Hoeven, 2013). Examples of efficient ways of using energy include turning off lights when spaces are unoccupied, making optimum use of daylight and practising bulk ironing. In other words, mitigating energy challenges would require judicious use of energy as a way forward, which is the subject of energy management (Capehart et al., 2008).

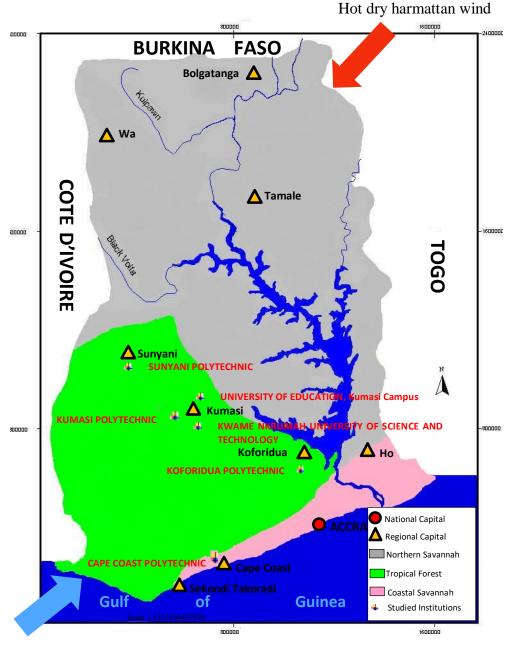
This need for prudent use of energy calls for effective management of energy which would be achieved through facilities management (FM). One of the objectives of FM is to improve the efficiency of the built environment (Cotts *et al.*, 2010) and FM's role in energy management has been acknowledged. Several studies have been carried out in FM that identify energy management as one of the key functions of FM (e.g. Chotipanich, 2004). In addition, FM has been the forerunner towards achievement of sustainability agenda through sustainable FM (Elmualim *et al.*, 2012) of which energy issues are major component (Alexander, 1996).

1.2 Brief Description of Ghana

This section presents a brief background of Ghana. Ghana is a West African country located at the shores of Gulf of Guinea and the Atlantic Ocean, within latitudes 4.5° and 11.5° north of the Equator and between Longitudes 3.5° west and 1.3° east; and shares borders with La Cote D'ivoire to the west, Republic of Togo to the east and Burkina Faso to the North. Ghana's population is estimated at 28 million (www.worldpopulationreview.com) with a gross domestic product of US\$48,678 million, which is made up of service sector (49.5%), industry sector (28.6%) and agricultural sector (22.0%). The section discusses the climate and energy situation Ghana.

1.2.1 Climatic Situation in Ghana

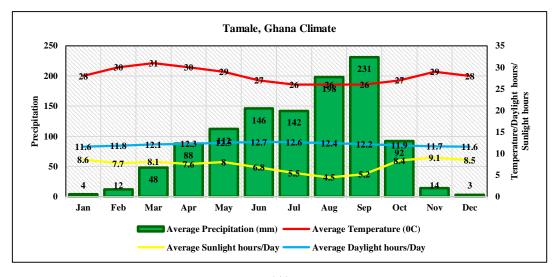
According to the Köppen climate classification system, Ghana falls within the tropical climate with clear sky and high temperatures (Marihellum, 2013; Kottek *et al.*, 2006). Ghana experiences two main types of climatic conditions which are influenced by two types of air masses that blow over the country: North-eastern dry and hot wind blowing from the Sahara Desert and south western moist wind from the Atlantic Ocean. These air masses create dry season (harmattan) and rainy season respectively. However, Ghana is divided into three major climatic zones: northern savannah with dry season of hot days, cool nights and clear skies as its key features; tropical forest with two rainy seasons from April to July and September to November; and coastal savannah with similar characteristics as the northern savannah zone (see Figure 1.1). Average annual temperature is quite similar across the country, ranging between 26°C and 29°C; however, daily variation is greater in the northern zone than it is in the coastal zone (www.ghana.climatemps.com).



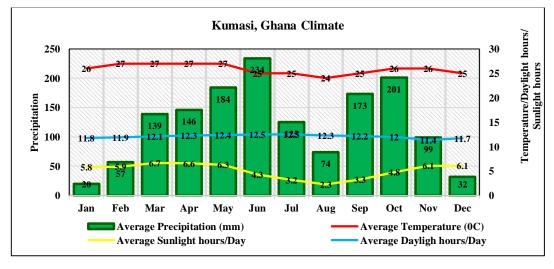
Wet prevailing wind

Figure 1.1: Map of Ghana showing Climatic zone (Marihellum, 2013)

Moreover, in terms of sunlight and cloudy conditions which reflects the clearness of the sky, Figure 1.2 A-C present the average sunlight hours per day and the length of daylight hours per day of the three climatic zones, represented by the cities: Tamale (Northern savannah), Kumasi (Tropical forest) and Accra (Coastal savannah). As can be seen from these figures, Ghana has average daily daylight hours ranging between 11.4 and 12.7 hours, fairly stable throughout the year across the three zones









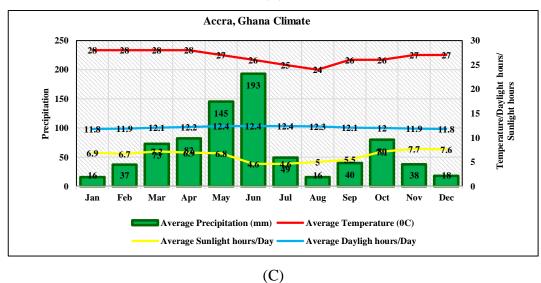


Figure 1.2:Climate of Three cities that represent the three climatic zones of Ghana (www.ghana.climatemps.com)

whilst average daily sunlight hours ranges between 2.3 and 9.1 hours, with the lower hours occurring between July and September. However, these durations of sunlight per day varies across the climate zones, with tropical forest recording lower daily sunlight hours throughout the year. The months of October to March have sunny skies. With clear skies, as depicted by the length of daylight hours and sunlight hours, the use of natural light within built facilities appears possible with appropriate designs of these facilities; and other factors which affect energy saving behaviours, which the study seeks to explore within HESRF.

In relation to natural light usage in the built facility is daylight factor, which refers to the ratio of indoor light levels to outdoor light levels expressed in percentages (Koranteng *et al.*, 2012). This daylight factor is typically influenced by the building design. According to Hopkins *et al.* (1996), minimum daylight factor of 0.5%. 1% and 4% are respectively appropriate for a bedroom, living room and rooms used for computing and typing, with which the use of natural light is made possible. However, most of the designs of the HESRF studied appears to clearly make the use of natural light possible (see Appendices O1, O2, P1 and P2 for photographs and floor plans of typical HESRF). These plans also show the distribution of light switches in the various rooms and balconies with some rooms having separate switches for different lights while others have only one switch for the number of lights provided in the rooms.

1.2.2 Energy Situation in Ghana

There are three main types of energy sources in Ghana: Biomass (64%), petroleum fuels (27%) and electricity (9%) (Gyamfi *et al.*, 2015). Although electricity accounts for 9% of the total energy mix, it is the main type of energy used in buildings which accounts for about 36% in residential sector and about 65% in service (e.g. offices, educational institutions) and manufacturing industries (Eshun and Amoako-Tuffour, 2016). Electricity is produced from two main sources – hydro and thermal, supplemented by imports and/or solar (Energy Commission of Ghana, 2011, 2013, 2015a). The thermal plants mostly use natural gas or crude oil as their raw materials

for electricity production. Over the years, the composition of electricity generation sources has been shifting from hydro to thermal and then recently, inclusion of solar (see Table 1.1). The implication of this move towards thermal is that more fossil fuels (e.g. oil) would be burned leading to increasing emission of GHG.

Generation Sources	2000	2005	2010	2014
Hydro	91.50	87.93	68.81	64.70
Thermal	8.50	17.07	31.19	35.27
Solar	-	-	-	0.03

Table 1.1: Composition of electricity generation sources in percentages

Sources: Energy Commission of Ghana (2011, 2013, 2015b)

Until the 1970s world energy crisis, Ghana never experienced any energy difficulties; electricity was in abundant supply and people were encouraged to freely use electricity, and high energy consumption was promoted through the use of boilers, kilns and furnaces in the industry (Ofosu-Ahenkorah, 2007). Since then Ghana began to learn about the need to conserve energy; and has gone through a series of power crises from then till date (Brew-Hammond and Kemausuor, 2007).

Ghana is confronted with many energy-related challenges which make energy management extremely important. These challenges include energy insecurity, energy poverty, environmental and economic challenges. The key among these challenges is energy security as explained above which refer to continuous supply of energy at affordable price; hence the situation where there is inconsistent, unreliable supply of energy (electricity) and which are not affordable could be termed energy insecurity.

Demand for electricity in Ghana has been increasing due to expansion of the economy and population growth. Table 1.2 shows the energy consumption pattern in Ghana by sector from 2005 to 2014. As it can be seen, total electricity consumption increased from 5,259 KWh in 2005 to 10,182 KWh in 2014, a total increase of 93.6%, over 10-year period with all sectors more than doubling their values at 2005. This

gives approximately 10% annual increase in demand for electricity. The highest increase in the consumption occurred in the provision of street lights (349.4%), though this consumption formed only 4% of the total consumption in 2014. This was followed by about 164.8% for residential sector, and 125% and 106.7% for non-residential and industrial sectors respectively. Such an increase appears to persist as the country continues to pursue upward economic development.

