# MODERATING ROLE OF DYNAMIC CAPABILITIES ON THE RELATIONSHIP BETWEEN INTELLECTUAL CAPITAL AND INNOVATION PERFORMANCE

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A thesis submitted in fulfilment of the requirements for the award of the degree of Doctor of Philosophy

Azman Hashim International Business School Universiti Teknologi Malaysia

### **DEDICATION**

I dedicate this thesis to Allah Almighty, my creator, my strong pillar, my source of inspiration, wisdom, knowledge, and understanding. He has been the source of my strength throughout this journey and on His wings only, I have soared.

I dedicate this research to the prophet of mercy, "Muhammad bin Abdullah (Peace Be Upon Him)" and my beloved country (Iraq).

I also devote this work to my beloved, lovely wife Ibtihal, who has encouraged me all the way and her encouragement made me sure that I give it all it takes to finish that which I have started. My gratitude extended to my children Mohammed, Yousif, and Ali, who have been sacrificed in every way possible by this quest. I am truly thankful for having you in my life.

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### **ABSTRACT**

Ongoing economic imbalances worldwide have demanded a major transformation from an industrial-based economy (relying on tangible assets) into an intellectual capital-based economy (relying on intangible resources). In today's competitive market scenario, effective manipulation of intellectual capital components has emerged as the basis for value creation, thus leading to the innovative performance of the financial institution. Lately, intellectual capital components (human, structural, relational and social) and their implications on innovation performance have generated renewed research interest. Based on these facts, this study examined the impacts of intellectual capital components to gain the competitive advantages of commercial banks of Iraq in terms of improved innovation performance. Direct and indirect effects of various study variables on intellectual capital components and innovation performance were determined to validate such claims. To ascertain the direct influence, the relationship between different antecedent factors such as culture and trust in intellectual capital components was analysed. In addition, a correlation between intellectual capital components (as intangible assets) and innovation performance in the banking sector was established. To find out the indirect impact, the interaction between the various factors of the dynamic capabilities (such as sensing, seizing, and reconfiguring) in moderating the relationship between intellectual capital components and innovation performance was evaluated. The positivism philosophy. deductive approach and quantitative method were used as the research methodology to accomplish the research objectives. In this process, a questionnaire survey and purposive sampling technique were used to collect the responses from 364 employees of the Iraqi commercial banks (with a response rate of 77.4%) to verify the study hypotheses. The obtained data were analysed statistically using the SPSS v.25 and AMOS v.24 software. The results revealed a significant impact of culture and trust (antecedent factors) on various intellectual capital components. Furthermore, a strong connection between these antecedent factors and intellectual capital components was evidenced, confirming the study hypotheses. Interestingly, intellectual capital components were found to enhance the innovation performance of the banks significantly. Besides, the dynamic capabilities were shown to moderate the correlation between intellectual capital components and innovation performance in the Iraqi commercial banks positively. Thus, this will improve the competitive advantages. It was asserted that intellectual capital components implementation could strongly influence the innovation performance of the financial sector, leading to numerous benefits to the bank employees and long-term sustenance. Thus, it can be concluded that commercial banks must consider intellectual capital components as a catalyst for creative innovations. In short, this study provided some valuable in sights and guidance to the academicians and practitioners in the financial sector regarding the development of intellectual capital components to enhance the innovation performance, especially for the Iraqi commercial banks to take full advantage of their intangible assets.

## **ABSTRAK**

Ketidakseimbangan ekonomi yang berterusan di seluruh dunia menuntut transformasi besar dari ekonomi berasaskan industri (bergantung pada aset ketara) kepada ekonomi berasaskan modal intelektual (bergantung pada sumber yang tidak ketara). Dalam senario pasaran yang kompetitif hari ini, manipulasi komponen modal intelektual yang efektif telah muncul sebagai asas untuk penciptaan nilai, sehingga membawa kepada prestasi inovasi institusi kewangan. Semenjak kebelakangan ini, komponen modal intelektual (manusia, struktur, hubungan dan sosial) dan implikasinya terhadap prestasi inovasi telah menjana minat penyelidikan yang baru. Berdasarkan fakta-fakta ini, kajian ini meneliti impak komponen modal intelektual untuk memperoleh kelebihan daya saing bank perdagangan di Iraq dari segi peningkatan prestasi inovasi. Kesan langsung dan tidak langsung dari pelbagai pemboleh ubah kajian terhadap komponen modal intelektual dan prestasi inovasi telah ditentukan untuk mengesahkan tuntutan tersebut. Untuk memastikan pengaruh langsung, hubungan antara faktor anteseden yang berbeza seperti budaya dan kepercayaan terhadap komponen modal intelektual telah dianalisis. Di samping itu, hubungan antara komponen modal intelektual (sebagai aset tidak ketara) dan pre stasi inovasi untuk sektor perbankan telah diwujudkan. Untuk mengenalpasti kesan tidak langsung, interaksi antara pelbagai faktor keupayaan dinamik (seperti penderiaan, penyitaan, dan penyusunan semula) dalam menyederhanakan hubungan antara komponen modal intelektual dan prestasi inovasi telah dinilai. Falsaf ah positivisme, pendekatan deduktif dan kaedah kuantitatif digunakan sebagai metodologi penyelidikan untuk mencapai objektif kajian. Dalam proses ini, tinjauan soal selidik dan teknik persampelan bertujuan digunakan untuk mengumpul maklum balas dari 364 pegawai bank perdagangan di Iraq (dengan kadar maklum balas 77.4%) yang mengesahkan hipotesis kajian. Data yang diperoleh telah dianalisis secara statistik menggunakan perisian SPSS V.25 dan AMOS v.24. Hasil menunjukkan pengaruh budaya dan kepercayaan yang signifikan (faktor anteseden) pada pelbagai komponen modal intelektual. Tambahan pula, hubungan yang kuat antara faktor anteseden dan komponen modal intelektual ini telah dibuktikan, bagi mengesahkan hipotesis kajian. Menariknya, komponen modal intelektual didapati meningkatkan prestasi inovasi bank dengan ketara. Di samping itu, kemampuan dinamik telah ditunjukkan mampu untuk menyederhanakan secara positif korelasi antara komponen modal intelektual dan prestasi inovasi di bank perdagangan Iraq. Justeru itu, ia akan meningkatkan kelebihan daya saing. Ditegaskan bahawa pelaksanaan komponen modal intelektual dapat mempengaruhi prestasi inovasi sektor kewangan, yang membawa kepada pelbagai manfaat kepada pekerja bank dan pendapatan jangka panjang. Oleh itu, dapat disimpulkan bahawa bank perdagangan wajar mempertimbangkan komponen modal intelektual sebagai pemangkin untuk kreatif inovasi. Ringkasnya, kajian ini memberikan beberapa pandangan dan panduan berharga kepada para akademik dan pengamal di sektor kewangan mengenai pengembangan komponen modal intelektual untuk meningkatkan prestasi inovasi, terutama bagi bank perdagangan Iraq untuk memanfaatkan sepenuhnya aset tidak ketara mereka.

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## LIST OF ABBREVIATIONS

IC - Intellectual Capital

SC - Structural Capital

HC - Human Capital

RC - Relational Capital

SOC - Social Capital

IP - Innovation Performance

DC - Dynamic Capabilities

SEN - Sensing

SEI - Seizing

REC - Reconfiguring

CUL - Culture

TRU - Trust

CT - Contingency Theory

RBV - Resource-Based View

VRIN - Valuable Rare Inimitable Non-substitutable

ICS - Intellectual Capital Statement

RIC - Regional Intellectual Capital

CBI - Central Bank of Iraq

R&D - Research and Development

MR - Measurement Routine

CFA - Conformity Factors Analysis

SEM - Structural Equation Modeling

CMIN - Contrast Media-Induced Nephropathy

AVE - Average Variance Extracted

MaxR(H) - Maximal Reliability

RMSEA - Root Mean Square Error of Approximation

CFI - Comparative Fit Index

CR - Composite Reliability

DF - Degrees of Freedom

CPA - Certified Public Accountant

# LIST OF SYMBOLS

β - Beta

Chi<sup>2</sup> - Value on the chi-square distribution that specifies the probability

of obtaining the chi-square value from chance

N - Number of Samples

R<sup>2</sup> - Coefficient of determination

t - t-value
p - P-value

% - Percentage

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## CHAPTER 1

## INTRODUCTION

# 1.1 Research Background

Currently, the main concern of the world economy is to develop some competitive outlooks of the banks that can enforce the conventional managerial practices to become more strategized through cost-cutting, re-engineering, and benchmarking. However, all these strategies practically became inefficient and deficient in acquiring the practical markets' competitive advantages (Guo and Pillath, 2017). Consequently, the global economic reforms have posed a critical question regarding the master plans of the enterprises for their future survival in the competitive market environments. Previous studies have focused on the essential economic constituents represented by banks' performance that could offer solutions to the financial performance improvement (Abhayawansa and Guthrie, 2016). Nevertheless, all these solutions have neglected the impact of intellectual capital development that can describe the entire scenarios understandable by the organisation's employee, thus facilitating to accomplish the values of the enterprise (Opresnik and Taisch, 2015).

Innovation performance is considered as the improvement or modernization in the formation of novel ideas (Koryak et al., 2015; Si et al., 2020; Sok and O'Cass, 2015) or the development and execution of better/professional work culture from the customer's perspectives (Asiaei and Jusoh, 2017). In addition, it aims to improve the internal business structures and processes, creating new goods and better-quality services to fulfill the market demands (Kamau and Oluoch, 2016). Thus, innovation performance can be considered as the intermediary variables among definite processes of businesses and common performances of the organisations, therefore enabling some superior depiction of the action and impact that may be achieved

within the organisations (Sahibzada *et al.*, 2019). Some studies exhibited a positive relationship between intellectual capital components as non-tangible assets and innovation performance (Alrowad, 2020; Jabbouri *et al.*, 2016).

Repeated researches revealed that innovation could significantly affect the organisations' existence, competitiveness, and growth through its influence on the customer's satisfaction, employees' productivity, service quality, companies share, market value, and customers retention. It was shown that innovation performance could increase the sales and market shares with considerable customers satisfaction (McDowell *et al.*, 2018; Xu and Wang, 2018). Additionally, the innovation can generate economic value for the organisations, thereby increasing the profits and improving the performance (Cabrilo *et al.*, 2018). Briefly, the innovation performance of any organisation can be described as the degree to which the improvement of intellectual capital components can successfully generate the outcomes, leading to novel or significantly improved products or services (Rosenbusch *et al.*, 2019).

Tastan and Davoudi (2015) demonstrated that innovation performance could originate from the mental properties represented in the facts, figures, reports and procedures of the organisations. It was argued that in addition to improve the employees' knowledge, skill and perception like the non-sensorial and intangible attributes together with intellectual capital components can be exploited to acquire wealth via the business assets expansion (Rindermann and Christainsen, 2015). Essentially, the definitions of intellectual capital may differ according to its scale. In this rationale, an organisation's intellectual capital can be used to generate extra benefits or items that may be easily understood by its employees, thereby achieving the value-based services and assets. Deltorn (2017) described the scope of formalising, controlling, and enabling the intellectual capital to generate valuable assets wherein the absence of intellectual capital may act as a deficiency for the larger interest of an enterprise and expected value to be paid.

According to Zambon and Dumay (2016), intellectual capital constitutes the static aspect of passive, measurable, classified, and potentially value-generating

knowledge. Some reports claimed that intellectual capital comprises of four components including human, structural, relational, and social capitals (Al-Musali and Ismail, 2016; Allameh, 2018; Cabrilo *et al.*, 2018). Human capital is considered as an essential ingredient of intellectual capital, determining its capital growth and overall performance enhancement (McDowell *et al.*, 2018). Thus, holistic talents with excellent education and refined skill possess enhanced cognitive capacities that can lead to their high productivity and proficient action improving the working performance of the enterprise. Consequently, the enterprise can make improved entrepreneurial judgments and decisions, running the company more efficiently and eventually advance the innovation performance of the organisation (Rehman, 2020). Despite many dedicated efforts, no consensus has been reached regarding the actual essence of human capital and its impact on the organisational performance improvements.

