

BUILDING INFORMATION MODELING ADOPTION MODEL FOR
ARCHITECTURE, ENGINEERING AND CONSTRUCTION
INDUSTRY IN MALAYSIA

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DEDICATION

Specially Dedicated to...

My Parent and Parents in Law

My lovely Wife

My Brothers

My Friends

My love to you will always remain and thank you for your Support, Guidance, Patience, and Joyfulness to make this experience.

I wish to express my deepest gratitude and love for my beloved family members. My father, who taught me that the best kind of knowledge to have which is learned for its own sake. To my mother who taught me love and kindness, my brothers, brothers in law and sister in law for their limitless support, encouragement and love, and to the person who make this thesis a reality and ease my PhD study, my Wife, my partner in marriage, and life. You are my everything.

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ABSTRACT

Building Information Modeling (BIM) is a modelling technology and an associated set of processes to produce, communicate, analyze, and use information models for the construction project life cycle. The BIM application developers provide a suite of BIM software that facilitates project delivery from early-stage design through to construction. The construction industry in Malaysia suffers productivity deficiency due to a lack of modern technologies such as BIM. The Malaysian construction sector is now implementing level one BIM (3D modelling with Revit and Sketch up), whereas the rest of the world is aiming towards level four or higher (4D Scheduling, 5D Costing, 6D Sustainability, and 7D Maintenance & Operation). In Malaysia, BIM adoption has been relatively unexplored, especially in Architecture, Engineering and Construction (AEC) organizations. Meanwhile, the lack of a theoretical framework is recognized as the central gap, as there are limited studies that used technology acceptance theories. Moreover, the influence of organizational, environmental, and interoperability factors on BIM adoption got limited attention in existing studies. Therefore, the purpose of this research was to empirically examine the factors that influence BIM adoption in the Malaysian AEC industry. A quantitative approach was adopted with data collection from AEC decision-makers. The survey instrument was distributed to 1,200 AEC organizations, with 552 responses obtained. After the data screening process, 279 valid answers for further analysis of the data were utilized. The proposed model's theoretical foundations were based on technology, organization, environment framework, Diffusion of Innovation theory, and European Interoperability framework. The model was tested and validated using Partial Least Squares Structural Equation Modeling (PLS-SEM) in SmartPLS software. The findings indicated that relative advantage, top management support, government support, organizational readiness, and regulation support were the drivers of BIM adoption. Financial constraints, complexity, lack of technical interoperability, semantic interoperability, and organizational interoperability were barriers to BIM adoption. Finally, this study provides implications of the essential technological, organizational, environmental, and interoperability factors that AEC stakeholders can address to enhance BIM adoption in Malaysia.

ABSTRAK

Pemodelan Maklumat Bangunan (BIM) adalah teknologi pemodelan dan satu set proses yang berkaitan untuk menghasilkan, berkomunikasi, menganalisis dan menggunakan model maklumat untuk kitaran hayat projek pembinaan. Pembangun aplikasi BIM menyediakan rangkaian perisian BIM yang memudahkan penyampaian projek dari reka bentuk peringkat awal hingga pembinaan. Industri pembinaan di Malaysia mengalami kekurangan produktiviti kerana kekurangan teknologi moden seperti BIM. Sektor pembinaan Malaysia kini melaksanakan BIM tahap satu (pemodelan 3D dengan Revit dan Sketch up), manakala seluruh dunia menyasarkan ke tahap empat atau lebih tinggi (Penjadualan 4D, kos 5D, Kelestarian 6D dan Penyelenggaraan & Operasi 7D). Di Malaysia, penggunaan BIM masih belum diterokai, terutamanya dalam organisasi Seni Bina, Kejuruteraan, dan Pembinaan (AEC). Sementara itu, kekurangan rangka kerja teori diiktiraf sebagai jurang utama, kerana terdapat kajian terhad yang menggunakan teori penerimaan teknologi. Selain itu, pengaruh faktor organisasi, persekitaran dan kesalingoperasian terhadap penggunaan BIM mendapat perhatian terhad dalam kajian sedia ada. Oleh itu, tujuan kajian ini adalah untuk mengkaji secara empirikal faktor-faktor yang mempengaruhi penggunaan BIM dalam industri AEC Malaysia. Pendekatan kuantitatif telah diterima pakai dengan pengumpulan data daripada pembuat keputusan AEC. Instrumen soal selidik ini diedarkan kepada 1200 organisasi AEC, dengan 552 maklum balas diperolehi. Selepas proses saringan data, 279 jawapan yang sah untuk analisis lanjut data telah digunakan. Asas teori model yang dicadangkan adalah berdasarkan rangka kerja teknologi, organisasi, alam sekitar, teori penyebaran inovasi dan rangka kerja kesalingoperasian Eropah. Model ini telah diuji dan disahkan menggunakan Pemodelan Persamaan Struktur Separa Kuasa Dua (PLS-SEM) dalam perisian SmartPLS. Dapatan kajian menunjukkan bahawa kelebihan relatif, sokongan pengurusan atasan, sokongan kerajaan, kesediaan organisasi, dan sokongan peraturan adalah pemacu penerimaan BIM. Kekangan kewangan, kerumitan, kekurangan kebolehooperasian teknikal, kebolehooperasian semantik dan kebolehooperasian organisasi merupakan penghalang kepada penggunaan BIM. Akhirnya, kajian ini memberi implikasi kepada faktor-faktor teknologi, organisasi, alam sekitar dan kebolehooperasian yang boleh ditangani oleh pihak berkepentingan AEC untuk meningkatkan penggunaan BIM di Malaysia.

