PROFILE OF CONSTRUCTION CONTRACTUAL CLAIMS

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A master's project report submitted in fulfillment of the requirements for the award of the degree of Master of Science in Construction Contract Management.

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To my backbone. Samsudin, Saloma, Irfan, Iskandar. And to My self

> Although you may be hurt and bleeding now, A better day will come. Hard work will never betray you.

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Syukur Alhamdulillah, as with the consent awarded, I am able to finish this master project within the given time in fulfilment for the award of the degree of Master of Science (Construction Contract Management).

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Thank You.

ABSTRACT

It has been pointed out by IACM that the frequency of claims had increased by more than 30% in the last 3 years. This is a worrying trend as such there is a need for a project manager and contract administrator to adopt an anticipatory management approach by regularly monitoring and analysing the claims in their projects. One way of doing this is by identifying the pattern or trend of construction claims that have been reported in a law report. Therefore, this research aimed to develop profile of contractual claim in term of type of head of claim, causes of claim, the parties involved, type of project, the standard form, time of claim occur and the origin of claim resolution. This research is limited to Malaysian law cases between 1999 until 2013. This research is based on secondary data on 70 cases. These cases are analysed to obtain the pattern of different field of profile. This study indicates the claim for payment has the highest percentage of all project. It also points out that the highest cause to the payment claim is due to the claim for work done. It had been highlighted that the highest frequency of parties involved in claim for all type of project is the main contractor. Most of the claims are based on PAM standard form. This research also shows claims are commonly made during construction phase and the origin of claim resolution is going straight to the court. Hopefully, these profiles would be able to highlight the pattern or trend of the claim and can provide some guidelines for managers to anticipate in the future claims problem.

ABSTRAK

IACM telah menjalankan kajian yang menunjukan bahawa kekerapan tuntutan telah meningkat sebanyak lebih daripada 30% dalam 3 tahun lepas. Trend ini adalah amat membimbangkan dan menunjukan perlunya pengurus projek dan pentadbir kontrak untuk memantau dan menganalisis tuntutan yang berlaku di dalam projek mereka supaya mereka boleh mengamil langkah proaktif di dalam mengatasi masalah ini. Salah satu cara untuk memantau dan menganalisis tuntutan yang berlaku ialah dengan mengenal pasti corak atau trend tuntutan pembinaan yang telah dilaporkan dalam laporan undang-undang. Oleh itu, kajian ini adalah bertujuan untuk membangunkan profil tuntutan kontrak dari segi jenis tuntutan, sebab-sebab tuntutan, pihak-pihak yang terlibat, jenis projek, borang kontrak, masa tuntutan berlaku dan asal-usul resolusi tuntutan. Kajian ini adalah terhad kepada kes-kes undang-undang Malaysia yang berlaku pada tahun 1999 hingga 2013. Kajian ini adalah berdasarkan kepada data sekunder, dimana terdapat 70 kes yang akan dikaji. Tujuan kes ini dikaji adalah untuk mendapatkan corak bagi bidang profil ynag berbeza. Berdasarkan kajian yang telah dilaksanakan tuntutan untuk pembayaran mempunyai peratusan tertinggi bagi semua projek. Ia juga menunjukkan bahawa punca tertinggi kepada tuntutan pembayaran adalah disebabkan oleh tuntutan bagi kerja yang dilakukan. Berdasarkan kajian yang dilaksanakan kontraktor utama merupakan pihak yang sering terlibat di dalam tuntutan. Selain daripada itu, kajian juga menunjukan kebanyakan tuntutan yang dibuat adalah menggunakan borang standard PAM. Kajian ini juga menunjukkan bahawa sebahagian besar tuntutan dibuat semasa fasa pembinaan dan asal-usul resolusi tuntutan adalah teruske mahkamah. Berdasarkan profil ini ia menunjukan corak atau trend tuntutan bagi setiap jenis projek. Diharapkan corak dan trend ini dapat menyediakan beberapa garis panduan bagi pengurus projek untuk mengetahui kemungkinan tuntutan yang bakal berlaku bagi projek yang dilaksanakan.