Few investigations revealed that over 50% of the intellectual capital values were comprised of human resources and thus the knowledge, awareness, experiences and skilfulness of the employees in an enterprise became vital in this rapidly changing business settings worldwide (Cabrilo *et al.*, 2018; Heaton *et al.*, 2019). Moreover, structural capital contains the procedures and information system of the organisation (Khan *et al.*, 2016; Nimtrakoon, 2015). These processes help the organisations coordinating their strategies, structures, culture, routines, etc. for improving the working effectiveness. Meanwhile, the sophisticated information system contributes in accessing valuable data to help making decisions, leading towards enhanced competence and profits. According to the latest report, a distinctive custom or procedure to perform the jobs and activities is the prospective resource for innovation performance of an organisation. Organisation having inadequate systems and processes cannot attain their prospective goals, the value making action for an organisation may be more effectual if it has robust structural assets (Al-Jinini *et al.*, 2019).

The relational capital refers to the reliance in diverse modes such as horizontal or vertical and downstream or upstream reflects different types of cooperation or collaboration mechanisms in varieties of settings. Thus, the relational

capital of an organisation is not regarded as the resource of innovation performance in a dynamical market scenario except used more judiciously compared to the contestants to generate capacity arrangement (Aureli *et al.*, 2019). Experiential evaluation in the context of China and other emergent nations revealed that the relational capital of an organisation could enhance its innovation performance (Rehman *et al.*, 2017). It was also shown that relational resources established with the customer, supplier and various stakeholders enable generating the competitive capacities, thus gaining a long-term sustainability (Nimtrakoon, 2015). Lastly, social capital refers to an embedded interactional knowledge of an organisation, signifying the nature and level of interaction among its members (Nevado *et al.*, 2018). According to Rodrigo *et al.* (2018), the social capital of an organisation acts as an instrument to determine the possible impact of knowledge on dynamical capabilities. Thus, an organisation with strong social capital can improves its capacity and inspires others for betterment.

Comprehensive literature survey helped the present authors to identify the interesting and useful aspects of intellectual capital components and their impact on the innovation performance of an organisation. Some reports statistically informed the situation in the financial sector, especially for the commercial banks. Various studies displayed that intellectual capital components can contribute to innovation performance at very low levels. For example, Abdal *et al.* (2017) mentioned that the USA and UK banking sectors have low intellectual capital development of approximately 63-67% as opposed to more than 80% in the developed countries. Whereas human, structural, relational and social capitals were found to have 0.3 growth per year, rather than being more than 0.6% for those countries (Asiaei and Jusoh, 2017; Cuozzo *et al.*, 2017). Other investigations indicated similar results in the context of developed countries like Netherland, France and so forth, wherein the intellectual property growth was 0.2 - 0.4%. The main reasons for these low indications are attributed to the shortages in the intellectual properties of the financial sector.

Moreover, the situation was not better in the developing countries, especially in the middle east. Conversely, UAE, KSA, Jordan and Syria showed high demands

for developing intellectual capital of the banking sector to achieve the required innovation performance and overcome the present financial challenges encountered by those countries (Beretta *et al.*, 2019; Abhayawansa and Guthrie, 2016; Abhayawansa *et al.*, 2018). The studies on intellectual capital components of the banking sector in those countries showed a low level of 27.4% (UAE), 25.1% (KSA), 22.0% (Jordan), and 19.4% (Syria) of growth. Concerning the present research context, few investigations in the Iraqi banking sector indicated that intellectual capital components in the banking sector encountered serious challenges which highly impacted the innovation performance (Adeniran *et al.*, 2020; Alabass, 2019; CSO, 2019; Sadq *et al.*, 2020). Considering this trend, the present study aimed to investigate the challenges faced by the Iraqi commercial banks. It contributed a new database in the literature via the identification of necessary reform in the Iraqi banking sector as addressed in the financial reports of the national monitory committee (Alabass, 2019; Ghali, 2017; Jabbouri *et al.*, 2016; Sadq *et al.*, 2020).

The synergistic effects of intellectual capital components on the improved innovation performance became increasingly significant in the field of economics and accounting practices, particularly in the banking sector (Isanzu, 2017; Shang and Liu, 2019). However, only a few investigations have been performed to qualify the impact of intellectual capital components on the innovation performance and financial growth of the banking sector (Edvinsson and Malone, 2007). Past studies revealed that the retention of successful innovation performance is determined by the efficient and reliable actions of the bank's capacity to learn and adjust dynamically with the ever-altering market settings (Chang and Wang, 2012). In this insight, intellectual capital components alone cannot gain high innovation performance without leveraging via the transformation of capacities and resources into competitive productivity (Agostini and Nosella, 2017). In particular, the developing countries like Iraq with full of turbulence cannot ensure high innovation performance by merely focusing on intellectual capital components due to disrupting and volatile economic conditions (Zhang and Wang, 2017).

All-inclusive review of the previous literature showed that the survival of the businesses under dynamic and turbulent economic environments necessitates

continual innovations, wherein modernization acts as the key element for the improved performance of the organisations (Alford and Duan, 2018). Indeed, the notion of such innovations must be correlated to the development of the intellectual capital components and incorporation of new values creation. This concept generally encompasses diverse aspects of creativity including product making, implementation of the emergent technologies, smart management, and meticulous strategies. In addition, these procedures must focus on the consumers' expectations and needs to improve the business competitiveness and productivity in the banking sector (Kalkan and Arman, 2014). Principally, the growth of the intellectual capital components must be strongly linked to the improved innovation performance of an organisation (Ferreira *et al.*, 2020; Wendra *et al.*, 2019). The "resource-capability-advantage" structure suggests that sudden alteration of the market environments is the decisive factor for both intellectual capital components and dynamic capabilities establishment which can be considered as a significant source to support the innovation performance of the banks (Isanzu, 2017).

Based on the aforementioned facts, the present study examined the implications of antecedent factors of culture and trust on the main intellectual capital components (human, structural, relational, and social). The obtained results based on a questionnaire survey in the Iraqi commercial banks were statistically analysed to establish a correlation amongst intellectual capital components and innovation performance. Finally, the moderating role of the dynamic capabilities were examined to validate the close connectivity amongst intellectual capital components and innovation performance. It was found that by the intellectual capital components with dynamic capabilities, a clear understanding of the competitive innovation performance for the Iraqi commercial banks can be achieved. This systematic study can constitute a basis to gain better knowledge of the intellectual capital components-innovation performance correlation for the banking sector in other developing countries.

## 1.2 Problem Statement

The existing literature displayed an immense significance of the intellectual capital as a knowledge resource and cornerstone for undertaking the competitive advantage in the businesses for innovation performance (Asiaei *et al.*, 2020; Budiarso, 2019; Cabrilo *et al.*, 2018). Although some studies emphasized the relationship between intellectual capital and innovation performance in financial organisations (Duodu and Rowlinson, 2019), administrators could not use intellectual capital effectively. According to Sangiorgi and Siboni (2017), intellectual resources can be considered as fundamental drivers of the banks competitive advantages. Some studies unified the concept of intellectual capital with the organisational relationships, infrastructures, cultures, routines and intellectual properties (Dumay and Guthrie, 2017; Lentjushenkova and Lapina, 2014; Secundo *et al.*, 2018). In the Iraqi banking business, intellectual capital has been defined as the gap between a bank's source value and the cost of replacing its assets. It is those things that we cannot ordinarily place a price on, such as competence, knowledge, and a firm's organisational learning potential (Alabass, 2019; Hasan, 2021).

Most of the previous researchers emphasised the effects of intellectual capital components for explaining the reasons and factors that contribute to maintaining the organisation's innovation performance (Asiaei *et al.*, 2020; Scafarto *et al.*, 2016; Agostini and Nosella, 2017). However, an exact relationship between intellectual capital and innovation performance in the context of the banking sector was seldom defined (Cabrilo *et al.*, 2018). Some literature reports criticised the success associated with the innovation with different views and opinions regarding the intellectual capital and its classifications into components (Chowdhury *et al.*, 2018; Asiaei and Jusoh, 2015; Bogdan *et al.*, 2017). Thus, it is essential to investigate a multi-level correlation amongst various components of the banks' intellectual capital and innovation performance to shed some new knowledge and understanding on the correlation between these factors and its implications on the bank's innovation performance.

In light of the current situation, Iraq is one of the Middle Eastern nations that relies mostly on oil exports to pay its government. Therefore, the process of controlling those assets required highly skilled employees in the banks to present innovation performance, which contributes in adding competitive advantages to specific bank than others and attract the attention of the national, foreign beneficiaries and investors. The statistical investigations in the previous literature showed that commercial banks contribute 43-47% of the total fund exchange inside and outside the country between 2015-2020. The previous investigation in the present research context showed instability in the required performance of the commercial banks in the country.

Along with their tangible assets, Iraq's leading commercial banks shown an expanding trend for developing their intellectual sources, particularly human capital (Abdulrahman, 2017). This tendency is seen in the banks' expenditure budgets during the course of the current research. In contrast, studies by the World Bank and the CPA revealed that Iraq's commercial banking infrastructure needs were \$55 billion. Furthermore, according to certain research, commercial banks spend an average of 36-39 % of their budgets on developing intellectual capital such as (Alabass, 2019; Ali *et al.*, 2021; Sadq *et al.*, 2020). This trend was a result of the ongoing decline in intellectual capital of Iraqi banks presented in studies that found low levels of innovative performance and competitive requirements.

Thus, Iraqi commercial banks must employ efficient ways (strategies) to penetrate the market and achieve high innovation performance and market advantages by outlining the feasible goal values of commercial banks through growing intellectual capital to attain high innovation performance (Abhayawansa *et al.*, 2018; Pasamar *et al.*, 2015; Ramadan *et al.*, 2017; Sarjana *et al.*, 2017). Statistical evidence from the previous literature is shown in Figure 1.1 throughout the assessment of the central bank of Iraq (CBI) for the performance of commercial banks in Iraq. The figure depicts the frequencies of low innovation performance in Iraqi commercial banks between 2000-2019, in comparison to the objectives of the shareholders to attain high innovation performance. Whereas, the innovation

performance levels were close to 40-65% in the mentioned period (Hamid and Durmaz, 2021).

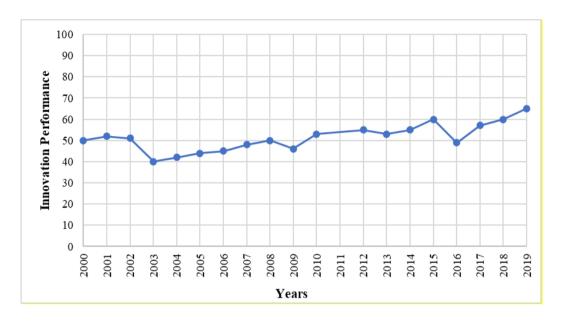


Figure 1.1 Innovation performances of the Iraqi commercial banks during the period 2000-2019 adapted from CBI (2019)

The present study concentration is based on the notion that innovative performance is critical for gaining competitive advantages such as quality of service or/and management, strategy development, creativity, and other aspects impacting competitive advantage in the banking industry (Ansari et al., 2016; Ferreira et al., 2020; Wendra et al., 2019). As a result, the majority of research on innovation performance concentrated mostly on the service and industrial industries (Aluchna et al., 2018; Lim et al., 2017). As a result, it is recognised that intellectual capital consists of intangible assets that contribute to improved competitive advantages in terms of organisational skills, knowledge, experiences, technology, and relationships (Isanzu, 2017). As a result, Nevado et al. (2018) revealed a close relationship between an organisation's intellectual capital and its innovation performance, which was confirmed in a variety of situations, countries, and sectors (Cabrilo et al., 2018). Arfah (2019) investigated the role of intellectual capital in fostering both radical and gradual breakthroughs. Despite these attempts, a basic understanding of intellectual capital and its significance as knowledge resources for value generation is insufficient.