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LIST OF ABBREVIATIONS

AEC	-	Architecture, Engineering, and Construction
BIM	-	Building Information Modelling
DOI	-	Diffusion of Innovation Theory
EIF	-	European Union Interoperability Framework
INT	-	Institutional theory
IS	-	Information System
TAM	-	Technology Acceptance Model
TOE	-	Technology Organization Environment
TPB	-	Theory of Planned Behavior
UTAUT	-	Unified Theory of Acceptance and Use of Technology

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CHAPTER 1

INTRODUCTION

1.1 Overview

The Architecture, Engineering, and Construction (AEC) industry is the national economy's backbone, contributing to domestic revenue (Saka and Chan, 2020). The construction industry comprises many stakeholders involved in building projects such as architects, project managers, quantity surveyors, facility managers, fabricators, mechanical and plumbing engineers (Bastan, Zarei and Ahmadvand, 2020). Construction is a complex activity due to stakeholders' involvement from diverse disciplines. The construction industry's significant challenges are lack of collaboration, poor design documents, delay in project delivery, cost overruns, frustrated clients, interoperability of construction software, change orders, and rework (Liu, *et al.*, 2020; Dao and Chen, 2021; Yang, *et al.*, 2021). These challenges caused low productivity in construction firms. The Malaysian AEC industry is a significant contributor to the national economy, with an investment of RM 36.3 billion. The government sector share is 45.3 %, and private sectors invested 54.7 % (DOSM, 2018). The increase in investment is due to the government's efforts to promote the construction industry. Despite this large investment, the construction industry's productivity is very low (MPCM, 2016).

To overcome the construction industry's challenges the use of Information and Communication Technologies (ICT) in the construction organization improved collaboration (Elshafey, *et al.*, 2020). ICT enabled coordination among project participants and provided data integration to graphically dispersed team members. Graphical tools such as Computer-Aided Design (CAD) provide Two-Dimensional (2D) capabilities for building design and parametric modeling. Several tools such as AutoCAD and Sketch-up provide the facility for designing 2D drawings. These tools replaced traditional architectural practices and tools with more sophisticated tools for

Three-Dimensional (3D) modelling, project costing and management, facility management, and project delivery.

Building Information Modeling (BIM) is modelling technology and associated set of process to produce, communicate, analyze and use of information models for construction project life cycle” (CIDB, 2018). The BIM application developers provide designers, engineers, and contractors a set of BIM and CAD tools supported by a cloud-based common data environment that facilitates project delivery from early-stage design through to construction. This software creates high-quality, high-performing building and infrastructure designs with conceptual and detailed design. BIM is the recent development of paradigm shift from traditional AEC delivery processes, cost reduction capabilities, increased quality, enhanced productivity, and on-time delivery. BIM facilitates managing digital representations of data throughout the whole life cycle of the building, starting from design to the building’s final delivery to the stakeholders. BIM uses a shared digital representation of built environment data to facilitate the whole construction activity from design to modelling, modelling to scheduling, scheduling to estimating, and construction to deliver the project. BIM generates a methodology to manage project data in digital format throughout the building’s lifecycle (ISO, 2016). The use of BIM in building projects has opened up new avenues for AEC research.

