PROSOCIAL BEHAVIOR

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DOES PURE ALTRUISM EXIST?

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- Pure altruism: a prosocial action that is motivated only by the concern for the other's welfare.
- Empathy: tendency of observers to project themselves into what they saw(Edward Bradford Titchener, 1909):place ourselves into the shoes of another.
- Perspective taking: putting yourself in another's blues: mentally putting oneself in another's position
- People who assume the perspective of a needy other are more likely to help

Perspective taking

- First component: cognitive activity
- Second component: emotional experiencing

•With the empathy motivation for helping shift from selfish(egoistic) to selfless(altruistic) Altruistic

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BATSON'S EMPATHY ALTRUISM HYPOTHESIS

Instigating conditions

Perceived similarity to the other

Attachment to the other(kinshi p, friendship, prior contact

Instruction to take the other's perspective Enabling process

Perspective taking

Emotional response

Empathic concern (feeling of warmth, tenderness, compassion)

Primary motivation

Altruistic
motivation(de
sire to
improve the
other's
welfare
rather than
one's own

Form of helping action

Pure
altruism(a
ction
taken
solely to
benefit
another)