As explained earlier, the existing literature does not provide enough understanding and perception concerning such organisational knowledge processing towards innovation performance. Therefore, the main obstacle for accomplishing further intellectual capital enhancement or insight can be directed to the institution's ability to understand that the knowledge resources are intrinsically intangible (Argote and Ingram, 2000). Although some studies indicated that innovative actions could strongly affect the competitiveness of the banking sector and its performance (Ozkan et al., 2017), only a few studies focused on the effective traits of the intellectual capital that acts as a key factor for the improvements. The present study examines the relationship between the intellectual capital components and innovation performance for the financial expansion, concerning the banking competitiveness. Based on the premise of the resource-based view (RBV) theory, the intellectual capital components was shown to play a crucial role in the sustainability and competitiveness of the organisations. Consequently, another fundamental question emerges in the organisations related to the intellectual resources through which the competitive advantages can effectively be achieved and uphold.

In addition, it has been argued that due to fast-tracking environmental and technological complications, becomes problematic to develop the intellectual capital of employees in commercial banks to acquire innovation performance for competitive advantages (Sadq et al., 2020; Alabass, 2019; Jabbouri et al., 2016). Instead, the banks need to rely more on other sources of renewal and innovation (Vézina et al., 2019; Yavari and Ohadi, 2019). Thus, following Teece's (2007) framework on the implications of dynamic capabilities, thereby offering the opportunity to renew the intellectual capital in the commercial banks in terms of organisational processes that satisfy the stakeholders, shareholders and costumers' need at the time change. Using survey data of the banks, the mechanisms by which these capabilities enhance the intellectual capital and contribute to competitive advantage into innovation performance. In light of the present research gap, a crucial question refers to how organisations can renew their intellectual capital to maintain innovation performance through tapping into these dynamic capabilities. Thus, the present research will enrich the previous body of knowledge with the required capabilities for renewing commercial banks' intellectual capabilities. Lastly, the present study examines the relationships among the variables to clarify the mechanisms by which these capabilities contribute to competitive advantages in the banking industry.

## 1.3 Research Questions

This study examines the correlation between the present research variables toward competitive advantages in the commercial banking sector regarding the gap identified in the previous literature. Thus, the following research questions had been addressed in this study.

- 1. What are the effects of culture on intellectual capital?
- 2. What are the effects of trust on intellectual capital?
- 3. What are the effects of human capital on structural and relational capitals?
- 4. What are the effects of intellectual capital on innovation performance?
- 5. To what extent does sensing capability moderate the relationship between intellectual capital and innovation performance?
- 6. To what extent does seizing capability moderate the relationship between intellectual capital and innovation performance?
- 7. To what extent does reconfiguring capability moderate the relationship between intellectual capital and innovation performance?

# 1.4 Research Objectives

This study aimed to develop a logical understanding of the effects of intellectual capital components moderated by the dynamic capabilities for better innovation performance in Iraqi commercial banks. Based on the abovementioned research questions, the following objectives are projected.

- 1. To examine the effects of culture on intellectual capital.
- 2. To examine the effects of trust on intellectual capital.
- 3. To examine the effects of human capital on structural and relational capitals.
- 4. To examine the effects of intellectual capital on innovation performance.
- 5. To examine the moderating role of sensing capability on the relationship between intellectual capital and innovation performance.
- 6. To examine the moderating role of seizing capability on the relationship between intellectual capital and innovation performance.
- 7. To examine the moderating role of reconfiguring capability on the relationship between intellectual capital and innovation performance.

## 1.5 Research Scope

The current study's scope was generated from two major areas in the literature: intellectual capital and innovation performance. To achieve the specified goals, the link between intellectual capital and innovation performance tempered by dynamic capacities of Iraq's commercial banking industry was investigated at many levels of correlation. Whereas, the impacts of antecedent trust and cultural drivers have been re-examined. Furthermore, the effects of human capital on relational and structural capital were evaluated. The last level of the current research multilevel framework is outlined by assessing the influence of dynamic capabilities on the relationship between the research variables. Regarding the present research context, it is worth noting that the Iraqi banks have been recognised since 1934 when the first Iraqi currency note was printed. Iraqi banks have now developed into an exciting and flourishing market in which either private or public banks with numerous branches inside the country deal with more than 330 institutions with a market capitalisation of more than US\$104.21 billion (CSO, 2019).

Banks being the key player for the economic growth of a nation it helps the citizens turn their short-term income into long-term assets. The Iraqi financial sector included a large number of banking networks for operating financial performance in Iraq. Commercial banks are considered as the frontline of automating their functions for better financial service. It is considered as the most category engaged in product innovation which internet banking is taken its roots. Despite the increasing number of financial institutions, competition in the financial sector is still limited and services and products are only found in some urban centers. Commercial banks in the Iraqi economy offer various financial services, including deposit accounts, withdrawals, foreign exchange, transfer, and remittance services. In addition, some of them provide loans for international trade and guaranty letters for large investment projects in the country.

The quantitative method was included in the study scope, with a close-ended questionnaire based on a five-point Likert scale serving as the primary data collecting tool (1-Strongly Disagree into 5- Strongly Agree). In this approach, 364 respondents from the targeted Iraqi commercial banks were chosen from a total of 470 participants in the current research population based on pre-determined criteria. These individuals were invited to answer the surveys on behalf of their respective institutions. Thus, the target organisations for this research were 24 commercial banks in Iraq, which are regarded as the primary institutions in charge of essential financial activities, including monthly payments, trades, internet banking, and government loans. The data collecting procedure is expected to take three months. Accordingly, data was analyzed using the assessment model indicated in the current research design.

# 1.6 Research Significance

This study can be considered one of the studies that combined the theoretical and practical significance, thus indicating a shift from the traditional approach of deriving benefits from the tangible financial capital to develop the intangible intellectual capital of the Iraqi bank employees. It introduced new concepts and

added new knowledge to the existing field, reflecting human capital development towards improved performance for the banks. Thus, the current research opened new directions for future scholars to enhance the intellectual capital and motivate the banks' stakeholders to invest in the intellectual capital of the employees for better innovation performance. In short, the significance of the current research can be verbalized both theoretically and practically within the contribution of the present study.

## 1.6.1 Theoretical Significance

The unique nature of the intellectual capital and its relationship with the antecedent factors and impacts on innovation performance made it possible to track their development. In this view, the present study can contribute to the theoretical knowledge of the previous literature and provide a broader understanding of nature and the relationship between the primary constructs of the study. Detail literature review showed the necessity of reconceptualising and continuously evaluating the correlation between these components and their effects in the banking sectors (Tull, 2018). Briefly, this study contributes to understanding the intellectual capital before implementing a new moderator through conducting a theoretical investigation into the present state of intellectual capital and innovation performance. It is worth mentioning that the present study contributed to previous financial researches, which focused mainly on the intellectual capital in the different economic sectors without ascertaining any correlation.

Furthermore, the current study invested in reviewing the dominant theories in the relevant literature, such as contingency and resource-based view theories. It had been found that the findings could significantly contribute to existing knowledge of multilevel measurement as asserted in resource-based view theory. The theories were used to regulate the descriptions and procedures in the current study, contributing to the authentication of the developed conceptual framework for improved comparativeness of intellectual capital in the banks. This upbeat attitude has a greater impact on the construction of innovation performance in the Iraqi banking industry.

Finally, the perspective of resource-based theory indicated that the present research extends the previous literature findings by investigating to what extent dynamic capabilities can enhance the correlation between intellectual capital and innovation performance in the banking sector within Iraq's developing economic environment (Ibrahim, 2019; Al-Jubouri, 2019; Alabass, 2019).

### 1.6.2 Practical Significance

One of the significances of the current research was to provide a comprehensive conceptualisation of the current situation on the components of intellectual capital and innovation performance in the commercial banking sector for practitioners and market beneficiaries. Since these components are considered intangible resources, which are the property of individuals, they remain restricted when it comes to financial analysis to reflect their value appropriately (Al-Jubouri, 2019). However, a wide range of frequencies was considered for every component of the intellectual capital (human, structural, and relational capitals). These capitals were most frequently included, while the social capital was less focused on innovation performance in the banking industry. The majority of previous researches focused on their variables of interest. For instance, only the measurable assets were considered by the manufacturing, insurance, financial, and economic fields, while little consideration was given to the component of social capital (Kianto and Aramburu, 2017).

The current research dealt with the intellectual capital at multilevel, thereby, it evaluate and classify the influences of every capital on the innovation performance. Thus, it will show how the managers in the field might focus on a certain factor of intellectual capital to initiate better performance in unstable limits, limiting the level of innovativeness in the bank. Besides this, the study dealt with various components of intellectual capital to identify their impacts on the innovation performance of the employees. This relationship had prominent effects on the outcomes of those components, which might not have been obtained if merely one or two components of intellectual capital had been used (Hameed and Anwar, 2018). This was due to the

supportive nature preserved for others by every component in this complicated process.

Thus, the study offers practical evidence for other researchers and beneficiaries on the implementation of dynamic capabilities towards enhancing the intellectual capital in the banking industry toward high innovation performance. The present study design would enable them to acquire valid and practical measurements to attain the required level intellectual capital for innovation performance in multilevel relationships. This idea was incorporated with Hameed and Anwar (2018) found that financial institutions can acquire practical standards for identifying and developing their strategic resources and capabilities. The standards can provide the main components for guiding the banks in their annual assessment of intellectual capital and innovation performance. This supposition will enable the banking sector to draw successful and practical development plans for future targets.

# 1.7 Definitions of Key Terms

The upcoming sections explain the conceptual definitions of some of the key terminologies used in this study.

#### 1.7.1 Intellectual Capital

Intellectual capital is formalized, collected and leveraged to build a property by creating an asset with a greater value. From this standpoint, intellectual capital is the sum of all knowledge or a set of intangibles organisations utilize for superior performance.

#### 1.7.1.1 Culture

Employee attitudes and methods in the workplace are influenced by a company's culture, which consists of a set of rules and values that workers adhere to.

#### 1.7.1.2 Trust

The trust factor in this study was mainly based on simplistic/common generalisations and faiths. It refers to the passive way of exchanging partner, party, actor, person, thing, or target within the financial context.

# 1.7.1.3 Human Capital

Human capital is the knowledge, experience, professional skills, and abilities of an organisation's executive teams and staff in the bank.

# 1.7.1.4 Structural Capital

Structural capital refers to the capacity of an organisation to fulfill its customs and make-ups, thus supporting the employees' effort to generate the best intellectual presentation and organisation performance. In addition, it included the infrastructure assets and codified knowledge that are distributed in the bank.

### 1.7.1.5 Relational Capital

Relational capital refers to an organisation's capacity for upholding its pleasant affiliation/union network with the partners, i.e., the interaction and collaboration between the bank's employees for sharing knowledge and its external stakeholders.

# 1.7.1.6 Social Capital

Social capital is defined as an aggregate of the tangible or prospective capital correlated to the ownership of a long-lasting network of relatively institutionalized associations of the shared acquaintances and recognitions.

### 1.7.2 Dynamic Capabilities

Dynamic capability refers to "the organisation's ability to integrate, build and reconfigure internal and external competencies to address rapidly changing environments" (Wu *et al.*, 2007, p. 23). Teece (1998) defines them as "the ability to sense and then to seize new opportunities, to reconfigure and protect knowledge assets, competencies, complementary assets and technologies to achieve sustainable competitive advantages" (p. 14).

# 1.7.2.1 Sensing Capability

Sensing capability refers to the bank's management ability to search and interpret valuable external and internal knowledge, which helps it to scan opportunities and threats in the external environment. Similarly, it enables identifying the advantages and disadvantages of internal knowledge bases, thereby contributing to the improvement of knowledge resource orchestration.

#### 1.7.2.2 Seizing Capability

Seizing capability refers to the bank's ability to produce new products, processes, or services for attracting customers through quick and correct decisions on how to invest and combine external and internal knowledge resources into opportunities.

# 1.7.2.3 Reconfiguring Capability

Reconfiguring capability refers to effectively recombine and transform knowledge resources and organisational structures as the bank grows and the surrounding environment changes.