BIM is a paradigm shift from traditional 2D to 3D and provides Multi-Dimension modeling (ND). ND capabilities of BIM provide life cycle management of a construction project. BIM benefits include construction productivity, information availability and delivery, improved decision making, better risk management, competitive advantage, and market accessibility (Cemesova, Hopfe and Mcleod, 2015). However, the actual benefits of BIM are not yet realized due to the low adoption of professionals. Technology diffusion in AEC is reported low compared to other industries (Prashant, Somesh and Sree, 2016).

Current BIM adoption studies addressed the adoption barriers and drivers in the AEC industry (Chen, *et al.*, 2019; Georgiadou, 2019; Gong, *et al.*, 2019; Ma, *et al.*, 2019; Mohammad, *et al.*, 2019; Park, Kwon and Han, 2019; Akdogan, 2020; Al-

Hammadi and Tian, 2020). A study by Ahmed and Kassem (2018) developed a taxonomy of BIM drivers in the UK. Cao *et al.* (2017) discuss motivations at the individual level to adopt BIM in China's architects and identify motives in adopting BIM. However, this study is culturally specific and supports only the Chinese architectural context. Another survey by Howard, Restrepo, and Chang (2017) identified individual perceptions about BIM prevailing among UK architects. However, perceptions of small and medium design organizations are not covered. A few studies discuss BIM readiness and acceptance in design organizations and identify BIM adoption inhibitors that hinder BIM adoption at a broader scale (Ahuja, *et al.*, 2016; Juan, Lai, and Shih, 2017). Similarly, most of the studies discussed BIM adoption at the project level such as BIM implementation in a single construction project (Cao, *et al.*, 2016; Merschbrock and Nordahl-Rolfsen, 2016) and individual level such as BIM adoption by architects and engineers in individual capacity not at organizational capacity (Song, *et al.*, 2017; Hong and Yu, 2018). However, organizational-level BIM adoption studies are limited.

1.2 Problem Background

Existing studies show that technology factors influence the adoption of innovation, but also many organisational factors influence the adoption of technology (Chen, *et al.*, 2019). Organizational factors are related to inter-organizational processes, practices, and policies that affect BIM adoption. A study tested the organizational adoption of digital technologies and found that organizational culture directly influences its intention to use technologies (Yoon and George, 2013). In the implementation of BIM, organizational issues such as evolving work processes and inter-organizational relations should be considered (Gao, Li and Tan, 2013; Merschbrock and Nordahl-Rolfsen, 2016; Ahuja, *et al.*, 2018a). Although these studies offer valuable insight into organizational issues, research that explores specific organizational challenges such as organizational interoperability also remains to be accomplished.

Existing research on innovation in the building industry demonstrates that the use of technology is not only driven by the need for productivity to solve internal process problems efficiently and effectively (Toinpre, Mackee and Gajendran, 2018). It could also be impacted by external environmental pressures too. Furthermore, research on innovations in many other sectors indicates that how organizations react to external challenges is highly dependent on the characteristics of innovation and the attributes of the industry (Cao, Li and Wang, 2014). Since the construction industry relies on many external bodies, such as government and industry associations, it can affect BIM adoption (Takim, Harris and Nawawi, 2013; Ramanayaka and Venkatachalam, 2015; Babič and Rebolj, 2016; Mohammad, *et al.*, 2019). Therefore, it is vital to test the impact of environmental factors on BIM adoption.

Interoperability implies ICT systems' ability and the business processes they support to exchange data and share information and knowledge. The interoperability of BIM influences collaborative project delivery systems (Olawumi, *et al.*, 2018; Pishdad-Bozorgi, *et al.*, 2018). Such systems' information processing nature requires a broader conceptualization of interoperability to make more effective and efficient project delivery. The main barriers to adopting BIM by the market are the difficulties in interoperability among platforms (Grilo and Jardim-Goncalves, 2010; Muller, Loures and Junior, 2015). The study by Liu, Zhang and Zhang (2016) points to the interoperability problem since many engineers often adopt computational and structural modeling software with different formats from BIM and IFC standards. Existing research in the BIM domain mostly focuses on technical interoperability, such as data validation with Industry Foundation Class (IFC) (Lee, Eastman and Lee, 2015) and data integration with IFC (Matějka, *et al.*, 2016). Other studies define ontologies for mapping cross-discipline data (Lee, Eastman and Lee, 2015), use of the semantic web for enhancing data interoperability (Pauwels, Zhang and Lee, 2017), and integration of data objects in different fields (Karam, *et al.*, 2018). Few studies are addressing organizational interoperability (Zhang, *et al.*, 2017). There are limited studies conducted to find technical interoperability issues (Poirier, Forgues and Staub-French, 2014; Xu, Feng and Li, 2014; Muller, *et al.*, 2017). Similarly, organizational interoperability, semantic interoperability, and legal interoperability are yet to be explored. Therefore, it is necessary to understand interoperability factors influencing BIM adoption (Karam, *et al.*, 2018; Wong, Ge, and He, 2018; Zhu, *et al.*, 2018).

