IMPROVING PRODUCTIVITY AND REDUCING THE SEDENTARY BEHAVIOUR OF EDUCATORS IN POTENSI JAYA TUITION CENTRE

TOH SEA MING

UNIVERSITI TEKNOLOGI MALAYSIA

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TOH SEA MING
(MBS191153)

A thesis submitted in fulfilment of the requirements for the award of the degree of Master of Business Administration (Strategic Management)

Azman Hashim International Business School Universiti Teknologi Malaysia

DEDICATION

This thesis is dedicated to my family member who supported me in any respect during the completion of this study. They always remind me that my report can be accomplished if it is done one step at a time and remind me to hold a value of determination in my master's degree study career.

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Those are my important persons who always remind me that my report should always be useful and serve a good purpose to the education industry under this trigger event (Covid-19 disease outbreak).

ABSTRACT

Due to online learning, the new teaching way influenced the working behavior of educators during the class. Tutors must sit for a long hour to teach in front of the screen, it had brought a negative impact on their body's health and reduced work productivity. The purpose of the study was to improve productivity and reduce the sedentary behavior of educators in Potensi Jaya Tuition Centre, Kulai, Johor. This study looks through the way how to ensure the educators were able to adopt the forces changes from physical learning to online learning and sustain their productivity along with their career. The interventions had been taken which were dynamic workplaces design and IT facilities improvement. Throughout the result findings, the incorporation of 1st and 2nd intervention was achieving 0.49 productivity of teaching material progress out of 0.5 initial objectives had been targeted. Finally, this study was directly decreasing the current and foreseeable issues such as slow down the student learning progress, poor reputation of a tuition center, and high volume of customer complaints. Last but not least, this significant of research had been proven to minimize the low productivity and reduce the sedentary behavior of educators.

ABSTRAK

Oleh kerana pembelajaran dalam talian, cara pengajaran yang baru telah mempengaruhi tingkah laku kerja pendidik di dalam kelas. Tutor mesti duduk selama berjam-jam untuk mengajar di depan skrin, ini membawa kesan negatif terhadap kesihatan badan mereka dan mengurangkan produktiviti kerja. Kajian ini bertujuan untuk meningkatkan produktiviti dan mengurangkan tingkah laku pendidik di Pusat Tuisyen Potensi Jaya, Kulai, Johor. Kajian ini melihat bagaimana cara untuk memastikan para pendidik dapat menerapkan perubahan kekuatan dari pembelajaran fizikal ke pembelajaran dalam talian dan mengekalkan produktiviti bersama dengan kerjaya mereka. Intervensi telah dilakukan iaitu reka bentuk tempat kerja yang dinamik dan peningkatan kemudahan Analisis berstruktur campuran telah dijalankan. Dapatan menunjukkan bahawa penggabungan intervensi pertama dan kedua telah mencapai 0.49 produktiviti kemajuan bahan pengajaran daripada 0.5 objektif awal yang telah disasarkan. Akhir sekali, kajian ini secara langsung mengurangkan isu semasa dan dapat memperlahankan kemajuan pembelajaran pelajar, reputasi buruk pusat tuisyen, dan jumlah aduan pelanggan yang tinggi. Hasil dapatan yang signifikan ini telah terbukti dapat meminimumkan produktiviti yang rendah dan mengurangkan tingkah laku pendidik yang tidak aktif.

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LIST OF ABBREVIATIONS

UTM - Universiti Teknologi Malaysia

IT - Information Technology

COVID19 - Coronavirus Disease

N - Number

H1 - Hypothesis 1

H2 - Hypothesis 2

P1 - Productivity 1

P2 - Productivity 2

GPAQ - Global Physical Activity questionnaires

AR1 - Action Research 1

AR2 - Action Research

WHO - World Health Organization

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CHAPTER 1

INTRODUCTION

1.0 Problem background

Covid-19 pandemic outbreak became an obstacle and restricted the people movement and contact, the government has imposed the restrict policy in terms of stay-at-home orders and banned outdoor activities and other recovering programs started from 18th March 2020 until today (Lim, 2020). The covid-19 pandemic has caused the local business to run in a shortage of liquidity and weak financial position due to the poor and low rate of a business transaction. The suitability of the company under unforeseeable dilemma. "The economics of Malaysia knockout brought up the impact on jobs, incomes, and livelihoods, disrupting supply chains and upending businesses, and exacerbating inequalities, poverty, and hardships, especially among the most vulnerable" (Lin 2020).