#### 1.7.3 Innovation Performance

The idea of innovation is significantly approved influential in organisations' existence, competitiveness, and growth through its influence on customer satisfaction, employees' productivity, service quality, the share of the organisation, market value, and customer retention. Innovation performance refers to the employee's ability in the bank to produce new services by leveraging the intangible resources and knowledge in the bank to fulfil current and future market competitiveness.

### 1.8 Thesis Organisation

This thesis is composed of five chapters, as summarised briefly in this section. **Chapter 1** presents a brief background of the study to indicate the rationale of this study, a discussion of the research context and problem statement to describe the research gap, the research questions and objectives were set. Then, to achieve the proposed objectives, the methods were briefly described as the scope of the study. Finally, the significance of this research in terms of new knowledge generation and its contribution to the state-of-the-art literature was presented and the key terms' definition.

Chapter 2 critically overviewed the relevant past literature that consists of discussion on the underpinning theories, which emphasised three main concepts of this study such as the intellectual capital, innovation performance, and dynamic capabilities together with their interrelationships. On top of that, many empirical and theoretical studies from the previous studies were evaluated, analysed, and compared to relate the question of how in the current study. In addition, the study variables, hypotheses and the development of the conceptual framework. Then, a summary is derived at the end of the chapter to digest all the important parts discussed in the chapter in a simplified manner.

Chapter 3 dealt with the methodological approach used to carry out the research process from the beginning to meet the research objectives derived in this study. The chapter further discusses the research design, research instrument, sampling design, and validity and reliability. The discussion continues with the data collection procedure, data cleaning, data analysis procedure, and moderator analysis. The chapter ends with a summary of all sections discussed in the chapter.

Chapter 4 highlighted the main results in detail, the analyses result of the data collected in the present study. The chapter explains the process of data cleaning, analysis results of demographic profile and the results of SPSS and AMOS analyses, including the evaluation of the measurement model, structural model and moderating analysis. The chapter ends with a summary of all sections discussed in the chapter.

Chapter 5 is the last in this thesis, concluded the discussion on the findings and the results derived in the present study. The chapter discusses the findings relating to the research questions and hypotheses stated in the earlier chapter. Then, the discussion covers the theoretical contribution, practical contribution, study limitations and recommendation for future research directions. The chapter ends with the conclusion discussed in the chapter.

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### **APPENDIX A**

### **Survey Questionnaire**

### **English Version**



Moderating Effect of Dynamic Capabilities on Relationship between Intellectual Capital and Innovation Performance

### **Dear Respondent**

You are invited to participate in research being conducted for a Doctor of Philosophy Degree (PhD), AHIBS, UTM, Malaysia. The purpose of this study is examining the relationship between Intellectual Capital and Innovation Performance through the moderator dynamic capabilities.

I will be grateful if you co-operate with me in completing the following questionnaire. It will take approximately 30 minutes to complete it. Since the questionnaire is being used for academic purpose, the information gathered will be strictly confidential.

Thank you for your participation in this study. Your contribution is greatly appreciated.

If you have any question or concerns regarding this study, please feel free to contact me via:

Sincerely,

Mostafa Abdul Kareem Ali,

PhD. Student,

Azman Hashim International Business School (AHIBS),

Universiti Teknologi Malaysia (UTM).

HP: +60183188277

Email: mostafa1988@graduate.utm.my

	- <b>Demogra</b>	phic questions: This son.	section	includes info	ormatio	n on t	he part	icipant'	's gend	ler, age,
Please che	ck (√) or fill ir	the appropriate box.								
1. Gender	der 2. Age Group									
□ Male				_	•					
□ Female				□ 26-30						
				□ 31-35						
				□ 36-40						
				□ Above 40						
	experiences			4. Educatio						
□ 0-5				□ Diploma						
□ 6-10				□ Bachelor						
□ 11-15				□ Master						
□ 16-20				□ PhD						
□ More tha	an 20			□ Others						
Section: B	- Culture: F	Refers to the system of	f norm	s and values	are com	ımon a	among	bank's	emplo	oyees to
determine	their attitudes	and approaches toward	confro	nting their dif	ferent p	roblem	s in the	bank.	•	·
		g statements carefully a . This process should be						our bel	haviou	r based
Strongly	ongly Disagree Neutral Agree Strongly agree									
	1	2		3		4			5	
Index	Culture		L							
CUL.1	Our bank v	alues people who are cr	eative a	nd offer fresh	ideas.					
CUL.2	The member	ers of our bank are prou	d to bel	ong to this ba	nk.					
CUL.3	The greate members.	est asset of our bank	com	prises its ded	icated					
CUL.4		ement of our bank posit y staff members.	ively re	eacts to initia	atives					
CUL.5	The manag staff memb	ement of our bank has t ers.	rustwoi	thy relations	s with					
CUL.6	Our bank is	like one big family.								
CUL.7		ur bank gladly discuss p	ersona	Ithings.						
Section: C		ers to the passive way o	fexcha	nnging partner	, party, a	ctor, p	erson, tl	hing, or	target	within
Strongly	Disagree	Disagree	1	Neutral	A	Agree		Stro	ngly a	agree
	1	2		3		4			5	
Index	Trust									
TRU.1	Honesty is §	guaranteed among our e	employ	ees.						
TRU.2	Our employ others.	Our employees showed willingness to share knowledge with others								
TRU.3		Honesty guaranteed in admitting and taking responsibility when mistakes occurred.								
TRU.4	Responsibi employees.	esponsibility's classification is clear between our bank apployees.								
TRU.5		for promotion are clear	r in eve	ry position.						
TRU.6	The evaluat	tion system for employe	æs is fa	ir.						
TRU.7	Teamwork	is encouraged and prefe	erred an	nong our empl	oyees.					

			he a cquired knowledge or a superior performa		format	ion wh	ich ai	d the l	oank in
	Disagree	Disagree	Neutral		Agree		Stro	ongly a	igree
	1	2	3		4			5	
Index			amulative investment i s, experience, and abili				ence a	nd ed	ucation
HC.1	Our bank e	mployees have excelle	ent intellectual skills.						
HC.2	Thebankh	as a low employee tur	nover rate.						
нс.3		mployees have excelled with their partners and	ent communicative ski d leaders.	lls of					
HC.4	The employ		roperly arrange their	work					
Index	<b>Structural Capital:</b> Refers to the infrastructure assets and codified knowledge that are distributed in the bank.								
SC.1		as efficient and releva siness operations.	nt information syste	ms to					
SC.2	Our bank between en		ties to support coope	ration					
SC.3	Our bankh and databas		ul knowledge in docu	ments					
SC.4	Our bank i maintenanc	~	rtion of its money in p	patent					
Index		Capital: Refers to the owledge and experience	e interaction and collat ce.	oration	betwee	nthe ba	nk's e	mploy	ees for
RC.1		interested in achievings and maintains good	ng the satisfaction and relations with them.	loyalty					
RC.2	Cooperatio runs smoot		nd its external stakeho	lders					
RC.3	My enterp customers.	rise maintains long	-term relationships w	ith its					
RC.4	The enterp	•	operates with expert	s and					
Index	_		ual and potential know tion a mong employees	_	mbedde	ed with	in the	netw	orks of
SOC.1		employees have team and solve any problen	skills at collaborating ns.	work					
SOC.2		employees show read n different banks.	iness to exchange idea	s with					
SOC.3		employees can use ac blems or raise new op	quired experiences to portunities.	solve					
SOC.4	Our employ		nare information and	learn					
			s to the bank a bility to nk to fulfil current and						ing the
Strongly I	Strongly Disagree Disagree Neutral Agree Strongly agree								
1		2	3		4			5	
Index	Innovation	Performance							
IP.1		nvests in creating ments on with other controls.	ore services in the last ompetitors.	three					

IP.2	Our bank is willing to develop new services for local market.								
IP.3	Our bank co	ur bank constantly explores new distribution channels.							
IP.4	Our bank u	pgrades for existing cus	tomers' services.						
IP.5	Our bank in	troduces to improve pro	oducts for local custor	mers.					
IP.6	Our bank hat the last thre	as improved the efficience years.	ncy of offered servic	es in					
<b>Section: F - Dynamic Capabilities:</b> Dynamic capabilities are the direction of corporations' stable actions in sensing, seizing and reconfiguring their skills and services by reconstructing and improving their core technologies in reaction to the changing market and maintain competitive advantages.									
Strongly	Disagree	Disagree	Neutral		Agree		Str	ongly	agree
	1	2	3		4			5	
Index		efers to the bank's mana and estimate needs.	agement ability to und	lerstan	d, create	e and pa	naphra	se oppo	ortunities
SEN.1	Our bank in	vests in looking for nev	v business opportuniti	ies.					
SEN.2	Our bank p business en	periodically reviews the vironment.	e effect of changes i	n our					
SEN.3	There are customers's	periodic reviews of satisfaction.	our services to en	nsure					
SEN.4	Our bank in	vests in developing nev	v services.						
Index	Seizing: Re	efers to improving techn	ological competences	and n	nay requ	ire new	invest	ment.	
SEI.1	We are effe	ective in transforming edge.	existing information	n into					
SEI.2	We are effe	ctive in utilising knowle	edge into new produc	ts.					
SEI.3	We careful changing co	ly interrelate our action onditions.	ons to each other to	meet					
SEI.4		ctive in developing new influence product devel		sthe					
Index	<b>Reconfiguring:</b> Refers to the ability to recombine and reconfigure bank's assets as the enterprise grows, and as markets and technologies change.								
REC.1		Our bank employees have effective routines to identify, value and import new information and knowledge.							
REC.2		ccessfully reconfigure oductive assets.	our resources to con	ne up					
REC.3		ffectively engages in res h our product/market ar		on to					
REC.4		nsures that the output of rk of others.	our work is synchror	nised					

Thank you very much for your precious time and to complete this questionnaire. Your participation and cooperation are highly appreciated.

### **Arabic Version**



## الدور الوسيط للقدرات الديناميكية في العلاقة بين رأس المال الفكري والأداء الابتكاري

### عزيزى المستجيب:

أنت مدعو للمشاركة في بحث يتم إجراؤه للحصول على درجة دكتوراه في الفلسفة (PhD) ، UTM ،AHIBS ، (PhD) ماليزيا. الغرض من هذه الدراسة هو فحص العلاقة بين رأس المال الفكري وأداء الابتكار من خلال القدرات الديناميكية.

أكون ممنتًا إذا تعاونت معي في إكمال الاستبيان التالي. سيستغرق إكماله حوالي 30 دقيقة. نظرًا لاستخدام الاستبيان لأغراض أكاديمية ، ستكون المعلومات التي تم جمعها سرية تمامًا. أشكركم على مشاركتكم في هذه الدراسة.

مساهمتك موضع تقدير كبير. إذا كان لديك أي أسئلة أو استفسارات بخصوص هذه الدراسة ، فلا تتردد في الاتصال بي عبر:

Sincerely,
Mostafa Abdul Kareem Ali,
PhD. Student,
Azman Hashim International Business School (AHIBS),
Universiti Teknologi Malaysia (UTM).