Malaysia's construction industry has a productivity deficit (CIDB, 2017). It is owing to a lack of modern methods for managing building information throughout the life cycle of construction projects (Prashant, Somesh and Sree, 2016). The Malaysian construction sector is now implementing level one BIM (3D modelling with Revit and Sketch up), whereas the rest of the world is aiming towards level four or higher. However, the current adoption rate of BIM is very low, and only 17% of design firms have adopted BIM. Other AEC firms such as engineering firms, and construction firms have yet to adopt BIM applications such as 4D Scheduling, 5D Costing, 6D Sustainability, and 7D Maintenance & Operation (Hanafi, et al., 2016). Despite the numerous benefits of BIM for construction professionals and businesses, Malaysia's adoption faces challenges. It is merely a method and technology in the eyes of construction professionals (Latiffi, Brahim and Fathi, 2017). Because of the high cost of BIM deployment, they are hesitant to invest in BIM applications (Latiffi and Tai, 2017). They're also unsure about the return on investment in BIM. BIM implementation in medium-sized businesses is easier than in small businesses. To facilitate collaboration among all project participants, self-innovation, up-to-date BIM applications, and efficient use of ICT technologies are required (Sinoh, Othman and Ibrahim, 2018).

Common adoption theories such as the Technology Acceptance Model (TAM) (Acquah, Eyiah and Oteng, 2018; Dong-Gun, Ji-Young and Song, 2018; Liu, Lu and Niu, 2018; Okakpu, *et al.*, 2019; Qi, Liu and Jupp, 2019), Institutional theory (Cao, Li and Wang, 2014; Fareed, *et al.*, 2015; Succar and Kassem, 2015; Cao, *et al.*, 2016; Ahmed, Kawalek and Kassem, 2017), and Unified Theory of Acceptance and Use of Technology (UTAUT) (Harty and Laing, 2013; Mahamadu, Mahdjoubi and Booth, 2014; Oduyemi, Okoroh and Fajana, 2017) are used in existing research to discuss individual adoption issues. The DOI and TOE are used for organizational adoption assessment. However, there are some limitations of DOI. The first limitation is that DOI does not support environmental context in adoption assessment. It does not investigate social systems according to their complexity (Parker and Castleman, 2009). Therefore there is a need for another theory for this research study. Similarly, the DOI and TOE do not cover technology adoption interoperability; therefore, EIF is

combined with DOI and TOE in this research study. This research incorporates elements from the Technology Organization Environment framework, Diffusion of Innovation Theory, and European Union Interoperability framework, resulting in an integrated approach to BIM adoption issues in AEC organizations.

1.3 Problem Statement

BIM adoption will help Malaysian AEC firms cope with challenges and increase productivity (Enegbuma, et al., 2016). However, BIM adoption by AEC firms faces adoption issues in Malaysia. Existing BIM adoption studies discuss barriers in developed countries. Applying these studies' results in developing countries such as Malaysia is inappropriate as the AEC practices and proprieties are different. Also, there is limited attention to factors affecting BIM adoption. Existing studies on BIM adoption in Malaysia are limited, and the process of BIM adoption is not studied rigorously. Only a few studies have examined Malaysia's BIM adoption process (Matarneh and Hamed, 2013; Enegbuma, *et al.*, 2016) without applying information system theories. A few studies have mainly applied technology acceptance theories and frameworks to assess user perceptions and intentions to adopt BIM at the individual level (Takim, Harris and Nawawi, 2013; Enegbuma, Dodo and Ali, 2014). Limited studies discussing BIM adoption in AEC firms and BIM adoption are still unrepresented at the organizational level. A comprehensive model to address adoption issues is lacking in previous studies. Understanding the BIM adoption challenges in the Malaysian construction industry is a prerequisite to predicting the BIM adoption process. Identifying these challenges provides strategies to tackle the issues with BIM adoption. Hence, there is a need to identify the construction industry's BIM adoption challenges (CIDB, 2017). Thus, based on the above discussions, there is an urgent need to identify factors affecting BIM adoption in AEC firms in Malaysia. Therefore, this research study investigates the factors that influence BIM adoption in the AEC industry and provides strategies to policy-makers to tackle adoption challenges.