Sector	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Residential	1,956	2,130	2,095	2,269	2,418	2,738	2,761	2,803	3,228	3,223
Non- Residential	676	790	802	927	884	966	1,041	1,153	1,525	1,522
Industrial	2,542	3,593	2,687	2,963	2,921	3,156	3,900	4,153	4,224	5,055
Street Lighting	85	144	137	171	184	264	274	315	377	382
Total	5,259	6,657	5,721	6,330	6,407	7,124	7,976	8,424	9,354	10,182

Table 1.2:Electricity consumption (GWh) in Ghana by sector (2005-2014)

Source: Energy Commission of Ghana (2015b)

In addition, whilst demand for electricity continues to rise, supply has consistently lagged behind (Table 1.3). As can be seen, actual electricity supplied since 2010 has always fallen below required demand. This situation has resulted in load shedding since 2012. Other means of addressing the shortfall entail importing power from neighbouring countries such as La Côte d'Ivoire (Ministry of Energy, 2010), an approach the Energy Commission of Ghana (2006) describes as risky and could threaten the countries energy security.

Year	Required amount of electricity (Demand)	Actual supply	Energy Mark-up
2010	13,848-17,484	10,232	3,616
2011	13,300-14,488	11,200	2,100
2012	12,394-14,673	12,164	230
2013	13,667-15,794	12,927	740
2014	14,571-15,351	12,906	1,665

Table 1.3:Electricity demand and supply (GWh) in Ghana from 2010-2014

Source: Energy Commission of Ghana (2011-2015a)

Furthermore, increasing energy demand requires more investments to be made in the provision of energy infrastructure, to expand generation plants which are capital intensive. However, inability to produce adequate electricity has drastically affected Ghana's economic growth. For example, the energy crisis over the period has resulted in downward growth in the country's gross domestic product (GDP): consistently reducing from 14.4% in 2011 to 8.8% (2012), 7.1% (2013), 4.2% (2014) and projected to fall to 3.5% in 2015; losses due to energy crisis in 2007 and 2014 amounted to about 1.8% and 2% of GDP respectively (Energy Commission of Ghana, 2015a).

In addition, inadequate supply of electricity is associated with increasing unemployment. The energy crisis coupled with high tariffs has made some companies to fold up while others lay off employees because of high operational cost resulting in high unemployment in Ghana (Opare, 2016). Furthermore, one key reason that is regularly assigned to the shift from hydro power generation to thermal is changing and unreliable rainfall pattern as a result of which the country's three hydropower plants are not able to operate at their full capacity (Gyamfi *et al.*, 2015).

Moreover, in Ghana all government institutions, including public higher education institutions (HEI) were not paying for the electricity they use; utilities had always been the responsibility of government and for that matter, students of higher education are not levied for electricity use (Sapri *et al.*, 2016, Ofosu-Ahenkorah, 2007). This is a clear disincentive to adopting energy saving behaviour in the nonresidential sector where facility users have no personal or financial interest (Carrico and Riemer, 2011). This disincentive is expressed by the Energy Commission of Ghana as:

If someone else pays your electricity bills like it happens in government institutions, you don't care because you may not even see the bill, as the Minister of Finance collects the bills and pay on your behalf. (Ofosu-Ahenkorah, 2007)

With lack of financial obligation, organisations would not think of putting in place measures and programmes to manage and reduce energy consumption. Energy waste by end-users are clearly visible throughout the country which is noted in Ghana's strategic national energy plan as a challenge of inefficiency in the end-use of energy resulting in wasting of energy (Energy Commission of Ghana, 2006). In addition, inefficient use and management of utilities, is the basis for government directive to public institutions to pay for their electricity consumption (Ministry of Finance, 2014). By this directive, higher education students would eventually be made to pay for the electricity they use, especially, those in residence. Recognising the high amount of energy consumed by students, the government targeted higher education students' residential facilities (HESRF) for initial introduction of prepayment meters; residential facilities were also targeted together for 50% reduction of their electricity consumption by 2015.

To reduce the burden on the power generation plants, end-users should use energy efficiently. Whereas regulations abound at national level to govern generation, distribution and transmission of electricity, none appears to exist that seeks to ensure that energy is properly used or managed, especially in organisations. The Energy Commission of Ghana in 2006 proposed for the enactment of Energy Efficiency and Conservation Act to deal with energy management practices (EMP) among other measures to ensure reduced energy consumption (Energy Commission of Ghana, 2006) which is yet to be enacted. As suggested by Turner *et al.* (2007), energy management is one of the surest means by which organisations and governments could meet energy challenges that confront them.

1.3 Problem Statement

Humanity's excessive energy consumption has great consequences on continuous supply of energy resources leading to rising energy prices, environmental degradation through carbon emissions, social development and economic growth of nations and organisations (Asif and Muneer, 2007; Holdren and Smith, 2000). One of the key contributors to this situation is energy used in built facilities (Coleman *et al.*, 2013; Janda, 2011; Burnett, 2007). These facilities consume large amount of energy

and emit huge amount of GHG, most of which are attributed to the behaviour of the users (Wilde and Coley, 2012; Gill *et al.*, 2010). Facilities users contribute significantly to excessive energy consumption in the built facilities through their behaviour. For example, Prodromou *et al.* (2009) suggest that behavioural patterns and improper use of buildings and its systems could result in excess energy consumption of 45% above the initially predicted levels. Unless energy is used efficiently and consumption reduced, individuals, organisations and nations would continue to be threatened with potential energy-related environmental, social and economic problems. Energy management appears to be one of the effective and surest ways to use energy efficiently and effectively (Turner *et al.*, 2007).

Previous researches on energy management in the context of FM focus on technological/technical approach to managing energy in organisations (Määttänen *et al.*, 2014; Escrivá-Escrivá *et al.*, 2010) to address the issues of energy wasting and higher energy consumption. Other studies also concentrate on developing tools to assist facilities managers in benchmarking energy consumption (Haji-Sapar and Eang Lee, 2005); assessing energy consumption (Junghans, 2013a); and in carrying out energy-led refurbishment of buildings (Strachan and Banfill, 2012). Yet, other studies focus on the role of FM personnel and their challenges in managing organisation's energy (Goulden and Spence, 2015; Aune *et al.*, 2009).

Certainly, technical/technological approach to energy management in organisations' facilities can lead to improved energy efficiency and energy consumption reduction, (Määttänen *et al.*, 2014; Yen *et al.*, 2010; Aune *et al.*, 2009). It is argued that adopting this approach alone would not suffice in addressing excessive energy consumption issues (Janda, 2009). Indeed, it is said that facilities users immensely contribute to facilities energy consumption through their behaviour and that technical approach alone is not sufficient to address energy efficiency problems (Janda, 2011; Gill *et al.*, 2010; Marans & Edelstien, 2010); users are great untapped potential to improve facilities energy performance and operations (Lopes *et al.*, 2012; Center for the Built Environment, 2010; Mashburn, 2007).

To the best of the knowledge of the researcher, least research attention has been given to behavioural aspect of energy management within FM, that is, studies that focus on facilities users' energy use behaviour (EUB) in facilities energy management appears to be lacking. During periods of escalating energy prices and imposition of taxes to ensure reduced carbon emissions, the need for influencing and reducing energy consumption in organisations becomes imperative, especially, for HEIs with dwindling budget, so as to eliminate energy wasting with its financial consequences on organisations.

In addition, less attention has been paid to research on HESRF in terms of energy management. Generally, HEIs possess huge and complex facilities that accommodate greater number of people, used for wider variety of purposes (Sapri and Mohammed, 2010), and thus consuming high amount of energy (Petersen *et al.*, 2007). Residential students constitute important part of higher education community who consume substantial amount of energy; responsible for significant carbon emission (Petersen *et al.*, 2007) and are also significant sources of energy wasting (Galis and Gyberg, 2011). Understanding users' EUB and underlying determinants is significant for effective facilities energy management (c.f. Karlin *et al.*, 2014; Stephenson *et al.*, 2010).

Existing studies on residential students' EUB mostly use quantitative approaches with a focus on students as subjects of study (e.g. Hafizal *et al.*, 2015). However, an exploratory research, focusing on the phenomenon of students' EUB and its determinants from the perspectives of managers of HESRF and institutions facilities as well as students, would in addition to providing detailed views of study participants in their own words (Curry *et al.*, 2009), provide a holistic picture of the behaviour of students regarding energy use in their residence and related factors.

Exploring students' EUB from two perspectives alongside energy management implementation, would enhance our understanding of how students use energy in their facilities and the factors that influence them. It would assist in developing appropriate energy management framework with users' behaviour as the main focus; enable facilities managers to incorporate students' behavioural determinants into their energy management programmes by involving students in decisions and activities concerning energy.

1.4 Research Questions

The main question addressed in this study is: how can students' behaviour be incorporated into energy management in students' residential facilities? The specific research questions to be addressed are as follows:

- 1. What are students' perspectives of residential students' energy use behaviour?
- 2. What are managers' perspectives of residential students' energy use behaviour?
- 3. What energy management practices are implemented in higher education students' residential facilities?
- 4. How can students' behaviour be incorporated into energy management in higher education students' residential facilities?

1.5 Research Aims and Research Objectives

The aim of this study is to explore energy use behaviour of students of HEIs to be incorporated into energy management in students' residential facilities. The study addresses the following specific objectives:

- 1. To determine the factors that influence energy use behaviour of residential students in higher education students' residential facilities from student's perspective.
- To determine the factors that influence energy use behaviour of residential students in higher education students' residential facilities from manager's perspective.

- 3. To identify energy management practices in higher education students' residential facilities.
- To develop Behaviour-based Facilities Energy Management framework (BFEM) for managing energy in higher education students' residential facilities.

1.6 Scope of Research

The study focuses on behaviour of students in relation to energy use, that is, electricity use, and measurement of EMP in residential facilities of HEIs. As a result, the research involves students living in HESRF from selected universities and polytechnics in Ghana. These institutions are College of Technology (University of Education, Winneba), Kumasi; Kwame Nkrumah University of Science and Technology; Kumasi Polytechnic; Cape Coast Polytechnic; Koforidua Polytechnic and Sunyani Polytechnic. Also, the study involved managers of the facilities and/or HESRF of these institutions. The research was limited to the exploration of students' EUB and determinants from two perspectives: student's perspective focusing on bulk ironing, lighting use (turning off light not in use and natural light use), and natural ventilation use; managers' perspective focuses on students' general energy EUB.