TABLE OF CONTENT

CH	AP	TE	R
----	----	----	---

TITLE

PAGE

	TITL	E		i			
	DECL	DN	ii				
	DEDI	CATION		iii			
	ACKN	NOWLED	OGEMENT	iv			
	ABST	ABSTRCT					
	ABST	vi					
	TABL	E OF CO	DNTENT	vii			
	LIST	OF CASE	E	xiii			
	LIST	OF TABI	LE	xvi			
	LIST	OF FIGU	IRE	xviii			
	LIST	OF ABBE	REVIATION	xxi			
	LIST	OF APPE	ENDICES	xxii			
CHAPTER 1	INTR	ODUCTI	ON				
	1.1	1					
	1.2	Backg	ground of	2			
		Proble					
	1.3	Resea	rch Question	4			
	1.4	Objec	tive of Study	4			
	1.5	Scope	e of Studies	5			
	1.6	Signif	ficance of Studies	5			
	1.7	Resea	rch Methodology	6			
		1.7.1	Stage 1: Development of Reseach	7			
			Proposal				
		1.7.2	Stage 2: Literature Review	8			
		1.7.3	Stage 3: Data Collection	8			
		1.7.4	Stage 4: Data Analysis and	9			
			Arrangement				
		1.7.5	Stage 5: Conclusion and	9			
			Recommendation				

	1.8	Organ	isation of Tl	nesis Chapter	9
		1.8.1	Chapter 1:	Introduction	10
		1.8.2	Chapter 2:	Theory of Claim in	10
			Constructi	on Industry	
		1.8.3	Chapter 3:	Profiling	10
		1.8.4	Chapter 4:	Profiling of Construction	11
			Claim		
		1.8.5	Chapter 5:	Analysis of the Profile	11
		1.8.6	Chapter 6:	Conclusion and	11
			Recomme	ndation	
CHAPTER 2	THEO	ORY OF C	CONTRAC	FUAL CLAIM	12
	2.1	Introd	uction		12
	2.2	Defini	ition of Con	struction	13
	2.3	Chara	cteristic of C	Construction	14
		2.3.1	Constru	ction Procedure	15
		2.3.2	Organiz	zations Structure in	18
			Constru	iction	
		2.3.3	Type of	Construction	20
		2.3.4	Standar	d Form of Contract	23
	2.4	Defini	ition of Claim	n	24
	2.5	Catego	orizations of	Claims	25
		2.5.1	The Cla	aimants Identity	26
		2.5.2	The Ult	imate Remedy Sought	27
		2.5.3	The For	rm or Procedural Nature	28
		2.5.4	Claims	Categories According to	30
			Legal E	asis	
	2.6	The T	ype of Clain	n in Legal Basis of Claim	31
		Catego	ory.		
		2.6.1	Contrac	ctual Claim	31
			2.6.1.1	Common Heads of	33
				Claim - Contractors	
				Claim	
			2.6.1.2	Common Heads of	42
				Claim - Employers	
				Claim	
			2.6.1.3	Common Heads of	43
				Claim - Consultants or	
				Professional Claim	
		2.6.2	Extra C	ontractual Claim	43
			2.6.2.1	Claim for Breach of	44
				Contract	

			2.6.2.2	Claim for Breach of	44
			2.6.2.3	Claims under Tort	45
			2.6.2.4	Claim for Quantum Meruit	45
		2.6.3	Ex-Grat	tia Claims	48
	2.7	Counter	rclaim		48
	2.8	Causes	and Reason	n of Claim	49
	2.9	Conclus	sion		52
CHAPTER 3	PROF	ILING			53
	3.1	Introdu	ction		53
	3.2	Researc	h Strategy		54
	3.3	Definiti	ion of Profi	ling	54
	3.4	The Be	nefit of Pro	filing	55
	3.5	The Pro	ofiling Metl	hod or Process	57
	3.6	Parame Constru	ter of Profi	ling Claim in	60
	37	Table o	f Research		61
	5.7	3.7.1	Table o	f Head of Claim	61
		3.7.2	Table o	f Causes of Claim	62
		3.7.3	Table o Claim	f the Parties involved in	62
		3.7.4	Table of involve	f the Standard Form d in Claim	64
		3.7.5	Table o	f Time of Claim Occur	65
		3.7.6	Table o	f Origin of Claim	66
	3.8	Conclus	Resolut sion	ion	67
					70
CHAPIER 4	PROJ	PROFILE (ECT	OF CLAIN	A IN CONSTRUCTION	68
	4.1	Introdu	ction		68
	4.2	Profile	of Residen	tial Project	69
		4.2.1	Profile	of Head of Claim in	70
			Residen	tial Project	
		4.2.2	Profile	of Causes of Claim in	74
			Residen	tial Project	
		4.2.3	Profile	of the Parties involved in	81
			Claim f	or Residential Project	
		4.2.4	Profile	of the Standard Form in	83
			Claim f	or Residential Project	