1.4 Research Questions

The main research question based on the problem stated above is “how BIM can be widely adopted in the Malaysian Architecture Engineering and Construction industry”. Based on the main research question, the sub-questions are formulated:

1. What are the factors that influence BIM adoption in the AEC industry?
2. How to develop a BIM adoption model for the Malaysian AEC industry?
3. What are the implications of the important factors from the proposed model?

1.5 Research Objectives

1. To identify the factors that influence BIM adoption in the AEC.
2. To develop a BIM adoption model for the Malaysian AEC industry.
3. To investigate the implications of the important factors from the proposed model.

1.6 Scope and Limitations

This study aims to find factors that influence BIM adoption and propose a BIM adoption model. Therefore, the study’s scope is only AEC firms that have adopted BIM at level 1 (3D architecture design), and data collection is done from AEC decision-makers (executives and senior managers) in Malaysia. The type of AEC firms for this research study include architectural firms, engineering firms, and construction firms. The architecture firms are composed of establishments engaged in the planning and design of residential and non-residential structures. The engineering firms perform activities such as engineering of reinforced concrete structures, steel, and wooden structures, hydraulic structures, deep excavations, and special foundations. The construction services sector includes services such as construction management, planning, and safety-related services.

1.7 The Significance of the Study

The significance of this study is twofold. In terms of theoretical contribution, this study combines elements from the Technology Organization Environment framework, Diffusion of Innovation Theory, and European Interoperability framework hence providing an integrated approach to address BIM adoption issues. Existing studies use traditional adoption theories such as TAM, Institutional theory, and UTAUT to address adoption issues. However, this study contributes to a new model for testing BIM adoption from multiple perspectives.

Concerning the study's practical contributions, the findings of the study provide guidelines to AEC stakeholders to address BIM adoption issues to enhance Malaysia's diffusion. Moreover, this analysis provides findings to practitioners to strengthen their BIM adoption process. The identified interoperability factors will help AEC professionals to improve interoperability activities, coordination, and mapping of the organizational process to make the collaborative project delivery more effective and well-informed. The findings will also help policymakers develop a roadmap to overcome interoperability obstacles. Focusing on the identified factors will help AEC professionals to improve interoperability activities, coordination, and mapping of the organizational processes to make the collaborative project delivery more effective and well-informed.

1.8 Thesis Organization

The rest of the thesis is divided into five chapters. This section provides an overview of the chapter's organization and its structures.

Chapter 2 explains a review of the literature done for this study. This chapter includes introducing the BIM domain, using BIM in the construction industry, the current status of BIM adoption in developed and developing countries, and barriers to BIM adoption. On the other hand, technology adoption in the construction industry, theories used for BIM adoption, and implementation are also discussed. Moreover, this

research study performed a Systematic Literature Review (SLR) related to BIM adoption and diffusion, and the initial results are also presented in this chapter.

Chapter 3 highlights the research methodology's direction and proposed research framework. It includes selecting research frameworks such as positivism and research methods such as qualitative or quantitative data collection approaches. The research framework explains different steps to be followed for this study. These steps are problem formulation by reviewing existing literature, potential theories, and frameworks used in BIM research. The next step is to formulate research questions and objectives of the study, select the theory and framework for this study, identify factors for a research model, a pilot study for instrument validation, and data collection and analysis followed by interpretation and thesis writing.

Chapter 4 highlights the proposed research model. It includes selecting the theory and framework for this study and explaining the factors and variables chosen for the research model.

Chapter 5 discusses the data analysis results of the study. In the first section, the analysis results of the pilot study are presented. The statistical tests that are performed in data analysis are defined and explained. In the second section, the findings of the full data analysis after the revised instrument are presented. The analysis includes the measurement model and the structural model of the study. The demographic analysis of the study is also discussed. Finally, the discussion on findings after the statistical analysis is presented.

Chapter 6 discusses the achievements of the research study and conclusions. In the first section, the research objectives are discussed concerning research questions. There are three research questions for this study. The achievement of objectives is explained in detail. The next section presents the research contributions. It is followed by the research limitations and future work directions.

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