1.7 Outline of Research Methods

The section presents a brief overview of the process followed in carrying out this research as presented in Table 1.4. Details are provided in chapter 4.

Objective	Activity	Output
Review of relevant FM and energy management concepts; behaviour/ behavioural change theories and models .	Review of literature	EMP, factors that influence energy behaviour and strategies to cause behaviour change identified
To conduct experts and students survey and analyse	Initial study	Specific energy saving behaviours identified for focus group sessions.
Objective 1 : to explore students' EUB and influencing factors from students' perspective	Main study – Students-Data collection and analysis	influencing factors identified
Objective 2 : to explore students' EUB and influencing factors from managers' perspective	Main study – Managers- Data collection and analysis	1
Objective 3 : to identify EMP implemented in the HESRF.		EMP implemented in the HESRF are identified.
Objective 4: To develop behaviour-based facilities energy management framework	Development and validation of framework	Behaviour-based facilities energy management framework
Report the results, findings as well as conclusion	Results, findings and conclusion	Study findings are reported and all study objectives are achieved

 Table 1.4:
 Research methodology outline

The thesis is organised into nine chapters which are outlined below:

- **Chapter 1:** This chapter provides overview of the complete research covering the background, problem statement, research questions, objectives, scope of study, and brief overview of methodology.
- **Chapter 2:** The chapter reviews and summarises relevant literature relating to FM and energy management covering topics such as energy management practices (EMP), descriptive relationship of users and energy, place, technology and process in an organisation.
- Chapter 3: The chapter reviews two behavioural theories and summarises key determinants of EUB, and one intervention planning model. The chapter deals with topics such as EUB, factors that influence EUBs and strategies for changing behaviour.
- Chapter 4: The chapter outlines and explain the methodology employed in the study. It explains various parts of the study including philosophy, research approach, design, data collection and data analysis procedures.
- **Chapter 5:** The chapter presents analysis and exploration of students' EUBs and their determinants from the perspective of students.
- **Chapter 6:** In this chapter, students' EUBs and determinants are explored and analysed from the perspective of managers of students' residential facilities and/or institutions facilities.
- Chapter 7: This chapter analyses and discusses EMP implemented in the HESRF.
- Chapter 8: In chapter 8, the findings from chapters 5, 6 and 7 are integrated for the development of BFEM. The various components and validation of the framework are also discussed.
- Chapter 9: This chapter concludes the study by providing discussion of findings in relation to previous studies, summarising the key study findings, contributions and limitations of the study and suggestions for further studies.

REFERENCES

- Abrahamse, W., & Steg, L. (2009). How do socio-demographic and psychological factors relate to households' direct and indirect energy use and savings? *Journal of Economic Psychology*, 30, 711–720.
- Abrahamse, W., Steg, L., Vlek, C., & Rothengatter, T. (2005). A review of intervention studies aimed at household energy conservation. *Journal of Environmental Psychology*, 25(3), 273-291.
- Abrahamse, W., Steg, L., Vlek, C., & Rothengatter, T. (2007). The effect of tailored information, goal setting, and tailored feedback on household energy use, energy-related behaviors, and behavioral antecedents. *Journal of Environmental Psychology*, 27(4), 265-276.
- Addai, I. (2013). Problems of non-residential students in tertiary educational institutions in Ghana: a micro-level statistical evidence. *Journal of Emerging Trends in Educational Research and Policy Studies*, 4(4), 582.
- Ajzen, I. (1985). From intentions to actions: A theory of planned behavior. In J. 9Kuhl
 & J. Beckman (Eds.), Action-Control: From Cognition to Behaviour. Heidelberg: Springer.
- Ajzen, I. (1991). The Theory of Planned Behavior. Organizational Behaviour and Human Decision Processes, 50, 179-211.
- Ajzen, I. (2002). Perceived behavioral control, self-efficacy, locus of control, and the theory of planned behavior. *Journal of Applied Social Psychology*, 32(4), 665-683.
- Alexander, K. (Ed.) (1996). *Facilities management: Theory and Practice*. London New York: E & FN Spon.
- Alexander, K., Atkin, B., Bröchner, J., & Haugen, T. (Eds.). (2004). *Facilities Management: Innovation and Performance* London: Taylor and Francis.

- Altheide, D. L., & Schneider, C. J. (2013). *Qualitative Media Analysis* (Vol. 38). Los Angeles London New Delhi Singapore Washington DC: Sage.
- Amaratunga, D. (2000). Building performance evaluation in higher education properties: A facilities management approach. *Research Papers, 3*.
- Amaratunga, D., & Baldry, D. (2000). Assessment of facilities management perfomance in higher education properties. *Facilities*, *18*(7/8), 293-301.
- Amaratunga, D., Baldry, D., Sarshar, M., & Newton, R. (2002). Quantitative and qualitative research in the built environment: Application of "mixed" research approach. *Work Study*, 51(1), 17-31.
- Andrews, R. N. L., & Johnson, E. (2016). Energy use, behavioral change, and business organizations: Reviewing recent findings and proposing a future research agenda. *Energy Research & Social Science*, 11, 195–208.
- Apeanti, W. O., & Asiedu-Addo, S. Educational reforms in Ghana: What are the views of teachers and parents? . Retrieved 25/7/2016 www.academia.edu/EDUCATIONAL_REFORMS_IN_GHANA.pdf
- Armitage, C. J., & Conner, M. (2001). Efficacy of the theory of planned behaviour: A meta-analytic review. *British Journal of Social Psychology*, 40, 471-499.
- Asif, M., & Muneer, T. (2007). Energy supply, its demand and security issues for developed and emerging economies. *Renewable and Sustainable Energy Reviews*, 11(7), 1388-1413.
- Ates, S. A., & Durakbasa, N. M. (2012). Evaluation of corporate energy management practices of energy intensive industries in Turkey. *Energy*, 45(1), 81-91.
- Atkin, B., & Brooks, A. (2009). Total Facilities Management. Oxford: Blackwell Publishing Ltd.
- Aune, M., Berker, T., & Bye, R. (2009). The missing link which was already there: Building operators and energy management in non-residential buildings. *Facilities*, 27(1/2), 44-55.
- Bamberg, S., & Schmidt, P. (2003). Incentives, morality, or habit? Predicting students' car use for university routes with the models of Ajzen, Schwartz, and Triandis. *Environment and Behavior*, 35(2), 264-285.
- Bandura, A. (1986). Social Foundations of Thought and Action: A Social Cognitive Theory. Prentice-Hall: Englewood Cliffs, NJ.

- Bandura, A. (1977). Self-efficacy: toward a unifying theory of behavioral change. *Psychological review*, 84(2), 191.
- Bandura, A. (1998). Health promotion from the perspective of social cognitive theory. *Psychology and Health, 13*, 623-649.
- Barr, S., Gilg, A. W., & Ford, N. (2005). The household energy gap: examining the divide between habitual-and purchase-related conservation behaviours. *Energy Policy*, 33(11), 1425-1444.
- Barrett, P., & Baldry, D. (2003). Facilities management: Towards best practice (2 ed.).Oxford: Blackwell Science.
- Becker, F. (1990). The Total Workplace: Facilities Management and the Elastic Organisation. New York: Van Nostrand Reinhold.
- Berndt, E. R., & Wood, D. O. (1975). Technology, prices, and the derived demand for energy. *The Review of Economics and Statistics*, 57(3), 259-268.
- Birol, F. (2007). Energy economics: a place for energy poverty in the agenda? The Energy Journal, 28(3), 1-6.
- Birol, F. (2012). Coal: A bet that could go either way? In A. Harris (Ed.), World Energy Insight 2012 (pp. 20-21). London: First.
- Black, R., Davidson, P., & Retra, K. (2009). *Facilitating energy saving behaviours among university student residents*. Retrieved from https://www.csu.edu.au
- Blake, J. (1999). Overcoming the 'value-action gap'in environmental policy: Tensions between national policy and local experience. *Local Environment: The International Journal of Justice and Sustainability*, 4(3), 257-278.
- Bordens, K. S., & Horowitz, I. A. (2008). Social Psychology (3 Ed.): Freeload Press.
- Boyatzis, R. E. (1998). *Transforming Qualitative Information : Thematic Analysis and Code Development*. Thousand Oaks: Sage Publications.
- Breukers, S., Heiskanen, E., Brohmann, B., Mourik, R., & Feenstra, C. (2011). Connecting research to practice to improve energy demand-side management (DSM). *Energy*, 36(4), 2176-2185.
- Brew-Hammond, A., & Kemausuor, F. (2007). Introduction and key messages. In A. Brew-Hammond & F. Kemausuor (Eds.), *Energy Crisis in Ghana: Drought, Technology or policy?* Kumasi: KNUST.
- Brooks, I. (2006). Organisational Behaviour: Individuals, Groups and Organisation(3 ed.). Harlow London New York: Prentice Hall