	4.2.5	Profile of Time of Claim Occur	84
		for Residential Project	
	4.2.6	Profile of Origin of Claim	86
		Resolution for Residential	
		Project	
4.3	Profile of	Building Project	89
	4.3.1	Profile of Head of Claim in	89
		Building Project	
	4.3.2	Profile of Causes of Claim in	94
		Building Project	
	4.3.3	Profile of Parties involved in Claim	105
		for Building Project	
	4.3.4	Profile of the Standard Form in	107
		Claim for Building Project	
	4.3.5	Profile of the Time of Claim Occur	110
		for Building Project	
	4.3.6	Profile of Origin of Claim Resolution	113
		for Building Project	
4.4	Profile of	Engineering Project	117
	4.4.1	Profile of Head of Claim in	117
		Engineering Projects	
	4.4.2	Profile of Causes of Claim in	121
		Engineering Project	
	4.4.3	Profile of Parties involved in Claim	128
		for Engineering Project	
	4.4.4	Profile of the Standard Form in Claim	129
		for Engineering Project	
	4.4.5	Profile of Time of Claim Occur for	131
		Engineering Project	
	4.4.6	Analysis of Origin of Claim	132
		Resolution for Engineering Project	
4.5	Profile of	the Industrial Project	134
	4.5.1	Profile of Head of Claim in	134
		Industrial Project	
	4.5.2	Profile of Causes of Claim in	137
		Industrial Project	
	4.5.3	Profile of Parties Involved in Claim	137
		for Industrial Project	
	4.5.4	Profile of Standard Form in Claim	138
		tor Industrial Project	
	4.5.5	Profile of Time of Claim Occur for	139
		Industrial Project.	
	4.5.6	Profile of Method of Claim	140

			Resolution for Industrial Project	
	4.6	Conclu	sion	142
CHAPTER 5	THE A	ANALYSI	S OF CLAIM PROFILE	143
	5.1	Introdu	iction	143
	5.2	Analys	is of Residential Project	143
		5.2.1	Analysis of Head of Claim in Residential Project	144
		5.2.2	Analysis of the Causes of Claim	145
		5.2.3	Analysis of the Parties involved in Residential Project Claim	149
		5.2.4	Analysis of the Type of Standard Form in Residential Project	152
		5.2.5	Analysis of Time of Claim for Residential Projects	153
		5.3.6	Analysis of Origin of Claim Resolution	154
	5.3	Analys	is of Building Project	155
		5.3.1	Analysis of Head of Claim in Building Project	155
		5.3.2	Analysis of the Causes of Claim	156
		5.3.3	Analysis of the Parties Involved in Claim in Building Project	161
		5.3.4	Analysis of the Type of Standard Form in Building Project	163
		5.3.5	Analysis of Time of Claim Occur for Building Project	164
		5.3.6	Analysis of Origin of Claim Resolution	165
	5.4	Analys	is of the Engineering Project	166
		5.4.1	Analysis of Head of Claim in Engineering Projects	165
		5.4.2	Analysis of Causes of Claim in Engineering Project	166
		5.4.3	Analysis of the Parties Involved in Building Project Claim	171
		5.4.4	Analysis of Standard Form involved in a Claim for Engineering Project	173
		5.4.5	Analysis of Time of Claim Occur for Engineering Project	174
		5.4.6	Analysis of Origin of Claim	175