Restriction policies have been conducted was troubling individual and businesses absorb the negative impact in unavoidable and overloadable. However, the contribution of government and society did not see any effectiveness in minimizing the outbreak of diseases, the evidence as shown by the results of third waves of diseases outbreak has been started uncontrollably. Senior Minister (Security Cluster) Datuk Seri Ismail Sabri Yaakob said that people are surrounded by the virus unless the virus vaccine can be found (Povera, A.2020).

The third wave of Covid-19 has strongly impacted the education sector. "All educational institutions including schools, kindergartens, vocational colleges, and teacher's training institutes closed in Sabah, Selangor, Kuala Lumpur, and Putrajaya in tandem with the Conditional Movement Control Order (CMCO) in the areas of the state" (Harun, H.Z,2020). On 7 November 2020, the government officially announced that the CMCO was conducted in peninsula states from 8 November 2020 to 12

December 2020(Team, M,2020). "All education institutions in the states are closed" (Zolkepli, F,2020). The shutdown on the education sector brought a larger impact on slowing down the student's learning progress and suitability of institution. Online learning has been encouraged. Education Ministry said that "Teaching and learning (PdP) activities must be concerned by the education institution to ensure the teacher and lecturer able to continue the learning progress through online platform (Harun, H.Z,2020).

Online learning was conducted to ensure the learning and teaching process was smooth. "This is not an option but a force to reckon with" (Sulieman,2020). Covid-19 pandemic a challenge for an educator to adopt the new norm of technology by converting their teaching way through online platform (Bernama,2020). As before, the teaching way has been conducted in face-to-face mode. Educators were able to perform their soft skills such as presentation skills and body language in front of the student. The high interaction between the student and educators made the learning process effective and efficient. However, online learning has reduced the interaction between the student via the screen.

The basic communication cycle has been blocked. "The communication cycle expresses how the system of conveying and understanding messages operates" (Millraney, L, n.d). The communication cycle faced many obstacles between the educators and students such as the external factor of weak internet connection, gadget devices dysfunction, etc., for the internal factors was the low enthusiasm of students in the learning process, the low activation of study on feedback section, feeling of students, etc. those made the communication cycle difficult ran completely as what face to face learning able to achieve.

Online learning was the only current solution to ensure the education sector be functioning and proceeding. It was changing the student study behaviour but most important it was changing the educators' working behaviour. Educators request long hours sitting in front of the screen, the side effect of long hours sitting was an issue that a researcher was concerned about. Besides knowing about the negative impact of this issue, a researcher would like to how to reduce the long hour of sitting working

behaviour of educators to keep their bodies healthy and increase their productivity. To achieve the vision to change the issue. the intervention to be involved as shown below:

- 1. Stationary improvement (Mobility of IT facilities).
- 2. Dynamic workplace applied.

Lastly, business research is concerned with the working behaviour of educators to improve their productivity. the topic that has been decided to find out was "Improving productivity and reducing the sedentary behaviour of educators in Potency Jaya Tuition Centre.

1.1 Information of company

1.1.1 The Logo of the company



1.1.2 The vision of the company

To become a potential tutoring school's systematic curriculum division in Malaysia.

1.1.3 The mission of the company

1. Pays attention to the student's physical and mental character shaping.

- 2. Professional teacher training plan.
- 3. Potential is committed to creating an excellent growth learning environment.

1.1.4 The founder of Potensi Jaya Tuition Centre

Potensi Jaya Tuition Centre has been started in a partnership business model, the founders of the education business are Kimberley and Genie.

1.1.5 Branch of Potensi Jaya Tuition Centre

The research conducted towards tuition centre branch on Kulai, Johor. The location was No 288 & 288A, Jalan Kenanga 29/9, Bandar Indahpura, 81000 Kulai, Johor. The company have franchise which is in Jaya mas (Headquarter), Impian Emas, Mutiara Emas, Skudai, Taman Bukit Indah, Bukit Indah, Indahpura, Kulai, Kangar Pulai, Taman Daya, Johor Bahru and Taman Nusa Central, Nusajaya, Pulai Flora.