- Brosch, T., Patel, M. K., & Sander, a. D. (2014). Affective influences on energyrelated decisions and behaviors. *Frontiers in Energy Research*, 2(11).
- Bryman, A. (2001). Social Research Methods. Oxford: Oxford University Press.
- Bunniss, S., & Kelly, D. R. (2010). Research paradigms in medical education research. *Medical education*, 44(4), 358-366.
- Burnett, J. (2007). Sustainability and Sustainable Buildings. HKIE Transactions, 14(3), 1-9.
- Cantore, N., Antimiani, A., & Anciaes, P. R. (2012). Energy price shocks: Sweet and sour consequences for developing countries. Retrieved from London: www.odi.org.uk.
- Capehart, B. L., Kennedy, W. J., & Turner, W. C. (2008). *Guide to energy* management: International version (5 ed.). Lilburn: The Fairmont Press.
- Caracelli, V. J., & Greene, J. C. (1997). Crafting mixed-method evaluation designs. *New Directions for Evaluation*, 1997(74), 19-32.
- Carbon Trust. (2013). Energy management: A comprehensive guide to controlling energy use. Carbon Trust. London. Retrieved from www.carbontrust.com
- Carrico, A. R., & Riemer, M. (2011). Motivating energy conservation in the workplace: An evaluation of the use of group-level feedback and peer education. *Journal of Environmental Psychology*, 31(1), 1-13.
- Center for the Built Environment. (2010). Behavior and buildings: Leveraging occupants to improve energy and comfort. *Centerline, Summer 2010*. Retrieved from www.cbe.berkeley.edu.
- Charmaz, K. (2006). Constructing grounded theory: A practical guide through qualitative analysis (Introducing Qualitative Methods Series).
- Chatterton, T. (2011). An introduction to thinking about 'energy behaviour': A multimodel approach. London: Crown Retrieved from www.decc.gov.uk.
- Chen, C.-J., & Huang, J.-W. (2007). How organizational climate and structure affect knowledge management—The social interaction perspective. *International Journal of Information Management*, 27(2), 104-118.
- Choong, W. W., Chong, Y. F., Low, S. T., & Mohammed, A. H. b. (2012). Implementation of energy management key practices in Malaysian universities. *International Journal of Emerg. Science*, 2(3), 455-477.

- Choong, W. W., Mohammed, A. H., & Low, S. T. (2009). The needs for raising energy awareness and Improving energy use behavior in Malaysian public universities. *Malaysian Journal of Real Estate*, *4*(1), 1-9.
- Choong, W. W., Mohammed, A. H. B., & Low, S. T. (2011). Energy management key practices: A proposed list for Malaysian universities. *International Journal of Energy and Environment*, 2(4), 749-760.
- Chotipanich, S. (2004). Positioning facility management. Facilities, 22, 364-372.
- Christoffersen, L. B., Larsen, A., & Togeby, M. (2006). Empirical analysis of energy management in Danish industry. *Journal of Cleaner Production*, *14*, 516-526.
- Cialdini, R. B. (2003). Crafting normative messages to protect the environment. *Current Directions in Psychological Science*, *12*(4), 105-109.
- Clement, C. A., Henning, J. B., & Osbaldiston, R. (2014). Integrating factors that predict energy conservation: The theory of planned behavior and beliefs about climate change. *Journal of Sustainable Development*, *7*(6), 46.
- Cole, F. L. (1998). Content analysis: Process and application. *Clinical Nursing Specialist*, 2(1), 53-57.
- Coleman, M. J., Irvine, K. N., Lemon, M., & Shao, L. (2013). Promoting behaviour change through personalized energy feedback in offices. Building Research & Information, 41(6), 637-651.
- Commission on Environment and Energy. (2007). International Chamber of Commerce Policy Statement on Energy efficiency: a world business perspective (213/40 rev.4). Retrieved from Paris: www.iccbo.org
- Cotts, D. G., Roper, K. O., & Payant, R. P. (2010). *The Facility Management Handbook* (3 ed.). New York Atlanta Brussels: Amacom.
- Creswell, J. W. (2003). *Research Design: Qualitative, Quantitative and a Mixed Method Approaches* (2 ed.). Thousand Oaks, London: Sage.
- Creswell, J. W. (2012). Educational Research: Planning, Conducting, and Evaluating Quantitative and Qualitative Research (4 ed.). Boston, New York: Pearson Education.
- Crotty, M. (1998). *The Foundations of Social Research: Meaning and perspective in the research process*. London, Thousand Oaks: Sage.

- Curry, L. A., Nembhard, I. M., & Bradley, E. H. (2009). Qualitative and mixed methods provide unique contributions to outcomes research. *Circulation*, 119, 1442-1452.
- Dahle, M., & Neumayer, E. (2001). Overcoming barriers to campus greening: A survey among higher educational institutions in London, UK. *International Journal of Sustainability in Higher Education*, 2(2), 139-160.
- Danner, U. N., Aarts, H., & Vries, N. K. d. (2008). Habit vs. intention in the prediction of future behaviour: The role of frequency, context stability and mental accessibility of past behaviour. *British Journal of Social Psychology*, 47, 245– 265.
- Denzin, N. K., & Lincoln. (2005). Introduction. In N. K. Denzin & Y. S. Lincoln (Eds.), *The Sage handbook of qualitative research* (3 ed.). Thousand Oaks: Sage
- Dey, I. (1993). *Qualitative Data Analysis: A User-Friendlt Guide for Social Scientists*. London: Routledge.
- Dixon, G. N., Deline, M. B., McComas, K., Chambliss, L., & Hoffmann, M. (2015). Using comparative feedback to influence workplace energy conservation: A case study of a university campaign. *Environment and Behavior*, 47, 667–693.
- Dumitru, A., Gregorio, E. D., Bonnes, M., Bonaiuto, M., Carrus, G., Garcia-Mira, R.,
 & Maricchiolo, F. (2016). Low carbon energy behaviors in the workplace: A qualitative study in Italy and Spain. *Energy Research & Social Sci.*, 13, 49-59.
- Dunn, K. I., Mohr, P., Wilson, C. J., & Wittert, G. A. (2011). Determinants of fastfood consumption. An application of the Theory of Planned Behaviour. *Appetite*, 57, 349–357.
- Dyson, S., & Brown, B. (2006). *Social Theory and Applied Health Research*. Maidenhead: Open University Press.
- Easterby-Smith, M., Thorpe, R., & Lowe, A. (1991). *Management Research: An introduction*. London: Sage.
- Ebrahim, Z., Inderwildi, O. R., & King, D. A. (2013). Macroeconomic impacts of oil price volatility: mitigation and resilience. *Front. Energy*, 1-16.
- Eddy, D. M., Hollingworth, W., Caro, J. J., Tsevat, J., McDonald, K. M., & Wong, J.B. (2012). Model transparency and validation a report of the ISPOR-SMDM

Modeling Good Research Practices Task Force–7. *Medical Decision Making*, 32(5), 733-743.

- Ee, S. (2015). Value-based Facilities Management: How Facilities Practitioners Can Deliver Competitive Advantage to Organisations. Singapore: Candid Creation Publishing.
- Egmond, C., & Bruel, R. (2007). Nothing is as practical as a good theory: Analysis of theories and a tool for developing interventions to influence energy-related behaviour. Retrieved from www.google.com.
- Egmond, C., Jonkers, R., & Kok, G. (2005). A strategy to encourage housing associations to invest in energy conservation. *Energy Policy*, *33*, 2374-2384.
- Elmualim, A., Czwakiel, A., Valle, R., Ludlow, G., & Shah, S. (2009). The Practice of Sustainable Facilities Management: Design Sentiments and the Knowledge Chasm. Architectural Engineering and Design Management, 5(1), 91-102.
- Elmualim, A., Shockley, D., Valle, R., Ludlow, G., & Shah, S. (2010). Barriers and commitment of facilities management profession to the sustainability agenda. *Building and Environment*, 45(1), 58-64. doi:10.1016/j.buildenv.2009.05.002
- Elmualim, A., Valle, R., & Kwaku, W. (2012). Discerning policy and drivers for sustainable facilities management practice. *International Journal of Sustainable Built Environment*, 1, 16-25.
- Elo, S., & Kyngäs, H. (2008). The qualitative content analysis process. Journal of advanced nursing, 62(1), 107–115.
- Energy Commission of Ghana. (2006). *Strategic National Energy Plan 2006-2020*. Retrieved from Accra: www.energycom.gov.gh.
- Energy Commission of Ghana. (2011). 2011 Energy (Supply and Demand) Outlook for Ghana. Retrieved from Accra: www.energycom.gov.gh.
- Energy Commission of Ghana. (2012). 2012 Energy (Supply and Demand) Outlook for Ghana. Retrieved from Accra: www.energycom.gov.gh.
- Energy Commission of Ghana. (2013). 2013 Energy (Supply and Demand) Outlook for Ghana. Retrieved from Accra: www.energycom.gov.gh.
- Energy Commission of Ghana. (2014). 2014 Energy (Supply and Demand) Outlook for Ghana. Retrieved from Accra: www.energycom.gov.gh.
- Energy Commission of Ghana. (2015a). 2015 Energy (Supply and Demand) Outlook for Ghana. Retrieved from Accra: www.energycom.gov.gh.