		Resolution	
5.5	Analysi	is of the Industrial Project	175
	5.5.1	Analysis of Head of Claim in	176
		Industrial Project	
	5.5.2	Analysis of the Causes of Claim	177
		in Industrial Project	
	5.5.3	Analysis of the Parties Involved	179
		in Industrial Project Claim	
	5.5.4	Analysis of Standard Form in	181
		Industrial Project	
	5.5.5	Analysis of Time of Claim Occur	182
		in Industrial Project	
	5.5.6	Analysis of Origin of Claim	183
		Resolution in Industrial Project	
5.7	Conclu	sion	183
C	ONCLUSI	ON AND RECOMENDATION	189
6.1	Introdu	ction	189
6.2	Conclu	sion	189
6.3	Researc	ch Limitation and Constrain	191
6.4	Recom	mendation for Further Research	192
6.5	Conclu	sion	192

REFERENCES APPENDICES

CHAPTER 6

LIST OF TABLE

NO OF TABLE

TITLE

PAGE

Table 2.1	Ranking of Causes from Contractor, Consultant	50
	and Owner in Egypt Construction Industry	
Table 2.2	Ranking of the causes of claims in United Arab	51
	Emirates	
Table 3.1	Head of Claim	62
Table 3.2	Causes of Claim	63
Table 3.3	The Parties involved in Claim	64
Table 3.4	The Standard Form involved in Claim	65
Table 3.5	The Time of Claim Occur	66
Table 3.6	Origin of Claim Resolution	67
Table 4.1	Number of Cases for Type of Projects	69
Table 4.2	Head of Claim in Residential Project	71
Table 4.3(a)	Causes of Claim in Residential Project	75
Table 4.3(b)	Causes of Claim in Residential Project	78
Table 4.4	The Parties Involved in Claim for Residential Project	81
Table 4.5	Standard Form in Claim for Residential Project	83
Table 4.6	Time of Claim Occur for Residential Project	85
Table 4.7	Method Claim Resolution for Residential Project	87
Table 4.8	Head of Claim in Building Project	90
Table 4.9(a)	Causes of Claim in Building Project	95
Table 4.9(b)	Causes of Claim in Building Project	
100		

100

Table 4.10	The Parties Involved in Claim for Building Project	105
Table 4.11	Standard Form in Claim for Building Project	108
Table 4.12	The Time of Claim Occur in Building Project	111
Table 4.13	Origin of Claim Resolution for Building Project	114
Table 4.14	Head of Claim in Engineering Projects	118
Table 4.15(a)	Causes of Claim in Engineering Projects	122
Table 4.15(b)	Causes of Claim in Engineering Projects	125
Table 4.16	The parties Involved in Claim for Engineering Project	128
Table 4.17	The Standard Form Involved in Claim for Engineering Project	130
Table 4.18	Time of Claim Occur in Engineering Project	131
Table 4.19:	Origin of Claim Resolution for Engineering Project	133
Table 4.20	Head of Claim in Industrial Projects	135
Table 4.21	Causes of Claim in Industrial Projects	136
Table 4.22	The Parties Involved in Claim for the Industrial Project	138
Table 4.23	Standard Form in Claim for Industrial Project	139
Table 4.24	Time of Claim Occur for Industrial Project	140
Table 4.25	Method Claim Resolution for Industrial Project	141
Table 5.1	The Relationship between the Claimant	151
	and Defendant	
Table 5.2	The Relationship between the Claimant	162
	and Defendant	
Table 5.3	The Relationship between the Claimant	172
	and Defendant	
Table 5.4	The Relationship between the Claimant	180
	and Defendant	
Table 5.5	Summary of Residential Project	184
Table 5.6	Summary of Building Project	185
Table 5.7	Summary of Engineering Project	186
Table 5.8	Summary of Industrial Project	187