1.2 Problem statement

1.2.1 A timetable of online teaching classes in Potency Jaya Tuition Centre

Monday *		-				
	8.30a.m-10.30a.m.	10.30a.m12.30a.m.		1.00p.m3.00p.m.	3.00p.m5.00p.m.	5.00p.m7.00p.m.
ID 1			BREAK	P2 BC/MT - Eileen	P1 BC/MT - Eileen	P4 - SN/BCK - Eileen
ID 2	F2 BM/BMK - Sia		BREAK	P3 BC/MT - Sia	P5 BC/BCK - Sia	P6 BCK - Sia
ID 3		国中组BM辅助班 - Chong	1	F1 BM/BMK - Chong	F3 BM - Chong	F4/F5 BM/BMK - Chong
Tuesday						
racsaay	8.30a.m-10.30a.m.	10.30a.m12.30a.m.		1.00p.m3.00p.m.	3.00p.m5.00p.m.	5.00p.m7.00p.m.
ID 1			1	P2 BM/BI - Eileen	P1 BM/BI - Eileen	P4 - BM/BI - Eileen
ID 2	F2 BI/BIK - Toh		BREAK	P3 BM/BI - Chong	P5 BI/BIK - Yumi	P6 BI/BIK - Chong
ID 3		F3 BI/BIK - Toh	1		F1 BI/BIK - Chong	宽中初二 - Ng
Wednesday						
,	8.30a.m-10.30a.m.	10.30a.m12.30a.m.		1.00p.m3.00p.m.	3.00p.m5.00p.m.	5.00p.m7.00p.m.
ID 1		K2 BC/MT - Eileen	1	P2 BMK - Eileen	P1 BMK - Eileen	P4 - BMK - Eileen
ID 2			BREAK	P3 BMK - Chong	P6 BMK - Chong	宽中初二 - Ng
ID 3			1		P5 BMK - Yumi	F5 Sejarah - Chong
Thursday						
	8.30a.m-10.30a.m.	10.30a.m12.30a.m.		1.00p.m3.00p.m.	3.00p.m5.00p.m.	5.00p.m7.00p.m.
ID 1		K2 BM/BI - Sia	BREAK	P2 BIK - Eileen	P1 BIK - Eileen	P4 - BI/BIK - Eileen
ID 2	F2 Sejarah - Chong	中年级语法班 - Yumi	BREAK	P3 BIK - Chong	P5 BM - Chong	
ID 3	F1 Sejarah - Toh	F3 Sejarah - Toh				F5 MT - Chong
Friday						
	8.30a.m-10.30a.m.	10.30a.m12.30a.m.	1	2.00p.m4.00p.m.	4.00p.m6.00p.m.	
ID 1	BMT P2/P3 - Eileen	P4 MT 加强 - Eileen			P2 科学班 - Eileen	
ID 2	F2 SN/MT - Chong		BREAK	P6 MT - Ng	P6 BM - Chong	
ID 3		F1 SN/MT - Chong		国中组BI辅助班 - Chong	P5 MT - Ng	
Saturday						
	8.30a.m-10.30a.m.	10.30a.m12.30a.m.		1.00p.m3.00p.m.	3.00p.m5.00p.m.	5.00p.m7.00p.m.
ID 1	F3 MT - Chong	F3 SN - Chong				- I Toopini
ID 2			BREAK			
ID 3	1		-		1	

Potency Jaya Tuition Centre was facing low productivity issue, the problem could be proved as shown as below:

Potency Jaya Tuition Centre has 7 teachers. Normally, a teacher conducted an average of 2-5 online learning classes, the teacher set an objective towards the teaching material usage for 1 set per class, below showed the calculation based on an interview with those teachers in the centre. The interview has taken 1 teacher as a sample for interviewing purposes, the teacher was requested to sit along the time. Explanatory research was to be conducted to investigate the relationship between the long hour of sitting working behaviour and the productivity of tutors. Other variables such as internet connection, student interaction, etc. remain unchanged. The organisation that had been chosen is the Basic Education Group. This organisation is a tuition centre. It started in 2013. It is a business that relates to education which gives service to the customers. The customers who need this kind of service normally consist of students

either primary or secondary students. They need extra exercise and guides to understand the lesson or chapter they do not understand.

1.2.2 Teacher Chong's online class material progress

Time (input)	8.30am-	10.30am-	1.00pm-	3.00pm-	5.00pm-	10
	10.30am	12.30am	3.00pm	5.00pm	7.00pm	hours
Several online	1	1	1	1	1	5
class has been conducted.						online
						class
Number of sets has been used for each class(output)	1 set	0.75set	1 set	0.75set	0.5 set	4 set

Productivity= (number of sets has been used for each class/ time consuming)

$$=(4/10)$$

= 0.4 sets per hour

H1: Teacher Chong was finishing the 0.4 sets of material per hour of work. Therefore, in a 2-hour online class, he was able to finish 0.8 sets of material.