- Energy Commission of Ghana. (2015b). *National Energy Statistics* 2005-2014. Retrieved from http://energycom.gov.gh
- Energy Information Administration (2015). *Annual Energy Outlook 2015 with Projections to 2040* (DOE/EIA-0383/April 2015). Retrieved from Washington, DC: http://www.eia.gov/forecasts/aeo
- Escrivá-Escrivá, G., Segura-Heras, I., & Alcázar-Ortega, M. (2010). Application of an energy management and control system to assess the potential of different control strategies in HVAC systems. *Energy and Buildings*, *42*, 2258–2267.
- Eshun, M. E., & Amoako-Tuffour, J. (2016). A review of the trends in Ghana's power sector. *Energy, Sustainability and Society, 6*(1), 1.
- Esource. (2003). Managing energy costs in colleges and universities. E Source Companies LLC.
- European Committee for Standardization (CEN/TC348) (2006). Facility Management - Part 1: Terms and Definitions, EN 15221-1
- Evely, A. C., Fazey, I., Pinard, M., & Lambin., X. (2008). The Influence of Philosophical Perspectives in Integrative Research: A Conservation Case Study in the Cairngorms National Park. *Ecology and Society*, 13(2). Retrieved from http://www.ecologyandsociety.org website:
- Fabi, V., Andersen, R. V., Corgnati, S., & Olesen, B. W. (2012). Occupants' window opening behaviour: A literature review of factors influencing occupant behaviour and models. *Building and Environment*, 58, 188-198.
- FEFC/NAO (1997) Effective Facilities Management–A Good Practice Guide, The Stationery Office.
- Finch, E. (2012). Facilities Change Management in Context. In E. Finch (Ed.), *Facilities Change Management*. Chichester: Wiley-Blackwell.
- Finch, E., & Zhang, X. (2013). Facilities management. In R. Yao (Ed.), Design and Management of Sustainable Built Environments (pp. 305-326). London Heidelberg: Springer.
- Fischer, C. (2004). Efficient use of efficient technologies: Strategies to promote sustainable consumer behaviour. Retrieved 05/04/2014 www.scholar.google.com

- Fishbein, M. (1980) A theory of reasoned action: Some applications and implications. Vol. 27. Nebraska Symposium on Mptivation 1979: Beliefs, Attitudes and Values (pp. 65-116). Lincoln London: University of Nebraska Press.
- Fishbein, M., & Ajzen, I. (1975). *Belief, Attitude, Intention, and Behavior: An Introduction to Theory and Research*. Reading, MA: Addison-Wesley.
- Flick, U. (Ed.) (2007). *Managing Quality in Qualitative Research*. Los Angeles London New Delhi Singapore: Sage.
- Flick, U. (2014). Mapping the field. In U. Flick (Ed.), *The SAGE Handbook of Qualitative Data Analysis* (pp. 1-18). Los Angeles, London: Sage.
- FMAA. (2012). Facilities management guidelines for multi-unit high rise residential buildings. Retrieved from https://www.melbourne.vic.gov.au
- Freeman, R., & Tryfonas, T. (2011). Application of systems thinking to energy demand reduction. Paper presented at the 6th Intenational Conference of System of Systems Engineering, Albuquerque, New Mexico, USA.
- Frei, C. (2013). Assessing the global energy agenda. Retrieved 8/01/2014, from World Energy Council www.worldenergy.org
- Furst, G. P., Gerber, L. H., Smith, C. C., Fisher, S., & Shulman, B. (1987). A program for improving energy conservation behaviors in adults with rheumatoid arthritis. *American Journal of Occupational Therapy*, 41(2), 102-111.
- Gagnon, M.-P., Godin, G., Gagné, C., Lamothe, J.-P. F., Reinharz, D., & Cloutier, A. (2003). An adaptation of the theory of interpersonal behaviour to the study of telemedicine adoption by physicians. *International Journal of Medical Informatics*, 71, 103—115.
- Galis, V., & Gyberg, P. (2011). Energy behaviour as a collectif: The case of Colonia: student dormitories at a Swedish university. *Energy Efficiency*, 4(2), 303-319.
- Gardner, G. T., & Stern, P. C. (1996). *Environmental Problems and Human Behavior*.Boston: Allyn & Bacon.
- Giacobbi Jr, P. R., Poczwardowski, A., & Hager, P. F. (2005). A pragmatic research philosophy for applied sport psychology. *The sport psychologist*.
- Gill, P., Stewart, K., Treasure, E., & Chadwick, B. (2008). Methods of data collection in qualitative research: interviews and focus groups. *British dental journal*, 204(6), 291-295.

- Gill, Z. M., Tierney, M. J., Pegg, I. M., & Allan, N. (2010). Low-energy dwellings: the contribution of behaviours to actual performance. *Building Research & Information*, 38(5), 491-508.
- Glaser, B. G., & Strauss, F. (1999). *The Discovery of Grounded Theory: Strategies for Qualitative Research*. New Brunswickand London: Aldine Transaction.
- Gorp, J. C. V. (2004). Maximizing energy savings with enterprise energy management systems. *Strategic Planning for Energy and the Environment*, 24(3), 57-69.
- Goulden, M., & Spence, A. (2015). Caught in the middle: The role of the Facilities Manager in organisational energy use. *Energy Policy*, 85, 280-287.
- Gram-Hanssen, K. (2013). Efficient technologies or user behaviour, which is the more important when reducing households' energy consumption? *Energy Efficiency*, 6, 447–457. doi:DOI 10.1007/s12053-012-9184-4
- Graneheim, U. H., & Lundman, B. (2004). Qualitative content analysis in nursing research: concepts, procedures and measures to achieve trustworthiness. *Nurse Education Today*, 24, 105–112.
- Greasley, P. (2008). *Quantitative Data Analysis Using SPSS: An Introduction for Health and Social Science*. Berkshire: Open University Press.
- Green, L. W., & Kreuter, M. W. (2005). *Health Program Planning: An Educational* and Ecological Approach (4 ed.). New York: McGraw-Hill.
- Grimshaw, B. (2004). Space, place and people: Facilities management and critical theory. In K. Alexander, B. Atkin, J. Bröchner, & T. Haugen (Eds.), *Facilities Management: Innovationn and Perfomance*. London, New York: Spon Press.
- Grix, J. (2002). Introducing students to the generic terminology of social research. *Politics*, 22(3), 175-186.
- Guba, E. G. (1990). The alternative paradigm dialog. In E. G. Guba (Ed.), *The Paradigm Dialog* (pp. 17-30). Newbury Park, CA: Sage.
- Guba, E. G., & Lincoln, Y. (1994). Computing paradigns in qualitative research. In N.K. D. Y. S. Lincoln (Ed.), *Handbook of qualitative research*.

Gustin, J. F. (2003). The Facility Manager's Handbook. Lilburn: The Fairmont Press.

Gyamfi, S., Modjinou, M., & Djordjevic, S. (2015). Improving electricity supply security in Ghana—The potential of renewable energy. *Renewable and Sustainable Energy Reviews*, 43, 1035–1045.

- Gynther, L., Mikkonen, I., & Smits, A. (2012). Evaluation of European energy behavioural change programmes. *Energy Efficiency*, *5*(1), 67-82.
- Haji-Sapar, M., & Eang Lee, S. (2005). Establishment of energy management tools for facilities managers in the tropical region. *Facilities*, 23(9/10), 416-425.
- Hale, J. F. (1998). Application of the PRECEDE-PROCEED model for comprehensive community assessment, education programming and evaluation in a combat hospital community during the Gulf war. *Home Health Vare Management and Practice*, 52-65.
- Harding, J. (2013). Qualitative Data Analysis from Start to Finish. London: Sage.
- Harland, P., Staats, H., & Wilke, H. A. (2007). Situational and personality factors as direct or personal norm mediated predictors of pro-environmental behavior:
 Questions derived from norm-activation theory. *Basic and Applied Social Psychology*, 29(4), 323-334.
- Harris, D. J. (2012). *A Guide to Energy Management in Buildings*. London, New York: Spon Press.
- Harwell, M. R. (2011). Research design in qualitative/quantitaive/mixed methods. In
 C. F. Conrad & R. C. Serlin (Eds.), *The SAGE Handbook for Research in Education: Pursuing Ideas as the Keystone of Exemplary Inquiry*. Thousand Oaks: Sage.
- Henderson, N. R. (1995). A practical approach to analysing and reporting focus groups studies: lessons from qualitative market research. *Qualitative health research*, 5, 463–477.
- Hesse-Biber, S. N., & Leavy, P. (2006). *The Practice of Qualitative Research*. Thousand Oak, London and New York: Sage.
- Hoeven, M. v. d. (2013). Visualising the "hidden" fuel of energy efficiency. *The Journal of International Energy Agency* (Spring).
- Holdren, J. P., & Smith, K. R. (2000). Energy, the environment, and health World Energy Assement Energy and the Challenge of Sustainability (pp. 61-110). New York: UNDP.
- Hopkinson, R. G., Petherbridge, P., & Longmore, J. (1996). *Daylighting*. Bath, Britain: The Pitman Press.
- Hsieh, H.-F., & Shannon, S. E. (2005). Three approaches to qualitative content analysis. *Qualitative health research*, 15(9), 1277-1288.

- Huebner, G. M., Cooper, J., & Jones, K. (2013). Domestic energy consumption—What role do comfort, habit, and knowledge about the heating system play? *Energy* and Buildings, 66, 626-636.
- Hafizal, M. I., Sipan, I., Iman, A. H. M., & Sapri, M. (2015). A Preliminary Assessment of Energy Consumption Behaviour Pattern and Factors Influence Among Malaysian Higher Education Institutions Students. *Jurnal Teknologi*, 7(2), 59–71.
- ISO. (2011). Win the energy challenge with ISO 50001 ISO 50001 Energy Management. Genève, Switzerland: ISO Central Secretariat.
- Jackall, R. (1988). *Moral Mazes: The World of Corporate Managers*. New York Oxford: Oxford University Press.
- Jackson, T. (2005). Motivating Sustainable Consumption: A review of evidence on consumerbehaviour and behavioural change. Retrieved from GUILDFORD Surrey: www.surrey.ac.uk/CES
- Janda, K. (2009). *Exploring the social dimensions of energy use: A review of recent research initiatives.* Paper presented at the ECEEE 2009 Summer Study.
- Janda, K., Payne, C., Kunkle, R., & Lutzenhiser, L. (2002). What organisations did (didn't) do: Three factors that shaped conservation responses to california's 2001 "Crisis". Paper presented at the ACEEE Summer Study on Energy Efficiency in Buildings.
- Janda, K. B. (2011). Buildings don't use energy: people do. Architectural Science Review, 54(1), 15-22. doi:10.3763/asre.2009.0050
- Janda, K. B. (2014). Building communities and social potential: Between and beyond organizations and individuals in commercial properties. *Energy Policy*, 67, 48– 55.
- Jelsma, J., Kamphuis, R., & Zeiler, W. (2003). Learning about smart systems for comfort management and energy saving in office buildings. Paper presented at the 2003 EEEE Summer Study, Athens.
- Joffe, H., & Yardley, L. (2004). Content and thematic analysis. In D. F. Marks & L. Yardley (Eds.), *Research Methods for Clinical and Health Psychology* (pp. 56-68). London Thousand Oaks: Sage.