HP: +60183188277

Email: mostafa1988@graduate.utm.my

				ېمه.	خبرتهوتعلب	ثىارك وعمره و	عن جنس المث	سم معلومات	<b>.ة:</b> يتضمن هذا الق		
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	افق بشدة	مه۱		موافق		عايد	24	1 ,	عيه الملكانية. لا أوافق	ميع الأقسام الفر. فق بشدة	
	5	· <b>J</b> -		4		3			2	1	-/3/ •
				<u> </u>		الثقافة				فهرس	
						الثقافة الأشخاص المبدعين ويقدمون أفكارًا جديدة.					CUL.1
									سر قا بالانتماء إلم		CUL.2
							ىن.	- عملائه المتفانب	سول مصر قامن	يتألف أعظم أص	CUL.3
					.1	من قبل مو ظفينا	ات المقترحة،	ي مع المبادر	صرفا بشكل إيجاب	تتفاعل إدارة مع	CUL.4
							لمو ظفين.	رة بالثقة مع ا	ىر قىا بعلاقات جديـ	تتمتع إدارة مص	CUL.5
									واحدة كبيرة.	بنكنا مثل عائلة	CUL.6
							الشخصية.	سرور الأمور	ِقا يناقشون بكل س	الناس في مصر	CUL.7
		لمالي.	السياق ا	و الهدف في	أو الشيء أ	عل أو الشخص	لحزب أو الفا	الشريك أو ا	طريقة سلبية لتبادل	الثقة: يشير إلى ا	القسم: ج - ا
	افق بشدة	موا		موافق	1	حايد	3	ق	لا أواف	فق بشدة	لا أواف
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										الثقة	فهرس
									ن بين مو ظفينا.	الصدق مضمو	TRU.1
							لأخرين.	المعرفةمعا	استعدادًا لمشاركة	أظهر موظفونا	TRU.2
						الأخطاء.	لِية عند وقوع	تحمل المسؤو	ة في الاعتراف وأ	الأمانةمضمون	TRU.3
								مو ظفي البنك.	وليات واضح بين.	تصنيف المسؤر	TRU.4
								صب.	و اضحة في كل مذ	معايير الترقية	TRU.5
									فينا عادل.	نظام تقييم موظ	TRU.6
						يتم تشجيع العمل الجماعي ويفضلبين موظفي البنك لدينا.					TRU.7
تمكن	ىسة التي	ِسة للمؤس	ير الملمو	والأصولغ	مات القيمة و	<b>س المال الفكري:</b> ر أس المال الفك <i>ري</i> للمؤسسة عبارة عن حزمة من المعلومات الـ كتساب ميزة تنافسية و السعي لتحقيق نتائج متفوقة.					
	فق بشدة	مواذ		وافق	<u> </u>						<u>ر</u> لا أواف
	5			4		<u>معاید</u> 3 2					
<u> </u>	براتهم ون	اهبهم وخ	قنهم وموا	رتبط بمعرا	وتعليمهم اله	برة الموظفين و	ر اکمي في خ	الاستثمار الت	<b>شري:</b> يشير إلى	رأس المال الب داخل المنظمة.	فهرس
						زة.	ت مهنیة ممتار	عمل به مهار اد	ن في البنك الذي أ	يمتلك الموظفو	HC.1
								للمو ظفين.	) دور ان منخفض ا	البنك لديه معدل	HC.2

	المناقشة	عەبمھار ات تو اصل ممتاز ة في		يتمتع الموظفو مع زملائهم وق	нс.3	
	فصيص	رتيب عملهم بشكل صحيح وتد	ن في البنك الذي أتعامل معه ن	يمكن للموظفير الموارد.	HC.4	
	ة داخل المنظمة.	ص و المعلومات المقننة المنتشر	<b>يكلي:</b> يشير إلى شبكة الخصائ	رأس المال اله	فهرس	
		سلة لدعم العمليات التجارية.	أنظمة معلومات فعالة وذات ص	يمتلكمصرفنا	SC.1	
		ن بين المو ظفين.	أدوات وتسهيلات لدعم التعاور	يمتلكمصرقا	SC.2	
		في المستندات وقواعد البيانات	قرًا كبيرًا من المعرفة المفيدة	يمتلكمصرقا	SC.3	
		يانة براءات الاختراع.	ا نسبة عالية من أمو اله في ص	يستثمر مصرق	SC.4	
	ة لتبادل المعرفة والخبرة.	اونبين الموظفين داخل المنظم	لائ <b>قي:</b> يشير إلى التفاعل و التع	رأس المال العا	فهرس	
	يدة معهم	العملاء ويحافظ على علاقات ج	مصرفا بتحقيق رضا وولاء	يهتم.	RC.1	
		ح الخل جيين بسلاسة.	ين مصر فنا و أصحاب المصال	يسير التعاونب	RC.2	
		ع عملائها.	ي على علاقات طويلة الأمدم	تحافظمؤسست	RC.3	
		ستشارات.	مة بشكل فعال مع الخبر اء و الا	تتعاون المؤسس	RC.4	
اون داخل المؤسسة.		بتماعية التي تتطور بمرور الوا			فهرس	
	مشاكل.	العمل التعاوني لتحديد وحل أي	لبنك لدينا بمهار ات الفريق في	يتمتع موظفو اا	SOC.1	
		لىخاص من شركات مختلفة.	استعدادهم لتبادل الأفكار مع أنا	يبدي موظفونا	SOC.2	
	ۣڒڽٵۮۃ	يمكن لموظفي مصر قا استخدام الخبرات المكتسبة لحل المشكلات الحالية أو زياد الفرص الجديدة.				
		موظفونا على استعداد لمشاركة المعلومات والتعلم من الأخرين.				
حودة الخدمة ، و القيمة	مملاء ، و إنتاجية الموظف ، و	ر المطلوب للأداء على رضا ال	نمو في الأداء المالي ، أو التأثير	أداء الابتكار: ال	القسم: هـ ـ	
موافق بشدة	موافق		وكذلك على الاحتفاظ بالعملاء			
مراحل بسدد	( + ) -	فق بشدة لا أوافق محايد				
				ى بىدە 1	لا او اه	
5	4	3	2	1		
	4	3	2	1 أداء الابتكار	فهرس	
	4	3 ت في السنوات الثلاث الماضي	2 نا في إنشاء المزيد من الخدما رين.	1 أداء الابتكار يستثمر مصرة بالمنافسين الآخ	فهرس IP.1	
	4	3 ت في السنوات الثلاث الماضي لاء المحليين.	2 نا في إنشاء المزيد من الخدما رين. داد لتطوير خدمات جديدة للعم	1 أداء الابتكار يستثمر مصرة بالمنافسين الآخ بنكنا على استع	فهرس IP.1 IP.2	
	4	3 ت في السنوات الثلاث الماضي لاء المحليين. يدة.	2 نا في إنشاء المزيد من الخدما رين. داد لتطوير خدمات جديدة للعم قا باستمرار قوات توزيع جد	1 أداء الابتكار يستثمر مصرة بالمنافسين الأخ بنكنا على استع يستكشف مصر	فهرس IP.1 IP.2 IP.3	
	4	3 ت في السنوات الثلاث الماضي لاء المحليين. يدة.	<ul> <li>ع إنشاء المزيد من الخدما</li> <li>داد لتطوير خدمات جديدة للعم</li> <li>قا باستمر ار قو ات توزيع جد</li> <li>زقية خدمات العملاء الحالبين</li> </ul>	1 أداء الابتكار يستثمر مصرة بالمنافسين الآخ بنكنا على استع يستكشف مصر قا بن	فهرس IP.1 IP.2 IP.3 IP.4	
	4	3 ت في السنوات الثلاث الماضي لاء المحليين. يدة. ن.	2 لفي إنشاء المزيد من الخدما رين. داد لتطوير خدمات جديدة للعم فا باستمر الوقوات توزيع جد ترقية خدمات المعملاء المحليين نتجات محسنة للعملاء المحليي	1 أداء الابتكار يستثمر مصرة بالمنافسين الأخ بنكنا على استع يستكشف مصر يقوم مصر قا ما معدم قا ما المناسبة على مصر قا ما ما المناسبة المناس	افهرس IP.1 IP.2 IP.3 IP.4 IP.5	
5	غ مقارنةً - مقارنةً - المقارنة المقارن	3 ت في السنوات الثلاث الماضي لاء المحليين. يدة. ن. ي السنوات الثلاث الماضية.	ا في إنشاء المزيد من الخدما رين. داد لتطوير خدمات جديدة للعم فا باستمرار قوات توزيع جد رقية خدمات العملاء الحاليين نتجات محسنة للعملاء المحليي	1 الابتكار بستثمر مصرة بالمنافسين الأخ بينكنا على استع يستكشف مصر قا بنيدم مصر قا من يقدم مصر قا من مصر قا بنيد	ا فهرس IP.1 IP.2 IP.3 IP.4 IP.5	
5 المحمد	ة مقارنةً الله على الله عند ا	3 ت في السنوات الثلاث الماضي لاء المحليين. يدة. ن.	ا في إنشاء المزيد من الخدما برين. داد لتطوير خدمات جديدة للعم قا باستمرار قوات توزيع جد ترقية خدمات العملاء الحاليين نتجات محسنة للعملاء المحليي حسين كفاءة الخدمات المقدمة في	1 أداء الابتكار يستثمر مصرة بالمنافسين الأخ يستكثف مصر يقوم مصر قا بن يقدم مصر قا من المدارات الديناميك	افهرس IP.1 IP.2 IP.3 IP.4 IP.5 IP.6	
5 المحمد	ة مقارنةً الله على الله عند ا	3 ت في السنوات الثلاث الماضيك المحليين. الله المحليين. الله المحليين. الله الماضية الله الماضية الثلاث الماضية. الإجراءات المستقرة للشركة المستقرة للشركة المستقرة للشركة المستقرة الشركة الشركة المستقرة المستقرة الشركة المستقرة الشركة المستقرة المستق	ا في إنشاء المزيد من الخدما برين. داد لتطوير خدمات جديدة للعم قا باستمرار قوات توزيع جد ترقية خدمات العملاء الحاليين نتجات محسنة للعملاء المحليي حسين كفاءة الخدمات المقدمة في	1 أداء الابتكار يستثمر مصرة بالمنافسين الأخ يستكثف مصر يقوم مصر قا بن يقدم مصر قا من المدارات الديناميك	افهرس IP.1 IP.2 IP.3 IP.4 IP.5 IP.6 القسم: و - القسم: و - الاء	
5 تهم ودمجها وإعادة نكوينها ية.	ة مقارنةً الله مقارنة التافيد مهار اتهم و خدما الوالتافيد و الحفاظ على المزايا التنافيد	ع السنوات الثلاث الماضيد لاء المحليين. يدة. ن. ي السنوات الثلاث الماضية. جاه الإجراءات المستقرة للشرك	ع إنشاء المزيد من الخدما رين. داد لتطوير خدمات جديدة للعم زقية خدمات العملاء الحاليين نتجات محسنة للعملاء المحليي حسين كفاءة الخدمات المقدمة ف يية: القدرات الديناميكية هي ات دة بناء و تحسين تقنياتها الأساس	الداء الابتكار الداء الابتكار الداء الابتكار بالمنافسين الآخ يستكشف مصر قا بن يقدم مصر قا من يقدم مصر قا من الديناميك المامن خلال إعالم	افهرس IP.1 IP.2 IP.3 IP.4 IP.5 IP.6 القسم: و - القسم: و - الاء	
5 - تهم ودمجها و إعادة تكوينها يية موافق بشدة - ح	4 مقارنةً الله مقارنة التهم و خدما و المفاظ على المزايا النتافس موافق	ع السنوات الثلاث الماضيك المحليين. يدة. ن. ي السنوات الثلاث الماضية. جاه الإجراءات المستقرة للشرك بية كرد فعل على السوق المتغير	ع إنشاء المزيد من الخدما رين. داد لتطوير خدمات جديدة للعم والمتمرار قوات توزيع جد رقية خدمات العملاء الحاليين التجات محسنة للعملاء المحليين كفاءة الخدمات المقدمة في القدرات الديناميكية هي الدة بناء وتحسين تقنياتها الأساس الوافق	اداء الابتكار بستثمر مصرة بالمنافسين الأخ يستكشف مصر قا بن يقوم مصر قا بن يقدم مصر قا من يقدم مصر قا من المدينة المدي	افهرس IP.1 IP.2 IP.3 IP.4 IP.5 IP.6 القسم: و - القسم: و - الاء	
5 - تهم ودمجها و إعادة تكوينها يية موافق بشدة - ح	4 مقارنةً الله مقارنة التهم و خدما و المفاظ على المزايا النتافس موافق	3  ك في السنوات الثلاث الماضيك المحليين.  يدة.  ن السنوات الثلاث الماضية.  ي السنوات الثلاث الماضية.  يبة كرد فعل على السوق المتغير محايد محايد الفرص وإنشائها وإعادة صياغة	ع إنشاء المزيد من الخدما رين. داد لتطوير خدمات جديدة للعم والمتمرار قوات توزيع جد رقية خدمات العملاء الحاليين التجات محسنة للعملاء المحليين كفاءة الخدمات المقدمة في القدرات الديناميكية هي الدة بناء وتحسين تقنياتها الأساس الوافق	اداء الابتكار بستثمر مصرة بالمنافسين الآخ بينكنا على استع يقوم مصرقا بن يقدم مصر قا بن يقدم مصر قا بت الديناميك المن خلال إعال المن خلال إعال الاستشعار: يش	افهرس IP.1 IP.2 IP.3 IP.4 IP.5 IP.6 القسم: و - القسم: و الإأواف	
5 - تهم ودمجها و إعادة تكوينها يية موافق بشدة - ح	4 مقارنةً الله مقارنة التهم و خدما و المفاظ على المزايا النتافس موافق	ع السنوات الثلاث الماضيك في السنوات الثلاث الماضيك المحليين.  في السنوات الثلاث الماضية.  بية كرد فعل على السوق المتغير محايد محايد الفرص وإنشائها وإعادة صياغة عديد.	ا في إنشاء المزيد من الخدما برين. داد لتطوير خدمات جديدة للعمر قيا باستمرار قوات توزيع جد منت العملاء الحاليين علية: القدرات الدياميكية هي الدونياء وتحسين تقنياتها الأساس الوافق المقدمة في المؤلفة وتحسين تقنياتها الأساس الوافق المؤلفة على فهم علي المؤلفة على قهم علي المؤلفة على قورة الشركة على فهم	الداء الابتكار بستثمر مصرة بالمنافسين الأخ يستكشف مصر قا بن يقوم مصر قا بن يقدم مصر قا بن يقدم مصر قا بن المداد ا	فهرس IP.1 IP.2 IP.3 IP.4 IP.5 IP.6 IV.6 IV.6 IV.6 IV.6 IV.6 IV.6 IV.6 IV	
5 - تهم ودمجها و إعادة تكوينها يية موافق بشدة - ح	4 مقارنةً الله مقارنة التهم و خدما و المفاظ على المزايا النتافس موافق	3	ا في إنشاء المزيد من الخدما برين. داد لتطوير خدمات جديدة للعمر قع المتمرار قوات توزيع جد ترقية خدمات العملاء الحاليين عسين كفاءة الخدمات المقدمة في القدر ات الديناميكية هي الدة بناء وتحسين تقنياتها الأساس لا أوافق على فهم ير إلى قدرة الشركة على فهم المن البحث عن فرص عمل ح	الداء الابتكار بستثمر مصرة بالمنافسين الآخ بينكنا على استع يقوم مصرقا بن يقوم مصرقا بن يقدم مصرقا بن الديناميك المنافق بشدة الاستشعار: يش يقوم مصرقا بن	افهرس IP.1 IP.2 IP.3 IP.4 IP.5 IP.6 القسم: و - القسم: و - الأواف	
5 - تهم ودمجها و إعادة تكوينها يية موافق بشدة - ح	4 مقارنةً الله مقارنة التهم و خدما و المفاظ على المزايا النتافس موافق	3	ا في إنشاء المزيد من الخدما برين. داد لتطوير خدمات جديدة للعمر قا باستمرار قوات توزيع جد منت العملاء الحاليين علية: القدرات الديناميكية هي اتدة بناء وتحسين تقنياتها الأساس لا أوافق علي المراب الساسكية على فهم لا أوافق عن فرص عمل على في البحث عن فرص عمل حالي بمراجعة تأثير الت	الداء الابتكار الداء الابتكار بالمنافسين الآخ يستثمر مصر قا بن يقوم مصر قا بن يقدم مصر قا بن يقدم مصر قا بن الديناميك المان خلال إعاد الستشعار: يش الاستشعار: يش يستثمر مصر قا بن يقوم مص	افهرس IP.1 IP.2 IP.3 IP.4 IP.5 IP.6 القسم: و - القرادة تشكيا	
5 - تهم ودمجها و إعادة تكوينها يية موافق بشدة - ح	4 مقارنة ألا مقارنة و خدما و فالم في تجديد مهار اتهم و خدما و الحفاظ على المزايا النتافس موافق موافق على السوق و تقدير الاحتياج	3	ع إنشاء المزيد من الخدما رين. داد لتطوير خدمات جديدة للعم في المستمرار قوات توزيع جد تحمات العملاء الحاليين عسين كفاءة الخدمات المقدمة في القدرات الديناميكية هي الدة بناء وتحسين تقنياتها الأساسير إلى قرة الشركة على فهم على المي الميناميكية على فهم على دوري بمراجعة تأثير التعادري بمراجعة تأثير التعادري بمراجعة تأثير التعادري بمراجعة تأثير التعادري خدمات جديدة.	اداء الابتكار بالمنافسين الأخيا بالمنافسين الأخيا بيتكشف مصر قا بنيقم مصر قا بنيقوم مصر قا بنيقوم مصر قا بنيقوم مصر قا بنيقوم مصر قا بنيستثمر مصر قا بنيس	البير	
5 - تهم ودمجها و إعادة تكوينها يية موافق بشدة - ح	4 مقارنة ألا مقارنة و خدما و فالم في تجديد مهار اتهم و خدما و الحفاظ على المزايا النتافس موافق موافق على السوق و تقدير الاحتياج	ع السنوات الثلاث الماضيد المحليين.  يدة.  يدة.  السنوات الثلاث الماضية.  إلى السنوات الثلاث الماضية.  عن السنوات الثلاث الماضية.  يدة كرد فعل على السوق المتغير محايد  الفرص وإنشائها وإعادة صياغة عيرات في بيئة أعمالنا.  العملاء.	ع إنشاء المزيد من الخدما رين. داد لتطوير خدمات جديدة للعم في المستمرار قوات توزيع جد تحمات العملاء الحاليين عسين كفاءة الخدمات المقدمة في القدرات الديناميكية هي الدة بناء وتحسين تقنياتها الأساسير إلى قرة الشركة على فهم على المي الميناميكية على فهم على دوري بمراجعة تأثير التعادري بمراجعة تأثير التعادري بمراجعة تأثير التعادري بمراجعة تأثير التعادري خدمات جديدة.	الداء الابتكار بالمنافسين الآخ بينتشر مصرة الآخ يقوم مصرقا بن يقوم مصرقا بن يقدم مصرقا بن يقدم مصرقا بن الديناميك المنافق بشدة الاستشعار: يش يستثمر مصرقا بن يقوم مصرقا بن يشتثمر مصرقا بن ينظر بن ين ينظر بن ينظر بن ينظر بن ينظر بن ينظر	الله الهرس IP.1 IP.2 IP.3 IP.4 IP.5 IP.6 القسم: و - القسم: و - القسم: و SEN.1 SEN.2 SEN.3 SEN.4	