1.2.3 Teacher Chong's physical class material progress

Time	8.30am-	10.30am-	1.00pm-	3.00pm-	5.00pm-	10
	10.30am	12.30am	3.00pm	5.00pm	7.00pm	hours
Several	1	1	1	1	1	5
physical classes						physical
have been						class
conducted.						
The number of	1 set	1set	1 set	1set	1 set	5 set
sets has been used						
for each class						

Productivity= (number of sets has been used for each class/ time consuming)

$$=(5/10)$$

=0.5 sets per hour

H2: Teacher Chong was finishing the 0.5 sets of material per hour of work. Therefore, he was able to finish 1 set in a 2hours physical class.

Conclusion: the more hour sitting to conduct the online class, the low productivity of employees presented.

1.2.4 Problem Formulation -S.W.O. T analysis model

Helpful		Harmful	
Internal	Strengths	Weaknesses	
origin	 Conducted online marketing on social media to increase brand awareness. For instance, every Thursday, they conducted live videos on their social media such as Facebook and YouTube to deliver meaningful scientific knowledge or about culture Malaysia to the audiences. Having high experience of tutors. Tutors were having their teaching strategy and style to help the students in their learning pathway. 	 Non-systematic on schedule arrangement. For instance, the teacher's schedule will keep changing every day to face an unstable number of students. Lack of tutors, for instance, the input (9 tutors include some part-time tutor) unable to meet the output (average 150 students), Tutors were required to do multiplier tasking such as childcare, homework class monitoring, and teaching at the same time during the class. 	
	 3. Customized the learning material by themselves, for instance, Potensi Jaya had their team structure the content of learning material according to the government standards and experiences Provided various training to employees, for instance, the organization invited consulting firm services by giving some seminars and talks to improve the employees' teaching skills and emotional control. 4. 5. Adoptable, for instance, the tuition center was able 	 Work overload on administration staff, for instance, only one admin request to do multiplier task in terms of bookkeeping, customer complaint, student consulting services, transportation arrangement, class arrangement, etc. Lack of courses provided to meet the student's request. For example, the tuition center more focusing on primary school subject courses rather than secondary school subject courses. There 	
	to conduct an online and face-face learning model.	was just a compulsory subject has been provided to the secondary school students, therefore, it restricts the option of students looks towards the tuition center	

Externa	Opportunities	
l origin	1.	Market demand-education level increases. For instance, parents were concerned about their children's learning.
	2.	The technology environment. For instance, online distance learning through the Google classroom room, Zoom, Cisco Webex, and other features to suitable the learning continuously.
	3.	High market share in local state of Malaysia. For

instance, brunch in Kulai, Skudai, Nusajaya, Johor

Bahru, Pulai Floral

and Kangkar Pulai etc.

Threats

- 1. Covid-19 disease outbreak, For Instance, social distance and standard operating procedure must be followed, it makes the operation difficult since the parents did not allow their children to come to a tuition center.
- 2. the Government policy, for instance, CMCO has been conducted, the education sector forced to shut down the operation.
- 3. Many competitors around the places. For instance, there was a lot of childcare center and tuition center such as Edusky academy, etc.

According to the S.W.O.T analysis result, the Potensi Jaya Tuition Centre faced an issue, due to the threat of a covid-19 outbreak, the tuition center has been forced to close the operation due to the government announcement. To ensure the suitability of the tuition center, the tuition center came out of the online learning program(opportunity) for their students to continue their learning journey. The learning program packages have been launched through social media(strength) toward the potential customers and retained the existing customers, the tutors were required to conduct the online teaching towards the students in this crucial period(strength). However, due to the lack of tutors in the tuition center (weakness), tutors requested to conduct a long hour sitting in front of the screen to work and conduct their admin work(weakness). As a result, it influenced the productivity of the tutors.

1.3 **Research Question**

Topic: "Improving productivity and reducing the sedentary behavior of

educators in Potensi Jaya Tuition Centre".

Research Question 1: How do I Improve productivity and reduce the

sedentary behavior of educators in Potensi Jaya Tuition Centre?

Research Question 2: How to measure before and after the walk and stand

teaching programs?

Research Question 3: How to determine a recommendation stick to change

the Potensi Jaya Tuition Centre?

1.4 **Ethics in Research and Research ethics**

Plan for relevant data collection

What scope of inquiry is manageable for you?

Ans: Time consuming, Money, type of company to investigate.

What do you expect will happen because of your action research? How? When?

Ans: to design and revise the question for the interview section as to suit to

answer the research question before interviewing the representer and employees of the

company.

In what setting will you collect the data?

Ans: Interview section

10

What events are occurring in this setting?

Ans: having lunch or dinner together

Who will be involved?

Ans: representer and teacher

What interactions are occurring?

Ans: Friendly, open-minded, integrity interaction.

What physical evidence is available?