- Jonker, J., & Pennink, B. (2010). The Essence of Research Methodology: AConcise Guide for Master and PhD Students in Management Science. Heidelberg London: Springer.
- Junghans, A. (2013a). Decision support model for energy-efficient improvement of entire building stocks. *Facilities*, *31*(3), 173-184.
- Junghans, A. (2013b). Discussion of Facilities Management as lead user and innovation driver towards improvement of energy efficiency and user comfort of buildings. Paper presented at the CIB World Building Congres Construction and Society, Brisbane.
- Junnila, S. (2007). The potential effect of end-users on energy conservation in office buildings. *Facilities*, 25(7/8), 329-339.
- Kannan, R., & Boie, W. (2003). Energy management practices in SME—case study of a bakery in Germany. *Energy Conversion and Management*, 44, 945–959.
- Kaplowitz, M. D., Thorp, L., Coleman, K., & Kwame Yeboah, F. (2012). Energy conservation attitudes, knowledge, and behaviors in science laboratories. *Energy Policy*, 50, 581-591.
- Karlin, B., Davis, N., Sanguinetti, A., Gamble, K., Kirkby, D., & Stokols, D. (2014).
 Dimensions of conservation: Exploring differences among energy behaviors. *Environment and Behavior*, 46(4), 423-452. doi:10.1177/0013916512467532
- Keeffe, G., & Grimshaw, B. (1994). Energy management. In D. Warner & G. Kelly (Eds.), *Managing educational property: A handbook for schools, colleges and universities* (pp. 197-209). Buckingham: SRHE and Open University Press.
- Kelley, K., Clark, B., Brown, V., & Sitzia, J. (2003). Good practice in the conduct and reporting of survey research. *International Journal for Quality in Health Care*, 15(3), 261-266.
- Kincaid, D. (1994) Measuring performance in facilities management. *Facilities*, 12, 6, 17-20.
- Ki-moon, B. (2012). Secretary-General to Global Development Center: 'Energy is the Golden Thread' Connecting Economic Growth, Social Equity, Environmental Sustainability [Press release]. Retrieved from www.un.org/News/Press
- Klöckner, C. A. (2013). A comprehensive model of the psychology of environmental behaviour—A meta-analysis. *Global Environmental Change*, 23, 1028-1038.

- Klöckner, C. A., & Blöbaum, A. (2010). A comprehensive action determination model: Toward a broader understanding of ecological behaviour using the example of travel mode choice. *Journal of Environmental Psychology*, 30(4), 574-586. doi:10.1016/j.jenvp.2010.03.001
- Kohlbacher, F. (2006). The Use of Qualitative Content Analysis in Case Study Research. *Forum: Qualitative Social Research Sozialforschung*, 7(1). Retrieved from http://www.qualitative-research.net/fqs/
- Kollmuss, A., & Agyeman, J. (2002). Mind the Gap: Why do people actenvironmentally and what are the barriers to pro-environmental behavior? *Environmental Education Research*, 8(3), 239-260.
- Kondracki, N. L., Wellman, N. S., & Amundson, D. R. (2002). Content analysis: Review of methods and their applications in nutrition education. *Journal of Nutrition Education and Behaviour*, 34(4), 224-230.
- Koranteng, C., Simons, B., & Nkrumah, J. (2012). The Use of Natural Lighting in Students' Hostels: A Case Study of Ayeduase, a Suburb of Kumasi, Ghana. *Journal of Science and Technology (Ghana)*, 32(3), 38-48.
- Kottek, M., Grieser, J., Beck, C., Rudolf, B., & Rubel, F. (2006). World map of the Köppen-Geiger climate classification updated. *Meteorologische Zeitschrift*, 15(3), 259-263.
- Kozloff, A., Mostow, D., & Deeter, A. (2013). Analysis of student behaviors impacting carbon emissions through community based social marketing research. Retrieved 03/06/2014 http://www.aashe.org/files/resources/studentresearch/2009/aashe_student_cbsm_research_report_-_aaron_kozloff.pdf
- Krauss, S. E. (2005). Research paradigms and meaning making: A primer. *The Qualitative Report*, *10*(4), 758-770.
- Krueger, R. A. (1998). Analyzing and Reporting Focus Group Results: Focus Group Kit6. Thousand Oaks London: Sage.
- Kujala, S. (2003). User involvement: A review of benefits and challenges. *Behaviour* and Information Technology, 22(1), 1-16.
- Kvavik, R. B., Goldstein, P. J., & Voloudakis, J. (2005). Good enough! IT investment and business process performance in higher education. Retrieved from Colorado: www.educause.edu/ecar

- Laitner, J. A. S., DeCanio, S. J., & Peters, I. (2000). Incorporating Behavioural, Social, and Organizational Phenomena in the Assessment of Climate Change Mitigation Options. In E. Jochem, J. Sathaye, & D. Bouille (Eds.), Society, Behaviour and Climate Change Mitigation (Vol. 8, pp. 1-64). New York, Boston: Kluwer Academic Publishers.
- Lewis, A., Elmualim, A., & Riley, D. (2011). Linking energy and maintenance management for sustainability through three American case studies. *Facilities*, 29(5/6), 243-254. doi:10.1108/02632771111120547
- Li, B., & Lim, D. (2013). Occupant behavior and building performance. In R. Yao (Ed.), *Design and Management of Sustainable Built Environments*. Springer London Heidelberg New York Dordrecht: Springer.
- Lichtman, M. (2014). *Qualitative Reasearch for the Social Sciences*. Los Angeles London: Sage.
- Limayem, M., Khalifa, M., & Chin, W. W. (2004). Factors motivating software piracy: a longitudinal study. *IEEE transactions on engineering management*, 51(4), 414-425.
- Lindenberg, S., & Steg, L. (2007). Normative, gain and hedonic goal frames guiding environmental behavior. *Journal of Social Issues*, 63(1), 117-137.
- Lior, N. (2008). Energy resources and use: The present situation and possible paths to the future. *Energy*, *33*(6), 842-857. doi:10.1016/j.energy.2007.09.009
- Lo, S. H., Peters, G.-J. Y., & Kok, G. (2011). Energy-related behaviors in office buildings: A qualitative study on individual and organisational determinants. *Applied Psychology: An International Review.*
- Lopes, M. A. R., Antunes, C. H., & Martins, N. (2012). Energy behaviours as promoters of energy efficiency: A 21st century review. *Renewable and Sustainable Energy Reviews*, 16(6), 4095-4104.
- Low, S. T. (2008). Energy Management Key Practices for Universities in Malaysia. (Masters), UniversitiTeknologi Malaysia, Skudai.
- Low, S. T., Mohammed, A. H. B., & Choong, W. W. (2012). Proposed implementation strategies for energy sustainability on a Malaysian university campus. *Business Strategy Series*, 13(5), 208-214.

Määttänen, E., Kyrö, R., Aaltonen, A., Sarasoja, A.-L., & Junnila, S. (2014). Remote energy management benefits in retail building portfolios. *Journal of Facilities Management*, 12(1), 56-71.

Manichander, T. (2016). Educational management. Solapur: Laxmi Book Publication.

- Manios, Y., Grammatikaki, E., Androutsos, O., Chinapaw, M., Gibson, E., Buijs, G.,
 Wildgruber, A. (2012). A systematic approach for the development of a kindergarten-based intervention for the prevention of obesity in preschool age children: the ToyBox-study. *obesity reviews*, 13(s1), 3-12.
- Marans, R. W., & Edelstein, J. Y. (2010). The human dimension of energy conservation and sustainability: A case study of the University of Michigan's energy conservation program. *International Journal of Sustainability in Higher Education*, 11(1), 6-18.
- Marcell, K., Agyeman, J., & Rappaport, A. (2004). Cooling the campus: Experiences from a pilot study to reduce electricity use at Tufts University, USA, using social marketing methods. *International Journal of Sustainability in Higher Education*, 5(2), 169-189. doi:10.1108/14676370410526251
- Maréchal, K. (2010). Not irrational but habitual: The importance of "behavioural lockin" in energy consumption. *Ecological Economics*, 69(5), 1104-1114.
- Marihellum. (2013). The climate in Ghana today and in the future. Retrieved from https://kickoffghana.wordpress.com/2013/01/07/the-climate-in-ghana-today-and-in-the-future/
- Martiskainen, M. (2007). *Affecting consumer behaviour on energy demand*. Retrieved from https://www.researchgate.net/profile/Mari_Martiskainen/publication
- Masadeh, M. A. (2012). Linking philosophy, methodology, and methods: Towards mixed model design in the hospitality industry. *European Journal of Social Sciences*, 28(1), 128-137.
- Mashburn, W. H. (2007). Effective energy management. In W. C. Turner & S. Doty (Eds.), *Energy Management Handbook*. Lilburn: The Fairmont Press.
- Mason, J. (2002). Qualitative Researching. London, New Delhi: Sage.
- Mayring, P. (2014). Qualitative Content Analysis: Theoretical Foundation, Basic Procedures and Software Solution Retrieved from http://nbnresolving.de/urn:nbn:de:0168-ssoar-395173