LIST OF FIGURE

NO OF FIGURE

TITLE

PAGE

Figure 1.1	Research Methodology Flowchart	6
Figure 2.1	Example of Functional Structure Organizations	19
Figure 2.2	Example of Organization Structure in Construction	19
	Industry	
Figure 2.3	Integrated Project Team	20
Figure 2.4	The Claimant Identity Categories	26
Figure 2.5	Remedy Related Claim- Common Example of	27
	Contractors Claim	
Figure 2.6	Categorization of Claims According To Form/	30
	Procedural Nature-An Overview	
Figure 2.7	Flowchart of Procedure in Establishing a Quantum	47
	Meruit Claim	
Figure 3.1	Profiling Research Process	58
Figure 5.1	Percentage of Head of Claim in Residential Project	144
Figure 5.2	Percentage of Causes in Payment Claim.	145
Figure 5.3	Percentage of Causes in Variation Claim	146
Figure 5.4	Percentage of Causes in Retention Sum Claim	147
Figure 5.5	Percentage of Causes of in Performance Bond Claim	147
Figure 5.6	Percentage of Causes in LAD Claim	148
Figure 5.7	Percentage of Causes in Defect Claim	149
Figure 5.8	Percentage of the Parties Involved in Residential Claim	150

Figure 5.9	The Percentage of the Relationship between the	151
	Claimant and Defendant	
Figure 5.10	Percentage of the Standard Form involved in Claim for	152
	Residential Project	
Figure 5.11	Percentage of Time of Claim Occur for	153
	Residential Project	
Figure 5.12	Percentage of Origin of Claim Resolution	154
Figure 5.13	Percentage of Head of Claim in Building Project	155
Figure 5.14	Percentage of Causes of Payment Claim in	156
	Building Project	
Figure 5.15	Percentage of Causes of Variation Claim in	157
	Building Project	
Figure 5.16	Percentage of Causes of Loss and Expense Claim	158
	in Building Project	
Figure 5.17	Percentage of Causes of Retention Sum Claim in	158
	Building Project	
Figure 5.18	Causes of Performance Bond Claim in	159
	Building Project	
Figure 5.19	Causes of LAD Claim in Building Project	160
Figure 5.20	Percentage of the parties involved in Claim for	161
	Building Project	
Figure 5.21	The Percentage of the Relationship between	162
	Claimant and Defendant	
Figure 5.22	Percentage of Standard Form involved in Claim	163
	for Building Project	
Figure 5.23	Percentage of Time of Claim Occur for Building Project	164
Figure 5.24	Percentage of Origin of Claim Resolution	165
Figure 5.25	Percentage of Head of Claim	166
Figure 5.26	Percentage of Causes in Payment Claim	167
Figure 5.27	Percentage of Causes in Variation Claim	168
Figure 5.28	Percentage of Causes in Retention Sum Claim	168
Figure 5.29	Percentage of Causes in Performance Bond Claim	169
Figure 5.30	Percentage of Causes in LAD Claim	170

Figure 5.31	Percentage of Cause in Loss and Expense Claim	170
Figure 5.32	The Percentage of Parties Involved in Claim for	171
	Engineering Project	
Figure 5.33	The Percentage of Relationship between Claimant	172
	and Defendant	
Figure 5.34	Percentage of the Standard Form Involved in Claim 173	3
	for Engineering Project	
Figure 5.35	The Percentage Time of Claim Occur for	174
	Engineering Project	
Figure 5.36	Percentages of Origin of Claim Resolution	175
Figure 5.37	Percentage of Head of Claim	176
Figure 5.38	Percentage of Causes in Payment Claim	177
Figure 5.39	Percentage of Causes in Variation Claim	178
Figure 5.40	Percentage of Causes in Retention Sum Claim	178
Figure 5.41	Percentage of the Parties Involved in Claim for the	179
	Industrial Project	
Figure 5.42	Percentage of the Parties Involved in Claims for	180
	Industrial Projects	
Figure 5.43	Percentage of the Standard Form involved in	181
	Industrial Projects	
Figure 5.44	Percentage of Time of Claim Occur for	182
	Industrial Project	
Figure 5.45	Percentage of Origin of Claim Resolution	183

APPENDIX

APPENDIX

TITLE

PAGE

Α

List Law Case

197

LIST OF ABBRIEVATIONS

LAD	Liquidated and Ascertained Damages
РАМ	Pertubuhan Arkitek Malaysia
PWD	Public Works Department

CHAPTER 1

INTRODUCTION

1.1 Background of Study

Although the construction industry in Malaysia has performed well, but there still has a negative element in the construction project. The negative element is regarded to claim. The bigger the project the more claim being made by the contractor. There were various things can be claim regarding to contract form.