		يقوم مصر قنا بربط أعمالنا ببعضها البعض بعناية لتلبية الظروف المتغيرة.	SEI.3
		يطور مصر قا بشكل فعال معرفة جديدة من شأنها التأثير على تطوير المنتجات.	SEI.4
		إعدة التكوين: تتضمن تحسين الكفاءات التكنولوجية وقد تتطلب استثمارات جديدة.	فهرس
		يمتلك مصر قنا إجراءات فعالة لتحديد وتقييم واستيراد المعلومات والمعرف الجديدة.	REC.1
		نجح مصر قا في إعادة تكوين موار دنا للتوصل إلى أصول إنتاجية جديدة.	REC.2
		يشارك مصرقا بشكل فعال في إعادة تجميع الموارد لتتناسب بشكل أفضل مع مجالات سوق منتجاتنا وأصولنا.	REC.3
		يضمن مصرقا أن مخرجات عملنا متز امنة مع عمل الآخرين.	REC.4

شكر اجزيلا على وقتك الثمين على استكمال هذا الاستبيان ... نقدر مشاركتك وتعاونك

## Appendix B

## **Content validity**

Culture: Refers to the system of norms and values are common among bank's employees to determine their attitudes and approaches toward confronting their different problems in the bank.

				Your Assessmen	ıt	
	Original Items from	Ouestionnaire Items	Perfect Match	Moderate Match	Poor Match	
	(Reino et al., 2020)	<b>C</b>	(maintain item	(maintain item but	(remove	Feedback
			as it is)	need some redefining)	item)	
CUL1	Our organisation values people who	Our bank employs people who are				
COLI	are creative and offer fresh ideas.	creative and offer fresh ideas.				
CUL2	The members of our organisation are	Our bank employees are proud to				
COL2	proud to belong to this organisation.	belong to this bank.				
CUL3	The greatest asset of our organisation	The greatest asset of our bank				
COLS	comprises its dedicated members.	comprises its dedicated members.				
	The management of our organisation	The management of our bank				
CUL4	positively reacts to initiatives	positively reacts to initiatives				
	proposed by staff members.	proposed by staff members.				
	The management of our organisation	The management of our bank has				
CUL5	has trustworthy relations with staff	trustworthy relations with staff				
	Members.	members.				
CUL6	Our organisation is like one big	Our bank is like one big family.				
CULO	family.					
CUL7	People at our organisation gladly	Our bank employees gladly discuss				
COLI	discuss personal things.	personal things.				

 $\textbf{Trust:} \ Refers to the passive way of exchanging partner, party, actor, person, thing, or target within the financial context.$ 

				Your Assessmen	t	
(Pali	Original Items from szkiewicz and Koohang, 2013)	Questionnaire Items	Perfect Match (maintain item as it is)	Moderate Match (maintain item but need some redefining)	Poor Match (remove item)	Feedback
TRU1	There is atmosphere for honest cooperation among employees.	Honesty is guaranteed among our bank employees.				
TRU2	Employees are willing to share knowledge.	Our bank employees showed willingness to share knowledge with others.				
TRU3	Employees openly admit and take responsibility for their mistakes.	Honesty guaranteed in admitting and taking responsibility when mistakes occurred.				
TRU4	In general, the work responsibilities are established and clear.	Responsibility's classification is clear between our bank employees.				
TRU5	The criteria of promotion are clear in every position.	The criteria for promotion are clear in every position.				
TRU6	Evaluation of employees is fair.	The evaluation system for employees is fair.				
TRU7	Team work is encouraged and preferred.	Teamwork is encouraged and preferred among our bank employees.				

Huma	Human Capital: Refers to employees' experience and education related to their knowledge, talents, experience and a bilities inside the bank.										
			Your Assessment								
	Original Items from	s from Questionnaire Items		Moderate Match	Poor Match						
	(Alrowwad, 2020)	Questionnaire items	(maintain item	(maintain item but	(remove	Feedback					
			as it is)	need some redefining)	item)						
HC1	Our company employees are	Our bank employees have excellent									
HCI	highly skilled.	intellectual skills.									
IICO	Our company employees are	Our bank has a low employee turnov er									
HC2	creative and bright.	rate.									
	The employees of our company	Our bank employees have excellent									
НС3	have the ability to develop new	communicative skills of discussion with									
	ideas and knowledge.	their partners and leaders.									
	The commonwie amplement horse	Our bank employees can properly									
HC4	The company's employees have	arrange their work and allocate									
	high experience in their jobs.	resources.									

**Structural Capital:** Refers to the infrastructure assets and codified knowledge that are distributed in the bank.

				Your Assessmen	t	
	Original Items from (Alrowwad, 2020)	Questionnaire Items	Perfect Match (maintain item as it is)	Moderate Match (maintain item but need some redefining)	Poor Match (remove item)	Feedback
SC1	Our company has efficient and relevant information systems to support business operations.	Our bank has efficient and relevant information systems to support business operations.				
SC2	Our company has tools and facilities to support cooperation between employees.	Our bank has tools and facilities to support cooperation between employees.				
SC3	Our company has a great deal of useful knowledge in documents and databases.	Our bank has a great deal of useful knowledge in documents and databases.				
SC4	Our company invests a high proportion of its money in patent Maintenance.	Our bank invests a high proportion of its money in patent maintenance.				