- McGregor, W., & The, D. S.-S. (1999). *Facilities Management and the Business of Space*. Oxford Amsterdam: Butterworth Heinemann.
- McKenzie-Mohr, D. (2000). Fostering sustainable behavior through community-based social marketing. *American psychologist*, 55(5), 531-537.
- McKenzie-Mohr, D. (2011). Fostering Sustainable Behavior : An Introduction to Community-Based Social Marketing (3 ed.). Gabriola Island, BC: New Society.
- Mckenzie-Mohr, D., Lee, N. R., Schulter, P. W., & Kotler, P. (2012). Social Marketing to Protect the Environment: What Works. Los Angeles London: Sage.
- McKenzie-Mohr, D., & Schultz, P. W. (2014). Choosing effective behavior change tools. Social Marketing Quarterly, 20(1), 35-46.
- McLeod, S. A. (2014). The Interview Method. Retrieved 23 March, 2015 www.simplypsychology.org/interviews.html
- National Research Council. (2008). Core Competencies for Federal Facilities Asset Management throgh 2020:Transformational Strategies Retrieved from www.nap.edu.
- Miles, M. B., & Huberman, A. M. (1994). *Qualitative data analysis: An expanded sourcebook*: Sage.
- Ministry of Energy (2010). Energy sector strategy and development plan.
- Ministry of Finance (2014). *Economic and Financial Policies for the Medium Term*. Retrieved from http://www.mofep.gov.gh/sites/default/files/reports/GoG-Policy-Statement.pdf.
- Mohon, H. P., Kiss, M. G., & Leimer, H. J. (1983). Efficient Energy Management: Methods for Improved Commercial and Industrial Productivity. Englewoods Cliffs New Jersey: Prentice-Hall.
- Moody, G. D., & Siponen, M. (2013). Using the theory of interpersonal behavior to explain non-work-related personal use of the Internet at work. *Information & Management*, 50(6), 322-335.
- Moran, M., Berman, M., & Morasch, L. (2004). Energy management How to deliver cost savings in a time of rising rates. *Journal of Facilities Management*, 3(1), 27-40.
- Morgan, D. L., & Spanish, M. T. (1984). Focus groups: A new tool for qualitative research. *Qualitative sociology*, 7(3), 253-270.

- Morley, J., & Hazas, M. (2011). *The significance of difference: Understanding variation in household energy consumption*. Paper presented at the ECEEE 2011 SUMMER STUDY.
- Morris, J., Marzano, M., Dandy, N., & O'Brien., L. (2012). *Forestry, sustainable behaviours and behaviour change*. Retrieved from http://www.forestry.gov.uk
- Nadrian, H., Morowatisharifabad, M. A., & Bahmanpour, K. (2011). Development of a Rheumatoid Arthritis Education Program using the PRECEDE_PROCEED model. *Health Promot Perspect*, 1(2), 118-129.
- National Council for Tertiary Education (2014). *Basic statistics of tertiary education institutions 2012/2013*. Retrieved from Accra: www.ncte.edu.gh
- Nutt, B. (1999). Linking FM practice and research. Facilities, 17(1/2), 11-17.
- Nutt, B. (2000). Four computing futures or facility management. *Facilities*, 18(3/4), 124-132.
- OECD/IEA. (2007). World Energy Outlook 2007: China and India Insight. Retrieved from http://www.pure.iiasa.ac.at
- Ofosu-Ahenkorah, A. K. (2007). Potential for energy savings. In A. Brew-Hammond & F. Kemausuor (Eds.), *Enegry Crisis in Ghana: Drought, Technology or Policy?* Kumasi: KNUST.
- Omer, A. M. (2008). Energy, environment and sustainable development. *Renewable* and Sustainable Energy Reviews, 12(9), 2265-2300.
- Onwuegbuzie, A. J., & Leech, N. (2005). Taking the Q out of research Teaching research methodology courses without the divide between quantitative and qualitative paradigms.
- Opare, A. (2016, March 24). Effects of power crisis in Ghana. *Modern Ghana*. Retrieved July29, 2016, from https://www.modernghana.com.
- Osbourne, J. A., & Clarke, M. (2006). Factors motivating the acceptance of new information and communication technologies in UK Healthcare: A test of three models. *International Journal of Healthcare Information Systems and Informatics* 1(4), 29-39.
- Ouellette, J. A., & Wood, W. (1998). Habit and intention in everyday life: The multiple processes by which past behavior predicts future behavior. *Psychological Bulletin*, 124(1), 54-74. doi:0033-2909198

- Parece, T. E., Younos, T., Grossman, L. S., & Geller, E. S. (2013). A study of environmentally relevant behavior in university residence halls. *International Journal of Sustainability in Higher Education*, 14(4), 466-481.
- Patterson, M. G. (1996). What is energy efficiency? Concepts, indicators and methodological issues. Energy Policy, 24(5), 377–390.
- Pee, L. G., Woon, I. M. Y., & Kankanhalli, A. (2008). Explaining non-work-related computing in the workplace: A comparison of alternative models. *Information* & *Management*, 45, 120–130.
- Petersen, J. E., Shunturov, V., Janda, K., Platt, G., & Weinberger, K. (2007). Dormitory residents reduce electricity consumption when exposed to real-time visual feedback and incentives. *International Journal of Sustainability in Higher Education*, 8(1), 16-33. doi:10.1108/14676370710717562
- Pitt, M., & Tucker, M. (2008). Performance measurement in facilities management: driving innovation? *Property Management*, 26(4), 241-254.
- Plourde, A., & Watkins, G. C. (1998). Crude oil prices between 1985 and 1994: how volatile in relation to other commodities? *Resource and Energy Economics*, 20(3), 245-262.
- Preiser, W., & Vischer, J. (2005). *Assessing building performance*. Amsterdam Boston: Elsevier Butterworth-Heinemann.
- Prodromou, A., Dasgupta, A., Jaffar, B., Curtis, L., Mulik, M., Chatzinasiou, L.M, L.M, Caruana, G., Demanuele, C., Mumovic, D. (2009). Consultation on the school carbon management plan: UCLevidence. Retrieved 15/03/2014 www.scholargoogle.org
- Qian, Q. K., & Chan, E. H. W. (2010). Government measures needed to promote building energy efficiency (BEE) in China. *Facilities*, 28(11/12), 564-589.
- Raaij, W. F. V., & Verhallen, T. M. M. (1983). A behavioural model of residential energy use. *Journal of Economic Psychology*, 3, 39-63.
- Ramey, S. L., Downing, N. R., & Knoblauch, A. (2008). Developing strategic interventions to reduce cardiovascular disease risk among law enforcement officers: the art and science of data triangulation. *Workplace Health & Safety*, 56(2), 54-62.

Regnier, E. (2007). Oil and energy price volatility. *Energy Economics*, 29(3), 405-427.

- Robinson, J. (2010). Triandis' Theory of Interpersonal Behaviour in Understanding Software Piracy Behaviour in the South African Context. (MSC), University of the Witwatersrand, Johannesburg. Retrieved from http://wiredspace.wits.ac.za/
- Rondeau, E. P., Brown, R. K., & Lapides, P. D. (2006). *Facility Management* (2 ed.).Hoboken New Jersey: John Wiley & Sons.
- Rubin, H. J., & Rubin, I. S. (2012). *Qualitative interviewing: The Art of Hearing Data* (3 ed.). Los Angeles, London: Sage.
- Saldana, J. (2009). *The Coding Manual for Qualitative Researchers* Los Angeles London: Sage.
- Sale, J. E. M., Lohfeld, L. H., & Brazil, K. (2002). Revisting the quantitativequalitative debate- implication for mixed methods research. *Quality & Quantity*, 36, 43-53.
- Santin, O. G., Itard, L., & Visscher, H. (2009). The effect of occupancy and building characteristics on energy use for space and water heating in Dutch residential stock. *Energy and Buildings*, 41(11), 1223-1232.
- Sapri, M., Adjei-Twum, A., Low, S. T., Amos, D., & Muin, Z. A. (2016). Energy management in public higher education institutions in Ghana. *Journal of Resources Development and Management*, 16, 32-41.
- Sapri, M., & Muhammad, S. (2010). Monitoring energy performance in higher education buildings for sustainable campus. *Malaysian Journal of Real Estate*, 5(1), 19-25.
- Saunders, M., Lewis, P., & Thornhill, A. (2007). *Research Methods for Business Students* (4 ed.). Harlow London: Pearson Education Limited, Prentice Hall.
- Savelson, A., Van Wynsberghe, R., Frankish, J., & Folz, H. (2005). Application of a health promotion model to community-based sustainability planning. *Local Environment*, 10(6), 629-647.
- Schein, E. H. (2010). Organizational Culture and Leadership (4 ed.). San Francisco: Jossey-Bass.
- Schipper, L., Bartlett, S., Hawk, D., & Vine, E. (1989). Linking life-styles and energy use: A matter of time? *Annual Review Energy*, 14, 273-320.
- Schreier, M. (2014). Qualitative content analysis. In U. Flick (Ed.), *The SAGE Handbook of Qualitative Data Analysis*. Los Angeles, London: Sage.