According to MBAM (2008), almost all construction contracts provide a provision regarding to claims or payment application. Construction is a process of altering alters, repairs and demolishes building, civil engineering works and others similar structures it also includes the works that assembly and installation on site of prefabricated components and building engineering services (Abdullah, 2004). While, for construction contractual claims, it can be defined as an assertion that something is true usually by contractors to employers based on the agreement that been made (Keating, 2005).

Claim already exists long in the earlier sixties and seventies. Where, at that time contract have been made by good faith by way of handshake agreement. This resulting to the less claim back then. Nevertheless, after growth of economy and new policies have been established by the Malaysian government, the requirement to make claim grew and extended. There were many reasons how construction claims arise. Further discussion will be explained in Chapter 2.

In construction, claim is becoming more inevitable and according to Klee (2014) claims is one of the most occurring events that occur in construction project. In an article written by Bob Muir PE, (2010) "*Challenges Facing Todays Construction*" there are many types of challenges faced by project managers especially in the legal context. In the list of challenges, it has been highlighted that claims avoidance is one of the challenges in a legal context that has to be solved by the project manager. This has become worse because of the rising number of claims in the construction industry (Bob Muir, 2010)

Based on annual report done by EC Hariss (2013) through a survey in Asian construction industry, it has been found that the top five problems that occur in the construction industry are related to many things and one of the problems is claimed. Based on these top five problems, problem related to the claims was ranked as number one as the common problem faced by the Asian construction project. A year before this, a report in 2012 ranked claim as problem at number five. It can be concluded that the problem of claims in Asian construction industry is dramatically rising.

The International Association Contract Management (IACCM) Europe, Middle East and Africa conference in 2010 affirmed the issue on the rising of claim problem in construction industry. Based on the research done by IACCM members the results have shown that the frequency of claims has increased by more than 30% in the last 3 years. In the discussion made, almost all the participating organizations that participate do not undertake the regular tracking and analysis of claims. It was also apparent that relatively only a few companies undertake regular review and analysis to see whether issues could be identified and resolved at an earlier stage. This shows that there was no proactive management by the industry players. Because of the unpleasant claim, they demand for more anticipated or proactive management (IACCM, 2010).

1.2 Background of the Problem

The foregoing discussion suggest that there is a need to address the issues of claims. Based on the background of study it highlight a number of important issues that are

- 1) What are the common type of claim that have been brought to the court?
- 2) Who often made the claim?
- 3) What type of project that claim occurs and which type?
- 4) What are the common causes of claim?
- 5) What are the standard form that been used?

As discussed earlier, there is a need conduct the regular tracking and analysis of claims in order to see the trend and analysis in order to minimize the problem and eliminates the source of claim at the earlier stage of construction. One of the way to do the tracking and analysis is through profiling.

1.3 Objective of Study

Based on the problems encountered and research question, the objective of this study is:

a) To develop profile of contractual claim in term of head of claim, causes of claim, type of project, parties involved, standard form of contract, time of claim occur and the origin of claim resolution.

1.4 Scope of the Study

The scopes of this study are as follow:

- b) This research is limited to the objective that have been stated only.
- c) This study is based on claim cases in construction that have been reported by Malaysian Law Journal between 1999 until 2013 and it is strictly involving Malaysian cases only.
- d) Cases that are related to the "building contract" & "claim" only.
- e) Limited to construction contractual claim (under contract basis) only.
- f) Focuses on the main employer, main contractor, subcontractor and sub subcontractor claim.
- g) Limited to monetary claim

1.5 Significance of the Study

The significance of this research is to obtain adequate information and knowledge of claim in construction. This research is made based on law cases that can fill the gap of knowledge in claims for construction industries. This information and knowledge can be referred to a better management process in the future. Project manager and contract administrator can take proactive actions by advising the parties to avoid claims from happening. This research also intend to identify the common claim that can be prevented at the early stage of the project. It is also useful in order to prevent and minimizes claim problems.

Besides that, from this profile, industry players can observe the trend and pattern of the claims. And it wills help them to be more aware when they are involved in a construction project. This profile also could be a reference to the client to recognize potential claims that might occur. Client may gain information from the claims pattern and the causes of claim. With an early recognition on causes of claim it can protect the client from incurs losses.