**Relational Capital:** Refers to the interaction and collaboration between the bank's employees for sharing knowledge and experience. Your Assessment Original Items from Perfect Match Moderate Match Poor Match **Questionnaire Items** (Alrowwad, 2020) Feedback (maintain item (maintain item but (remove as it is) need some redefining) item) Our bank is interested in a chieving Our company and its external stakeholders-such as customers, the satisfaction and loyalty of RC1 suppliers, and partners-understand customers and maintains good each other well. relations with them. Our company is interested in achieving Cooperation between our bank and the satisfaction and loyalty of RC2 its external stakeholders runs customers and maintains good smoothly. relations with them. Our company and its external Our bank maintains long-term stakeholders frequently collaborate to relationships with its customers. solve problems. Cooperation between our company and Our bank effectively cooperates RC4 its external stakeholders runs with experts and consultancies. Smoothly.

			Your Assessment						
Original Items from (Engelman & Fra casso, 2017)		Questionnaire Items	Perfect Match (maintain item as it is)	Moderate Match (maintain item but need some redefining)	Poor Match (remove item)	Feedback			
SOC1	Our employees are skilled at collaborating with each other to diagnose and solve problems.	Our bank employees have team skills at collaborating work to identify and solve any problems.							
SOC2	Our employees share in formation and learn from one another.	Our bank employees show readiness to exchange ideas with people from different banks.							
SOC3	Our employees interact and exchange ideas with people from different areas of the company.	Our bank employees can use acquired experiences to solve current problems or raise new opportunities.							
SOC4	Our employees apply knowledge from one area of the company to problems and opportunities that arise in another.	Our bank employees are willing to share information and learn from others.							

**Innovation Performance:** Refers to the bank ability to produce new services by leveraging the intangible resources and knowledge in the bank to fulfil current and future market competitiveness.

				Your Assessmen	t	
	<b>Original Items from</b>	Questionnaire Items	Perfect Match	Moderate Match	Poor Match	
	(Jin et al., 2015)	Questionnaire tems	(maintain item	(maintain item but	(remove	Feedback
			as it is)	need some redefining)	item)	
	Our company has created more new	Our bank invests in creating more				
IP1	products and services in the last three	services in the last three years in				
1171	years when compared with its	comparison with other				
	competitors.	competitors.				
IP2	Our company is willing to develop new products and services for the local market.	Our bank is willing to develop new services for local market.				
IP3	Our company constantly explores new distribution channels.	Our bank constantly explores new distribution channels.				
IP4	Our company often upgrades for existing customers products and services.	Our bank upgrades for existing customers' services.				
IP5	Our company often introduces the improved products and series for local market.	Our bank introduces to im prove products for local customers.				
IP6	Our company has improved the supply efficiency of the products and services in the last three years.	Our bank has improved the efficiency of offered services in the last three years.				

**Sensing:** Refers to the bank's management ability to understand, create and paraphrase opportunities in a market and estimate needs. Your Assessment Original Items from Perfect Match Moderate Match Poor Match **Questionnaire Items** (Hernández et al., 2018) (maintain item but Feedback (maintain item (remove as it is) need some redefining) item) We frequently scan the environment Our bank invests in looking for SEN1 identify to new business new business opportunities. opportunities. We periodically review the likely Our bank periodically reviews the SEN2 effect of changes in our business effect of changes in our business environment on customers. environment. We often review our product There are periodic reviews of our development efforts to ensure they SEN3 bank services to ensure customers' are in line with what the customers satisfaction. want. We devote a lot of time implementing Our bank invests in developing ideas for new products and improving

new services.

SEN4

our existing products.

Seizing: Refers to improving technological competences and may require new investment.								
			Your Assessment					
	Original Items from	Original Items from Questionnaire Items		Moderate Match	Poor Match			
	(Lopez et al., 2017)	Questionnaire rems	(maintain item	(maintain item but	(remove	Feedback		
			as it is)	need some redefining)	item)			
	We are effective in transforming	Our bank employees effective in						
SEI1	existing information into new	transforming existing information into						
	knowledge.	new knowledge.						
	We are effective in utilizing	Our bank employees effective in						
SEI2	9	utilising knowledge into create new						
	knowledge into new products.	products.						
	We carefully interrelate our	Our bank employees carefully						
SEI3	actions to each other to meet	interrelate our actions to each other to						
	changing conditions.	meet changing conditions.						
	We are effective in developing	Our bank employees effective in						
SEI4	new knowledge that has the	developing new knowledge that has the						
SE14	potential to influence product	potential to influence product						
	development.	development.						

**Reconfiguring:** Refers to the ability to recombine and reconfigure bank's assets as the enterprise grows, and as markets and technologies change. Your Assessment Original Items from Perfect Match Moderate Match Poor Match **Questionnaire Items** (Lopez et al., 2017) (maintain item (maintain item but Feedback (remove need some redefining) as it is) item) We have effective routines to Our bank employees have effective identify, value, and import new routines to identify, value and import REC1 information and knowledge. new information and knowledge. We can successfully reconfigure Our bank employees successfully our resources to come up with reconfigure our resources to come up REC2 new productive assets. with new productive assets. We often engage in resource Our bank employees effectively engage in resource recombination to better recombination to better match our REC3 product-market areas and our match our product/market areas and assets. assets. We ensure that the output of our Our bank's employees ensures that the work is synchronized with the output of our work is synchronised REC4 with the work of others. work of others.

# **Expert Verifications**

Title	The Moderating Role of Dynamic Capabilities on the Relationship between Intellectual Capital and Innovation Performance.					
Researcher	Mostafa Abdulkareem Ali, Azman Hashim International Business School (AHIBS), UTM					
Expert name	Dr. Ahmed Saad Jari					
Current position	Assistant Professor					
Institution	Faculty of Management and Economics -Almustansiriyah University					
Years of experience	15 Years					
Comments	<ul> <li>The content of the questionnaire reflects the present problem in intellectual capital which reflected on the innovation performance</li> <li>Choosing dynamic capabilities to enhance intellectual capital indicates that the researcher has sufficient knowledge on the subject.</li> <li>Response questions are consistent with the study variable and reflect its true meaning.</li> <li>The content of the questionnaire recommended for the present research in the context of the study.</li> </ul>					
Sig	nature/Stamp  April					
T. Car	Date: 28/7/2020					

Title	The Moderating Role of Dynamic Capabilities on the Relationsh					
	between Intellectual Capital and Innovation Performance.					
Researcher	Mostafa Abdulkareem Ali, Azman Hashim International Business School (AHIBS), UTM					
Expert name	Dr. Selma Mansour Saad					
Current position	Dean					
Institution	Faculty of Management and Economics -Almustansiriyah University					
Years of experience	33 Years					
Comments	<ol> <li>A successful choice for the study title reflects a current problem facing the banking sector in Iraq.</li> <li>Structural capital and human capital are among the leading causes of enhancing the innovation performance. Therefore, the researcher is requested to verify the fourth question, HC.3 of the first index, and the question SC.2 of the second index.</li> <li>The structure and design of the questionnaire reflect the researcher's adequate understanding of the subject of study.</li> <li>The content of the questionnaire reflects the accurate choice of trustworthy of the research instrument.</li> </ol>					
Sig	nature/Stamp Salts II					
The same	Date: 27/7/2020					

Title	The Moderating Role of Dynamic Capabilities on the Relationship					
· ·	between Intellectual Capital and Innovation Performance.					
Researcher	Mostafa Abdulkareem Ali, Azman Hashim International Business School (AHIBS), UTM					
Expert name	Dr. Zahid Qasim Beden					
Current position	Professor					
Institution	Faculty of Administration and Economics -University of Misan					
Years of experience	13 Years					
Comments	<ol> <li>The present set of question are reliable for the current investigation based on the intent of the study and the research title.</li> <li>The selection of four main component of intellectual capital, especially human capital, is a positive indicator for their reliability in the study.</li> <li>I recommended the researcher to analyse the outcomes of the questionnaire through AMOS program for its reliability in analysing complex relationships between the study variables.</li> </ol>					
Signa	ature/Stamp  Contact  Stamp					
Remain	Date: 26/7/2020					

Title	The Moderating Role of Dynamic Capabilities on the Relationship				
,	between Intellectual Capital and Innovation Performance.				
Researcher	Mostafa Abdulkareem Ali, Azman Hashim International Business School (AHIBS), UTM				
Expert name	Dr. Alaa A. AL-Abbasi				
Current position	Professor				
Institution	Faculty of Management and Economics -Almustansiriyah University				
Years of experience	12 Years				
Comments					
	- The paragraphs of the questionnaire reflect the component of intellectual capital.				
	- I expect that the current indicators of dynamic capabilities will				
	positively impact the relationship and the results of the study after				
	highlighting the reconfiguring capabilities questions.				
	- Determining the number of questions for each variable in the study				
	allows the researcher to use AMOS for analysing their relationships.				
	į.				
Siona	ture/Stamp				
ارة زالا الساد }	141 gin (=) 1				
1	الم متد ال				
Remain	Date: 28 / 7 / 2020				

Title	The Moderating Role of Dynamic Capabilities on the Relationship					
.0	between Intellectual Capital and Innovation Performance.					
Researcher	Mostafa Abdulkareem Ali, Azman Hashim International Business School (AHIBS), UTM					
Expert name	Dr. Emad Sabih Alsaffar					
Current position	Professor					
Institution	Faculty of Management and Economics -Almustansiriyah University					
Years of experience	30 Years					
Comments	<ol> <li>The consistency between the variables of the study with its subordinate paragraphs is good.</li> <li>Measuring the dependent variable, the innovation performance in the current study in one order reflects the actual indicator for it.</li> <li>I advise the researcher to use the AMOS program to measure the relationships between the study variables.</li> </ol>					
Signat	ure/Stamp  Y Line (2)					
Remarks !	Date: 29 / 7 / 2020					

Title The Moderating Role of Dynamic Capabilities on the Relationshi							
,	between Intellectual Capital and	d Innovation Performance.					
Researcher	Mostafa Abdulkareem Ali, Azman Hashim International Business School (AHIBS), UTM						
Expert name	Dr. Reyath Thea Azeez Assistant Professor						
Current position	Equity of Administration and	Economics -University of Misan					
Institution	11 Years	Leonomies -om versity of ividen					
Years of experience	11 Years						
Comments	<ul> <li>The final set of the questionnaire is clear and reflects all the variables of the study within the context of the present investigation and its axes.</li> <li>The researcher did well in measuring the innovation performance in its current study.</li> <li>Recommend to use the AMOS program will reflect the study indicators' actual results and the nature of the relationships therein.</li> </ul>						
Signa	ature/Stamp	Ano A					
A Designation	المستند ا	Date: 30 / 7 / 2020					

## APPENDIX C

## List of Commercial Banks in Iraq

No	Bank Name	No. of Employees
1	Al-Huda Bank	274
2	Ashur International Bank for Investment	241
3	Babylon Bank Company	263
4	Bank of Baghdad	284
5	Ba srah International Bank for Investment	265
6	Commercial Bank of Iraq	278
7	Credit Bank of Iraq	242
8	Dar Al- Salaam Investment Bank	265
9	Economy Bank for Investment and Finance	324
10	Erbil Bank for Investment and Finance	289
11	Gulf Commercial Bank	345
12	International Development Bank	293
13	Investment Bank	314
14	Iraqi Middle East Investment Bank	298
15	Mansour Bank for Investment	274
16	Mosul Bank for Development and Investment	269
17	National Bank of Iraq	285
18	North Bank	302
19	Rt Bank	342
20	Sumer Commercial Bank	354
21	Trans Iraq Bank	346
22	Union Bank of Iraq	268
23	United Bank for Investment	298
24	Warka Bank for Investment and Finance	287
TO	ΓAL	7000

APPENDIX D
Sample Size from a G~LW Population

N	S	N	S	N	S
10	10	220	140	1200	291
15	14	230	144	1300	297
20	19	240	148	1400	302
25	24	250	152	1500	306
30	28	260	155	1600	310
35	32	270	159	1700	313
40	36	280	162	1800	317
45	40	290	165	1900	320
50	44	300	169	2000	322
55	48	320	175	2200	327
60	52	340	181	2400	331
65	56	360	186	2600	335
70	59	380	191	2600	338
75	63	400	196	3000	341
80	66	420	201	3500	346
85	70	440	205	4000	351
90	73	460	210	4500	354
95	76	480	214	5000	357
100	80	500	217	6000	361
110	86	550	226	7000	364
120	92	600	234	8000	367
130	97	650	242	9000	368
140	103	700	248	10000	370
150	108	750	254	15000	375
160	113	800	260	20000	377
170	118	850	265	30000	379
180	123	900	269	40000	380
190	127	950	274	50000	381
200	132	1000	278	75000	382
210	136	1100	285	1000000	384

Note: N is the population size. S is the sample size.