- Schulze, M., Nehler, H., Ottosson, M., & Thollander, P. (2016). Energy management in industry–a systematic review of previous findings and an integrative conceptual framework. *Journal of Cleaner Production*, 112, 3692-3708.
- Schwartz, S. H., & Howard, J. A. (1981). A normative decision making model of altruism. In J. P. Rushton & R. M. Sorrentino (Eds.), *Altruism and Helping Behavior: Social, Personality, and Developmental Perspectives* (pp. 189–211). Hillsdale, NJ: Erlbaum.
- Schwartz, T., Stevens, G., Ramirez, L., & Wulf, V. (2013). Uncovering Practices of Making Energy Consumption Accountable: A Phenomenological Inquiry. ACM Transactions on Computer-Human Interaction, 20(2), 12-29.
- Scotland, J. (2012). Exploring the philosophical underpinnings of research: Relating ontology and epistemology to methodology and methods of the scientifc, interpretive, and critical research paradigms. *English Language Teaching*, 5(9), 9-16.
- Shove, E. (2003). Comfort, Cleanliness and Convenience : The Social Organization of Normality. Oxford, New York: Berg.
- Siero, F. W., Bakker, A. B., Dekker, G. B., & Burg, M. T. C. V. D. (1996). Changing organizational energy consumption behaviour through comparative feedback. *Journal of Evironmental Psychology*, 16, 235-246.
- Silver, C., & Lewins, A. (2014). Using Software in Qualitative Research: A Step-by-Step Guide (2 ed.). Los Angeles, London: Sage.
- Sim, J. (1998). Collecting and analysing qualitative data: issues raised by the focus group. *Journal of advanced nursing*, 28(2), 345-352.
- Smith, J. K. (1983). Quantitative versus qualitative research An attempt to clarify the issue. *Educational Researcher*(March).
- Smith, R. A., & Biddle, S. J. (1999). Attitudes and exercise adherence: Test of the theories of reasoned action and planned behaviour. J Sports Sci, 17, 269-281.
- Socolow, R. H. (1978). The Twin Rivers program on energy conservation in housing: Highlights and conclusions. *Energy and Buildings*, 1(3), 207-242.
- Sonderegger, R. C. (1978). Movers and stayers: the resident's contribution to variation across houses in energy consumption for space heating. *Energy and Buildings*, *1*(3), 313-324.

- Sovacool, B. K., Sidortsov, R. V., & Jones, B. R. (2014). *Energy Security, Equity and Justice*. London New York: Routledge.
- Steg, L. (2008). Promoting household energy conservation. *Energy Policy*, 36(12), 4449-4453. doi:10.1016/j.enpol.2008.09.027
- Stephenson, J., Barton, B., Carrington, G., Gnoth, D., Lawson, R., & Thorsnes, P. (2010). Energy cultures: A framework for understanding energy behaviours. *Energy Policy*, 38(10), 6120-6129.
- Stern, P. C. (1999). Information, incentives, and proenvironmental consumer behavior. *Journal of Consumer Policy*, 22, 461–478.
- Stern, P. C. (2000). Toward a Coherent Theory of Environmentally Significant Behavior. *Journal of Social Issues*, 56(3), 407–424.
- Stewart, D. W., Shamdasani, P. N., & Rook, D. W. (2007). Focus Groups: Theory and Practice (2 ed.). Thousand Oaks: Sage.
- Stokes, L. C., Mildenberger, M., Savan, B., & Kolenda, B. (2012). Analyzing Barriers to Energy Conservation in Residences and Offices: The Rewire Program at the University of Toronto. *Applied Environmental Education&Communication*, *11*, 88–98. doi:10.1080/1533015X.2012.751282
- Strachan, M., & Banfill, P. (2012). Decision support tools in energy-led, non-domestic building refurbishment: Towards a generic model for property professionals. *Facilities*, 30(9/10), 374-395.
- Sutherland, V. J., Makin, P. J., & Cox, C. J. (2000). *The Management of Safety The behavioural approach to changing organizations*. London New Delhi: Sage.
- Tang, M. F. (2001). Research of residential thermal environment in summer in Chongqing. Standard and Criterion, 31(4), 16-17.
- Tashakkori, A., & Teddlie, C. (2003). Handbook of Mixed Methods in Social and Behavioral research. Thousand Oaks: Sage.
- Tay, L. & Ooi, T. L. (2001) Facilities management: a "Jack of trades"?" *Facilities*, 19 (10), 357-362.
- Teddlie, C., & Yu, F. (2007). Mixed methods sampling: A typology with examples. Journal of Mixed Methods Research, 1, 77-100.
- Thøgersen, J., & Grønhøj, A. (2010). Electricity saving in households—A social cognitive approach. *Energy Policy*, 38, 7732–7743.

- Thollander, P., & Ottosson, M. (2010). Energy management practices in Swedish energy-intensive industries. *Journal of Cleaner Production*, *18*, 1125-1133.
- Thumann, A., & Younger, W. J. (2003). *Handbook on Energy Audits* (6 ed.). Lilburn: The Fairmont Press.
- Triandis, H. (1977). Interpersonal Behaviour. Monterey, CA: Brookds/Cole.
- Triandis, H. C. (1980) Values, attitudes and interpersonal behavior. Vol. 27. Nebraska Symposium on Mptivation 1979: Beliefs, Attitudes and Values (pp. 195-259).
 Lincoln London: University of Nebraska Press.
- Turner, W. C., Capehart, B. L., Parker, S. A., & Doty, S. (2007). Introdution. In W. C. Turner & S. Doty (Eds.), *Energy Management Handbook* (6 ed., pp. 1-8). Lilburn: The Fairmong Press.
- Uitdenbogerd, D., Egmond, C., Jonkers, R., & Kok, G. (2007). Energy-related intervention success factors: a literature review.
- US Postal Service. (1998). *Facility Energy Management Guide*. (Handbook AS-558). Washington DC.
- Ven, D.-J. v. d., & Fouquet, R. (2014). Historical energy price shocks and their changing effects on the economy. Retrieved from http://www.adb.org/sites/default/files/publication/29295/economicswp275.pdf
- Verplanken, B., & Aarts, H. (1999). Habit, Attitude, and Planned Behaviour: Is Habit an Empty Construct or an Interesting Case of Goal-directed Automaticity? In
 W. Stroebe & M. Hewstone (Eds.), *European Review of Social Psychology* (Vol. 10, pp. 101–134). Chichester, England: Wiley.
- Vesma, V. (2012). Energy Management Principles and Practice (2 ed.). London: British Standards Institution.
- Vigen, M., & Mazur-Stommen, S. (2012). Raching the high-hanging fruit through behaviour change - How community-based social marketing puts energy savings within reach. Retrieved 22/05/2014, from American Council for an Energy-Efficient Economy www.aceee.org
- Vischer, J. C. (2012). User Empowerment in Workspace Change. In E. Finch (Ed.), *Facilities Chanage Management* (pp. 124-136). Chichester: Welly-Blackwell.
- Wahyuni, D. (2012). The research design maze: Understanding paradigms, methods, and methodology. *JAMAR*, *10*(1), 69-80.

- Walsh, J. R., White, A. A., & Kattelmann, K. K. (2014). Using PRECEDE to develop a weight management program for disadvantaged young adults. *Journal of nutrition education and behavior*, 46(2), S1-S9.
- Wan, C., Cheung, R., & Shen, G. Q. (2012). Recycling attitude and behaviour in university campus: a case study in Hong Kong. *Facilities*, 30(13), 630-646.
- Wang, Z., Zhang, B., Yin, J., & Zhang, Y. (2011). Determinants and policy implications for household electricity-saving behaviour: Evidence from Beijing, China. *Energy Policy*, 39(6), 3550-3557.
- Waring, A. (2000). *Practical System Thinking*. London: International Thompson Publishing.
- Webb, D., Soutar, G. N., Mazzarol, T., & Saldaris, P. (2013). Self-determination theory and consumer behavioural change - Evidence from a household energysaving behaviour study. *Journal of Environmental Psychology*, 35, 59-66.
- Weske, M. (2007). Business Process Management: Concepts, Languages, Architectures. Verlag berlin Heidelberg: Springer.
- Wiggins, J. M. (2010). Facilities Manager's Desk Reference. Oxford: Wiley-Blackwell.
- Wilde, P. d., & Coley, D. (2012). The implications of a changing climate for buildings. Building and Environment, 55(1), 1-7.
- Wilhite, H., Shove, E., Lutzenhiser, L., & Kempton, W. (2000). The legacy of twenty years of energy demand management: We know more about individual behaviour but next to nothing about demand. In E. Jochem, J. Sathaye, & D. Bouille (Eds.), *Society, Behaviour and Climate Change Mitigation* (Vol. 8). New York London: Kluwer Academic Publishers.
- Williams, D., & Sutrisna, M. (2010). An evaluation of the role of facilities managers in managing sustainability and remedial actions in reducing CO2 emissions in the built environment. Paper presented at the COBRA, Dauphine Université, Paris.
- Wise, J. A. (1990). Control is Beautiful: Measuring Facility Performance as if People (and Buildings) Really Mattered. In G. Davis & F. T. Ventre (Eds.), *Performance of Buildings and Servicieability of Facilities* (Vol. STP 1029, pp. 121-143). Baltimore.

- Woodruff, A., Hasbrouck, J., & Augustin, S. (2008). A bright green perspective on sustainable choices. Paper presented at the Proceedings of the SIGCHI Conference on Human Factors in Computing Systems.
- Woon, I. M., & Pee, L. G. (2004). Behavioral factors affecting Internet abuse in the workplace-an empirical investigation. SIGHCI 2004 Proceedings, 5.
- World Energy Council. (2013). 2013 World Energy Issues Monitor. Retrieved from www.worldenergy.org
- World Energy Council. (2015). 2015 World Energy Issues Monitor Energy price volatility: the new normal. Retrieved from London: www.worldenergy.org
- Yen, N. S., & Choong, W. W. (2010). The needs to measure energy awareness in Malaysian universities. Paper presented at the International University Social Responsibility Conference and Exhibition (IUSRCE2010), Kuala Lumpur. Malaysia.
- Yen, N. S., Shakur, E. S. A., & Choong, W. W. (2010). Energy conservation opportunities in Malaysia universities. *Malaysian Journal of Real Estate*, 5(1), 26-35.
- Zhang, Y., Wang, Z., & Zhou, G. (2013a). Antecedents of employee electricity saving behavior in organizations: An empirical study based on norm activation model. *Energy Policy*, 62, 1120-1127.
- Zhang, Y., Wang, Z., & Zhou, G. (2013b). Determinants and implications of employee electricity saving habit: An empirical study in China. *Applied Energy*, 112, 1529-1535.
- Zhang, Y., Wang, Z., & Zhou, G. (2014). Determinants of emplyee electricity saving: the role of social benefits, personal benefits and organisational electricity saving. *Journal of Cleaner Production*, 66, 280-287.