And with this research it also can give academic knowledge or information about the trend or pattern of the claim in construction for the researcher and student about the pattern of claim.

1.6 Research Methodology

In order to achieve the objective that has been set out, a systematic process of conducting this research had been organized. The methodology that has been carried out through this research comprise five major stages. This can be seen on Figure 1.1 that shows the flowchart of the research methodology. Further explanation is also been given.



Figure 1.1: Research Methodology Flowchart

1.6.1 Stage 1: Development of research proposal

This stage is the first stage to conduct this study. It starts with the selection of the area of study, followed by the selection of the title, statement of issues, the objectives and lastly the scope of the study. To conduct the first stage is by referring to books, theses, magazines, seminar papers and sources of electronic media and the internet is important in order to get a better understanding and get the real picture of the topics to be studied. After the development of objectives, discussions have been made with the supervisor for guidance, insight and advice about the topics.

1.6.2 Stage 2: Literature Review to Develop Theoretical Framework for the Study

Literature review to develop theoretical framework can be obtained through secondary data such as reading books, conference papers, newspapers, journal articles and brochures. The literature review conducted in this research is to assist in immersing the important concepts related to the research topic and to collect the relevant information. This data was helpful in the understanding and deepen the study. Because the data is closely related to the objectives of the research study conducted.

1.6.3 Stage 3: Research Design and Data Collection

The third stage is research design and data collection. Main purpose of this stage is to identify data for the research. The identified data must be associated with the research in order to meet the objectives set by the researcher. Based on the objective that has been set, the data needed comes from secondary data. The data is law cases that have been obtained from Lexis Malaysia legal database. Lexis Malaysia is an online database that provides a law case that is Malaysia law Journal.

This data been collected for the analysis and arrangement. After that, further discussion has been arranged with the supervisor.

1.6.4 Stage 4: Data Analysis and Arrangement

In this stage, the data and information that is obtained from stage three have been compiled and reviewed to get the results of the study in order to meet the objectives. Next, the data have been analysed and been interpreted to graphs, tables and pie charts. Further explanation can be seen in the Chapter 3 Profiling.

1.6.5 Stage 5: Conclusion and Recommendation

The last stage is to conclude the data that had been obtained through this research, where by all the finding will be stated in this stage. After that, the recommendation for the next research has been written down.

1.7 Organisation of Thesis Chapter

This study will consist of five chapters. The brief descriptions of each chapter are as follows:

1.7.1 Chapter 1: Introduction

This chapter is the research proposal. It introduces the background of the study, problem statement, objective and scope of study. It also includes the research methodology in order to achieve the objective of the study.

1.7.2 Chapter 2: Theory of Claim in Construction Industry

This chapter generally discussed about claim in construction industry. It includes the definition of claim, type of claim, effect and the implication of the claim and other data that are relevant to claim in construction. This chapter also discusses about the nature of construction industry, the technical aspects which include various of parties and activities involved in construction and also discuss a part of legal aspect which discuss the terms and conditions of the contract where both aspects have probability resulting in claim problems in construction.

1.7.3 Chapter 3: Profiling

Chapter three describes the research methodology in detail. This chapter will discuss about profiling method which include the definition of the profiling, the importance of profiling. In this chapter it also highlights the instrument for the profiling method.

1.7.4 Chapter 4: Profiling of Construction Claim

In this chapter, a profile of the contractual claims data has been made. The analysis was done to determine whether the objectives of the study are set out in Chapter One (1) is been reached or not. The profile indicate the relevant cases according to the type of project, which has been further divided according to the parameter that been set out in the Chapter 3.

1.7.5 Chapter 5: Analysis of the Profile

This chapter is the analysis of the profile that has been made in the Chapter 4. The analysis made is in the form of graphs, pie chart and others. The function of these analysis of the profile is to make it easier for readers to read. The analysis has been made by the computer via software like Microsoft Excel.

1.7.6. Chapter 6: Conclusion and Recommendation

This is the last chapter of this research. This chapter contain a summary of the results. The conclusions or summary are drawn based on the results obtained from this study. Recommendations for further research is provided in this chapter.

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