### APPENDIX E

### **Accessibility Letters**



Universiti Teknologi Malaysia Jalan Sultan Yahya Petra 54100 Kuala Lumpur, Malaysia Tel: 03-2615 4100

Our References: UTM.K.55.01.03/13.11/1/4 JId.8 (24)

: August 7, 2020

#### TO WHOM IT MAY CONCERN

Dear Sir/Madam,

#### REQUEST TO CONDUCT AN ACADEMIC RESEARCH / PERMISSION TO COLLECT DATA

AL-NIDAWIY MOSTAFA ABDULKAREEM ALI

ISID No. / Passport No.

201709M10164 / A10320922

Matric No.

PBS173057 **Full Time** 

Admission Status Registration Date

05 September 2017

Medium of Instruction

English

Programme

Doctor of Philosophy

With regard to the above, this is to certify that AL-NIDAWIY MOSTAFA ABDULKAREEM ALI (PBS173057) is pursuing Doctor of Philosophy at Azman Hashim International Business School, Universiti Teknologi Malaysia, Kuala Lumpur.

The student is currently conducting a research under the supervision of Dr. Nazimah Hussin on a title of The Moderating Role of Dynamic Capabilities on the Relationship between Intellectual Capital and Innovation Performance. In order to fulfill her research requirement, it would be greatly appreciated if you could allow her to distribute questionnaires, conduct an interview and collect data on related topic in your organization.

Data collection will be used for academic purpose only and shall remain confidential and will not be identified in publication or media. Kindly, contact us at 03-21805032 or email to norharyani.kl@utm.my for any further clarification.

> AZMAN HASHIM INTERNATIONAL BUSINESS SCHOOL

Thank you for your cooperation.

"BERKHIDMAT UNTUK NEGARA"

I, who uphold trust,

NORHARYAN BINTI HAMID

Assistant Registrar

Azman Hashim International Business School

Level 10, Menara Razak

**UTM Kuala Lumpur** 雪: 03-21805032

☑: norharyani.kl@utm.my

Embassy of the Republic of Iraq Cultural Attaché - Kuala Lumpur



سفارة جمهورية العراق الدائرة الثقافية ـ كوالالمبور

ممثلية وزارة التعليم العالي والبحث العلمي العراقية في ماليزيا Representative of the Iraqi Ministry of Higher Education and Scientific Research (MOHESR) in Malaysia

العدد : کے کہ التاریخ : ۱۸ / ۸/ ۲۰۲۰

## الى /المصارف التجارية في العراق

### م/ تسهيل مهمة

السلام عليكم ورحمة الله وبركاته ...

بناءا على الطلب المقدم من قبل طالب الزمالة الدراسية السيد مصطفى عبد الكريم علي الذي يدرس حالياً للحصول على شهادة الدكتوراه في إختصاص المحاسبة من جامعة UTM الماليزية والذي يروم فيه تسهيل مهمته لغرض جمع البيانات الخاصة بموضوع دراسته, وكما ورد في طلب الطالب ورسالة الجامعة.

للتفضل بالإطلاع وتسهيل مهمته ... مع التقدير

المرفقات:

طلب الطالب. رسالة الجامعة

أ. د. عبد الجليل منشد خلف المستشار الثقافي Y . Y . / A / 1 A

This letter illustrates Iraqi cultural office acceptance for conducting fieldtrip to Iraq for undertaking the main data collection process.



نسخة منه: - وزارة التعليم العالي و البحث العلمي / دانرة البعثات و العلاقات الثقافية - قسم شؤون الدارسين في الخارج/ للتفضل بالإطلاع.. مع التقدير.

- وزارة التخطيط / الجهاز المركزي للاحصاء/ للتفضل بالإطلاع.. مع التقدير. ملف الطالب.

- الصادرة.

Address: Unit 5.07 Level 5 North Block Ampwalk 218 Jalan Ampang Kuala Lumpur 50450 Malaysia Tel: 0060 3216 30741 Website: Iraqculturalattache-my.org Email: <a href="mailto:kualalumpur@scrdiraq.gov.lg">kualalumpur@scrdiraq.gov.lg</a>, ويده Email: <a href="mailto:kualalumpur@scrdiraq.gov.lg">kualalumpur@scrdiraq.gov.lg</a>, ويده

## APPENDIX F

## **Statistical Analysis in SPSS 25**

## **Descriptive Statistics**

	N	N Mean Std. Deviation		Ske	Skewness		Kurtosis	
	Statistic	Statistic	Statistic	Statistic	Std. Error	Statistic	Std. Error	
C1	364	3.31	.814	046	.128	198	.255	
C2	364	3.18	.779	.060	.128	.092	.255	
C3	364	2.83	.951	151	.128	449	.255	
C4	364	3.13	.771	086	.128	.330	.255	
C5	364	3.18	.755	048	.128	.310	.255	
C6	364	3.19	.799	.134	.128	.075	.255	
C7	364	2.83	.931	072	.128	367	.255	
TR1	364	3.67	.883	361	.128	201	.255	
TR2	364	3.56	.816	401	.128	.056	.255	
TR3	364	2.99	1.110	253	.128	772	.255	
TR4	364	3.45	.843	398	.128	023	.255	
TR5	364	3.38	.852	249	.128	044	.255	
TR6	364	2.80	1.117	.026	.128	985	.255	
TR7	364	3.50	.883	346	.128	151	.255	
HC1	364	3.38	.723	153	.128	396	.255	
HC2	364	3.46	.732	248	.128	335	.255	
НС3	364	3.49	.744	134	.128	096	.255	
HC4	364	3.49	.722	224	.128	266	.255	
RC1	364	3.38	.882	.064	.128	608	.255	
RC2	364	3.39	.937	.019	.128	647	.255	
RC3	364	3.39	.898	.023	.128	580	.255	
RC4	364	3.37	.885	.030	.128	544	.255	
SC1	364	3.54	.797	169	.128	.086	.255	
SC2	364	3.60	.812	190	.128	.031	.255	
SC3	364	3.60	.805	215	.128	070	.255	
SC4	364	3.49	.801	239	.128	.019	.255	
SOC1	364	3.52	.889	241	.128	379	.255	
SOC2	364	3.49	.958	178	.128	627	.255	
SOC3	364	3.47	.954	162	.128	626	.255	
SOC4	364	3.42	.983	195	.128	660	.255	
IP1	364	3.74	.889	310	.128	278	.255	
IP2	364	3.78	.865	283	.128	579	.255	

IP3	364	3.76	.878	307	.128	353	.255
IP4	364	3.77	.870	191	.128	699	.255
IP5	364	3.67	.993	427	.128	430	.255
IP6	364	3.78	.867	241	.128	635	.255
SEN1	364	3.79	.732	282	.128	064	.255
SEN2	364	3.72	.770	245	.128	048	.255
SEN3	364	3.79	.756	123	.128	399	.255
SEN4	364	3.79	.699	117	.128	207	.255
SEI1	364	3.69	.792	264	.128	122	.255
SEI2	364	3.66	.798	132	.128	429	.255
SEI3	364	3.67	.808	239	.128	214	.255
SEI4	364	3.57	.826	049	.128	240	.255
REC1	364	3.54	.803	144	.128	116	.255
REC2	364	3.56	.796	124	.128	248	.255
REC3	364	3.55	.813	167	.128	155	.255
REC4	364	3.54	.758	169	.128	.105	.255
Valid N	264						
(listwise)	364						

	N	Mean	Std. Deviation	Skewness		Kurtosis	
	Statistic	Statistic	Statistic	Statistic	Std. Error	Statistic	Std. Error
CUL	364	1.00	5.00	3.0942	.65098	.443	.255
TRU	364	1.14	5.00	3.3344	.67980	.129	.255
НС	364	2.00	5.00	3.4560	.66659	116	.255
SC	364	1.00	5.00	3.5577	.75976	.015	.255
RC	364	1.00	5.00	3.3826	.86271	529	.255
SOC	364	1.00	5.00	3.4760	.90830	603	.255
IP	364	1.83	5.00	3.7505	.84083	640	.255
SEN	364	1.75	5.00	3.7706	.66462	163	.255
SEI	364	1.75	5.00	3.6470	.72682	203	.255
REC	364	2.00	5.00	3.5481	.72378	511	.255
Valid N	364						
(listwise)							

### **APPENDIX G**

### **Measurement Model Validity**

### **Model Validity Measures**

### Validity Analysis

	CR	AVE	MSV	MaxR(H)	Cul	TRU	SEN	sc	нс	SEI	IP	RC	REC	soc
Cul	0.954	0.807	0.087	0.956	0.898									
TRU	0.930	0.728	0.129	0.933	0.276***	0.853								
SEN	0.922	0.749	0.081	0.931	0.020	0.182**	0.865	2 2		6	60 6 80 8			s.
SC	0.960	0.858	0.150	0.971	0.296***	0.313***	0.129*	0.926						
нс	0.933	0.778	0.144	0.936	0.250***	0.248***	0.206***	0.295***	0.882	-			· ·	
SEI	0.924	0.751	0.080	0.928	0.081	0.132*	0.283***	0.177**	0.179**	0.867	2 1		8	
IP	0.975	0.868	0.163	0.981	0.204***	0.359***	0.165**	0.387***	0.380***	0.123*	0.932			
RC	0.970	0.891	0.163	0.973	0.088	0.301***	0.182**	0.202***	0.163**	0.206***	0.404***	0.944	6:	
REC	0.939	0.798	0.109	0.973	0.072	0.215***	0.284***	0.331***	0.183**	0.206***	0.131*	0.160**	0.893	
soc	0.973	0.900	0.124	0.987	0.275***	0.352***	0.139*	0.348***	0.014	0.057	0.346***	0.189***	0.165**	0.949

#### Validity Concerns

No validity concerns here.

### **HTMT Results**

### HTMT Analysis

	Cul	TRU	SEN	SC	HC	SEI	IP	RC	REC	soc
Cul										
TRU	0.273								2 2	
SEN	0.011	0.199							82	
sc	0.302	0.312	0.125						9 %	
нс	0.250	0.247	0.206	0.303						
SEI	0.088	0.134	0.285	0.192	0.179				80 2	
IP	0.192	0.361	0.168	0.392	0.375	0.106			35 V.	
RC	0.091	0.302	0.180	0.194	0.169	0.199	0.405		00 70	
REC	0.050	0.234	0.305	0.331	0.198	0.216	0.131	0.152		
soc	0.284	0.350	0.146	0.369	0.016	0.068	0.348	0.190	0.143	

### HTMT Warnings

There are no warnings for this HTMT analysis.

### References

Significance of Correlations:

Significance of †p < 0.100 \*p < 0.050 \*\*p < 0.010 \*\*\*p < 0.001

Thresholds From:
Hu, L., Bentler, P.M. (1999), "Cutoff Criteria for Fit Indexes in Covariance Structure Analysis: Conventional Criteria Versus New Alternatives" SEM vol. 6(1), pp. 1-55.
Henseler, J., C. M. Ringle, and M. Sarstedt (2015). A New Criterion for Assessing Discriminant Validity in Variance-based Structural Equation Modeling, Journal of the Academy of Marketing Science, 43 (1), 115-135.
Thresholds are 0.850 for strict and 0.900 for liberal discriminant validity.

<sup>--</sup>If you would like to cite this tool directly, please use the following: Gaskin, J., James, M., and Lim, J. (2019), "Master Validity Tool", AMOS Plugin. Gaskination's StatWiki.

### LIST OF PUBLICATIONS

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