Ans: Questionnaires, bar chart, and figure result.

How do you plan on managing your data gathering?

Ans: Managing the data by translation by using a qualitative and quantitative method.

What resources are required to undertake the data gathering?

Ans: Times, Money, transportation, hardware, and software.

1.5 Researchers Role: Logic Model Action Researcher: <u>Toh Sea Ming</u>

Challenge:

Situation Recently, Covid-19 pandemic outbreak has transformed the teaching and learning way in education sector. educators forced to sit in front of the screen for a few hours, its consequences to influence the educator's heath and productivity in the company. My business research aims to reduce the sedentary behaviour of educators and improve their productivity.

Inputs			
1.	Time-consuming		
2.	Money		
3.	Journal Article		
4.	Supervisors advise		
	and recommendation		
5.	Representor		
	explanation and		
	cooperation		
6.	Lecturers advise and		
	recommend.		
7.	Company staff		
	cooperation.		
8.	Company data		
9.	Transportation		
10.	Hardware and software		

	Outputs
Activities	Participants
Cycle 1	Cycle 2
-Conduct the	-Representer
interview section.	– Staff
-Conduct secondary	- Supervisor
Research	-Lecturer
-Collect the data	
-interpret the data	
_	
Cycle 2	Cycle 2
-Develop the	-Representer
Intervention program	-Staff
-Examine the	-Supervisor
the outcome of	-Lecturer
intervention	
-Improvement	
On intervention	

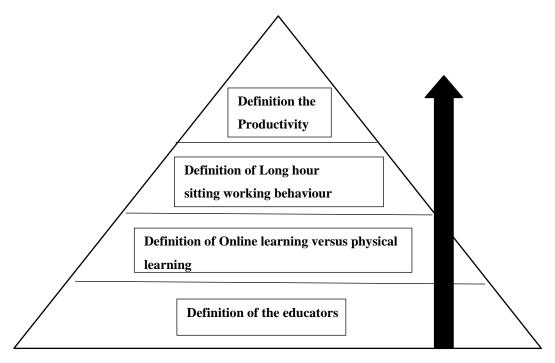
Short term Mid-term Long term Cycle 1 1. Improve the understanding of negative impact on long hour sitting towards educators. Cycle 2 1. Select the suitable Intervention towards the Company						
Cycle 1 1. Improve the understanding of negative impact on long hour sitting towards educators. Cycle 2 1. Select the suitable Intervention towards the Company	Outcomes-Impact					
1. Improve the understanding of negative impact on long hour sitting towards educators. Cycle 2 1. Select the suitable Intervention towards the Company	Short term	Mid-term	Long term			
understanding of negative impact on long hour sitting towards educators. Cycle 2 1. Select the suitable Intervention towards the Company	Cycle 1					
of negative impact on long hour sitting towards educators. Cycle 2 1. Select the suitable Intervention towards the Company	1. Improve the					
on long hour sitting towards educators. Cycle 2 1. Select the suitable Intervention towards the Company	understanding					
sitting towards educators. Cycle 2 1. Select the suitable Intervention towards the Company	of negative impact					
sitting towards educators. Cycle 2 1. Select the suitable Intervention towards the Company	on long hour					
educators. Cycle 2 1. Select the suitable Intervention towards the Company	<u> </u>					
1. Select the suitable Intervention towards the Company	<u> </u>					
1. Select the suitable Intervention towards the Company						
Intervention towards the Company	Cycle 2					
Company	1. Select the suitable					
	Intervention towards the					
	Company					
Cycle 3	Cycle 3					
1. Recommend the	1. Recommend the					
Further Research	Further Research					

1.6 Significance/Importance of the proposed research

Based on the interviewed and calculations are given, the productivity issue consequences slow down the student's learning progress. Students could not prepare themselves properly for the tutorial or quiz test has been conducted by their school. Their parents suspected the quality services provided by teachers and customers complained increased the student turnover rate happened. As a result, the worth of the month influences the company's reputation in the industry.

To avoid the outcome happened, it was important of the proposed research towards the effect of long hours sitting working behaviour of educators and improve their productivity for better employees' performances could be maintained in this crucial moment (Covid-19 pandemic force to change the teaching way of educators).

1.7 Definition of the term of Research Question: combination (Triangulation)



Research Objective: To improve productivity and reduce sedentary behavior of educators in Potensi Jaya Tuition Centre.

The objective is to improve productivity and reduce the sedentary behavior of educators in the Potensi Jaya Tuition Centre. Daily checking the teaching material progress and comparing the data before and after implementing the intervention.

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Note: Arranged alphabetically according to author's name